



Representative Legal Matters

Jose M. Larroque

- Advised on the creation of REITs in Mexico ("Fibras" and "Sibras"), in addition to having designed and implemented structures for investment by US REITs in Mexico and Latin America.
- Advised on new vehicles for the securitization of real estate in Mexico, including the creation of trusts for the issuance of certificates for development capital (or CKDs) and their interaction with Mexican retirement funds ("Afores").
- Advised clients in connection with the formation of cross-border real estate funds investing in Mexico and Latin America.
- Advised residential developers in the financing and development of homes throughout Mexico.
- Advised developers in the acquisition and development of resorts in Los Cabos, Baja California Sur, Puerto Vallarta, Mazatlan, San Miguel de Allende, the Riviera Maya and the coast of Guerrero.
- Advised in the formation and financing of industrial parks throughout the border areas of Mexico.
- Collaborated in all aspects of the development of real estate projects, from acquisition to sales and marketing, to operation in Latin America and Mexico.
- Advised on the acquisition of sites for the establishment of industrial manufacturing facilities throughout Latin America and Mexico.
- Advised on major real estate leases for manufacturing facilities throughout Latin America and Mexico, including build-to-suit facilities.
- Advised clients in the acquisition, sales, development and lease of real estate through multiple structures, including real estate and administrative trusts.
- Advised on the negotiation of construction agreements for industrial facilities, retail centers, housing, resorts and office buildings.
- Advised clients on community and governmental affairs dealing with land use, permits and entitlements and environmental issues related to property development and infrastructure projects.

Baker McKenzie.

- Advised on title issues and securing and negotiating title policies for properties in Latin America and Mexico.