



Representative Legal Matters

Marcos Spanos

- Acted for the seller on the sale of Nurai Island Resort, Abu Dhabi to Aldar Properties.
- Acted for the buyer on a bid for the acquisition of the Barr Al Jissah Resort in Oman.
- Advised Ghassan Aboud Group on a partnership agreement with AD Ports Group on the development of one of the region's largest food trading and logistics centers in Abu Dhabi.
- Acted as legal counsel to ETC Group (ETG) on an agreement whereby SABIC Agri-Nutrients Company (SABIC AN), a public joint-stock company owned 50.1% by SABIC and a global leader in the fertilizers industry, will acquire a 49% stake in ETG Inputs Holdco Limited (EIHL).
- Advised Gulf Marketing Group on the acquisition of the Geant, Monoprix and Franprix franchise from Dubai Holding and Meraas.
- Advised Gulf Marketing Group on the acquisition of Royal Sporting House's (RSH) sports retail business in Singapore, Malaysia, and Hong Kong together with operations in the UAE, Egypt and Qatar, from Al Futtaim Group.
- Advising IQVIA, a leading global provider of data and technology solutions for the healthcare industry, on the acquisition of a healthcare technology business in Asia and the Middle East.
- Acting for the sellers in the acquisition by Gulf Japan Food Fund, a private equity fund backed by Mizuho Bank and The Norinchukin Bank, of a controlling stake in Country Hill International, a UAE-based supplier of premium protein products

- Secondment to the M&A team of Smith & Nephew, a FTSE 100 medical device company. Advising on several cross-border health technology M&A mandates, including the following:
 - Advising on the sale of Smith & Nephew's Truclear business for USD 350 million to Medtronic.
 - Investment in, and distribution arrangements with Leaf Healthcare, a US-based wireless patient monitoring solution for healthcare providers (which has subsequently been acquired by Smith & Nephew).
 - Advising on Smith & Nephew's participation in an investment round in OrthoSpace, the producer of InSpace, a biodegradable orthopedic balloon, alongside Healthpoint Capital and Triventures (which has subsequently been sold to Stryker for USD 220 million).
- Acting for the founder of a security technology company on the disposal of his equity to a US venture capital fund.
- Advising a Japanese technology company on its acquisition of a UK-headquartered electronic payment services provider.
- Assisting a UAE bank with the acquisition of AED 450 million small and medium enterprises (SME) loan portfolio.
- Acting for Bureau Veritas, a French-listed testing, inspection and certification company, on the acquisition of an international oil and gas and marine loss adjusting and risk assessment business.
- Acting for management on the secondary buyout of Synexus, a clinical research company, by a leading private equity firm.
- Advising the Motor Fuel Group, the second-largest independent retail fuel forecourt operator in the UK, on their sale (including their real estate portfolio) to US private equity house Clayton, Dubilier & Rice for USD 675 million.
- Assisted Endless, a private equity firm, on the MBO of VION Food UK, one of the largest integrated processed food suppliers in the UK.
- Acting for a Chinese conglomerate on their acquisition of a UK-headquartered financial services company.
- Advising a GCC-headquartered telecommunications company on a joint venture to

share telecommunications infrastructure with a competitor in a Central Asian country.

- Acting for a major UK bank on a 50:50 joint venture and property development fund to be established with a UK government entity.
- Advising GCC investment bank on the disposal by auction of their investment in a UAE-headquartered multinational food services company by auction process.
- Acting for a major UAE bank in an auction process to acquire a UAE-headquartered consumer finance company.