



Representative Legal Matters

Daniel Sanchez

- Daniel led the team advising Natixis to structure a US\$85 Million bridge, and US \$125 MM long-term financing to Petrolera Cardenas Mora SAPI de CV (PCM)-Mexican affiliate of Egypt's PICO-Cheiron Holdings' E&P company—to perform and comply its obligations as Operator under the Farmout Contract awarded by Mexico's National Hydrocarbons Commission, to jointly develop with Pemex Exploración y Producción the Cardenas-Mora Oilfields. Financing was AIPN English law-governed, with Mexican security package; this was a first-in-kind financing and the first ever consent given by the CNH for a financing structured as an RLB.
- Laguna—Financing. BANCOMEXT and The Korea Development Bank on Hanwha's Mexican affiliate 174 Power Global US \$80 Million financing, for a 101 MW PV Project Daniel led the Mexican team advising BANCOMEXT and KDB in the NY law-governed US \$80 million financing for the development, construction and operation of a 101 MW PV plant in the State of Coahuila, Mexico. Financing is NY law-governed with a comprehensive security package comprising both, Mexican and foreign assets. The Laguna Solar project is a consequence of the award of a long-term power and associated products' contract with CENACE (Mexico's power independent system operator), through the so-called “long-term power auctions”.
- Daniel led the Mexican team advising Wren House Infrastructure on a multi-jurisdiction transaction comprising US \$550 million investment by the Kuwait Investment Authority (KIA) in Global Power Generation (GPG), the company holding all controlling interests in the global electricity generation business of Spanish gas and electricity group Naturgy (formerly, Gas Natural Fenosa). Wren House was established in 2013 to manage all KIA infrastructure investments, globally. Secure permits for importation, storage, distribution, and trading of gasoline, diesel, jet fuel and ethanol in Mexico, including advice in quality specifications. KIA is the world's oldest sovereign wealth fund and, is responsible for the management and administration of Kuwait's General Reserve Fund, Future Generation Fund and other funds of the State of Kuwait.
- Daniel led the team in the due diligence review, drafting of transaction agreements and initial negotiations in the private–restricted–bid to acquire Naturgy's Mexican portfolio of assets comprising IPP projects, natural gas transportation and compression facilities. Client decided to withdraw its bid at the last stage of the process.

- Daniel represented the group of Japanese sponsors in the US \$1.25 billion acquisition of the five IPP and natural gas transportation projects' portfolio formerly owned by Gas Natural. The overall acquisition also entailed obtaining a US \$750 million financing from development and commercial banks, collateralization of assets, as well as the structuring and implementation of the investment vehicles, while in parallel tracks obtaining all governmental approvals required.
- Daniel represented the consortium awarded with the Valladolid IIIIPP bid for the construction and operation of a 525 MW gas-fired, combined cycle power plant in Valladolid, Yucatan, Mexico; he also assisted the project company and the sponsors in the negotiation and closing of the US \$195 million JBIC project financing and further acted as project counsel in the anticipated divestiture of one of the original sponsors, and from the achievement of COD.
- Daniel represented a consortium of bidders participating in the international bid published by CFE for the construction and operation of the 500 MM CFD LNG regasification terminal at Manzanillo, Colima, Mexico, and thereafter, represented the senior lenders in the US \$750 million financing to the winning consortium integrated by Kogas, Mitsui and Samsung.
- Daniel successfully represented a variety of Japanese and Italian investors and developers in the acquisition and development of greenfield and brownfield wind farm power projects in Oaxaca, Mexico, including the assumption of rights and obligations as borrowers and guarantors under structured debt financings with syndicated commercial banks, as well as the obtainment and amendment of all necessary governmental approvals and permits.
- Daniel represented and assisted a number of private developers in their own power generation projects, including obtaining the corresponding power permits from the CRE, and negotiation and execution of third-party contractor, procurement and construction agreements.
- Assisted one of the largest US-based energy investment funds in the acquisition of a majority stake in the Mexican Fermaca group, whose key assets include the Tarahumara and Palmillas - Toluca open-access natural gas transportation systems, in the North and Central regions of Mexico.
- Assisted in the development, construction and finance of a 245 MW gas-fired power plant project in Monterrey, Nuevo Leon, including the negotiation and execution of the corresponding agreements with CFE and the project's off takers.
- Assisted the Pemex and El Paso Energy JV company in the development of San Fernando, open-access natural gas transportation system project, in Tamaulipas, Mexico.
- Represented numerous natural gas self-consumptions, project-specific companies, acting as counsel in all their regulatory and corporate affairs.

- Assisted Shell in the initial development of both of its LNG regasification terminals in Altamira, Tamaulipas, and Baja California, Mexico. He was involved in the obtainment of the corresponding LNG open-access storage permits from the CRE, the establishment of the corporate vehicles and other regulatory aspects, antitrust, and participated in the negotiation and obtainment of the real estate rights necessary for each project.
- He represented a variety of onshore and offshore E&P services' companies in becoming awarded with services contracts by Pemex, including turn-key, oil and gas wells drilling and completion, as well as contracts for the acquisition, hook-up, leasing and installation of drilling rigs, platforms and jackets by Pemex throughout the Gulf of Mexico.
- Represented Saxon Energy in selling their Mexican operations to Dowell Schlumberger, as well as in the financing and collateralization of contractual rights ensuing from contracts awarded by Pemex.
- Sale of a group of oilfield services companies
- Represented private group of investors in the sale of a group of oilfield services companies to Weatherford, as well as of a stake in Servicios Integrales GSM, an oilfield services company member of the Carso Infraestructura y Construcción group of companies.