

6th Annual Global Oil & Gas Institute

# New Energy: How Technology, Politics and Economics are Transforming the Oil & Gas Sector

Houston | 25 April 2019





# Agenda

Time and Location (local US CT)	Session and Speakers
7:30 am - 8:45 am	BakerWomen's Energy Breakfast     Marcella Burke, Deputy Solicitor - Energy and Mineral Resources, U.S. Department of the Interior Moderator:     Denmon Sigler, Partner, Houston, Baker McKenzie
8:00 am - 8:55 am	Institute Breakfast and Registration
8:55 am - 9:00 am	<ul> <li>Welcome and Opening Remarks</li> <li>José A. Morán, Partner, Chicago, Baker McKenzie</li> </ul>
9:00 am - 9:30 am	Morning Keynote Address  • Dan Brouillette, Deputy Secretary, U.S. Department of Energy
9:30 am - 10:30 am	Big Oil to Big Energy: Impact of Energy Transition on Oil & Gas  • Stephen Barth, Senior Business Developer, Vitol  • Zack Starbird, Assistant General Counsel, BP  Moderator:  • Kathy Honeywood, Partner, London, Baker McKenzie
10:30 am - 10:45 am	Networking Coffee Break
10:45 am - 11:45 am	<ul> <li>New Oil &amp; Gas Energy Suppliers and Buyers</li> <li>Fernando Docters, Head, Oil &amp; Gas, Americas, Standard Bank</li> <li>Ozim Ifeoma Obasi, Geomarket Counsel, East &amp; Central Africa, Baker Hughes, a GE company</li> <li>Paula Swain, Managing Director - Energy, Export-Import Bank of the United States</li> <li>James Wagstaff, SVP Oil &amp; Gas, PowerAdvocate</li> <li>Graham Richmond, Senior Associate, London, Baker McKenzie</li> <li>Moderator:</li> <li>Kieran Whyte, Partner, Johannesburg, Baker McKenzie</li> </ul>
11:45 am - 12:30 pm	Policy Shifts in Latin America: What Does it Mean for the Oil & Gas Industry?  • Christopher Smith, Managing Director and General Counsel, DEA Global Limited  • Cláudia Zacour, General Manager - M&A Portfolio, Petrobras  Moderator:  • Luis Gomar, Partner, Houston, Baker McKenzie
12:30 pm - 1:30 pm	Option 1: Networking Lunch



12:30 pm - 1:30 pm	Option 2: Breakout Lunch Session: Tax Policy Global Trends
	Tiffany Johnson, Senior Tax Counsel, Chevron
	Marcela Kane, Global Tax Accounting Director, Halliburton
	Elvira Vazquez, Tax Director for Canada and Latin America, Halliburton
	Sam Kamyans, Partner, Washington DC, Baker McKenzie
	Chet Patel, Principal Economist, Houston, Baker McKenzie
	Moderator:
	Maria Furtado, Partner, Rio de Janeiro, Trench Rossi Watanabe (in assoc. Baker McKenzie)
1:30 pm - 2:00 pm	Afternoon Keynote Address
	Javier Gallego Piñera, Legal Director, Naturgy
	Moderator:
	José A. Morán, Partner, Chicago, Baker McKenzie
2:00 pm - 3:00 pm	How is the Rest of World Dealing with the Challenges of Energy Security and Competitiveness? Comparing the Regulatory Approaches in the EU and the US
	Marcella Burke, Deputy Solicitor - Energy and Mineral Resources, U.S. Department of the Interior
	Jeanette Pablo, General Counsel & Senior Associate, Energy Futures Initiative
	Christopher Jones, Principal, Energy Regulatory and Antitrust, Brussels, Baker McKenzie
	Moderator:
	José A. Morán, Partner, Chicago, Baker McKenzie
3:00 pm - 3:15 pm	Networking Coffee Break
3:15 pm - 4:00 pm	The Business of Climate Change: Risk and Reward
	Ryan Bowley, Principal Public Policy, BHP
	Andy Moody, Partner, London
	Martijn Wilder, Partner, Sydney, Baker McKenzie
	Moderator:
	Greg McNab, Partner, Toronto, Baker McKenzie
4:00 pm - 5:00 pm	M&A in the Energy Space: Current Trends and Developments
	Mike Jackson, Senior Attorney, Murphy Oil Corporation
	Will Marsh, Chief Legal Officer, Baker Hughes, a GE company
	Kirstin Silberschlag, Vice President Commercial, Customs and Compliance, Valero
	Werner Berg, Partner, Brussels, Baker McKenzie
	Moderator:
	Denmon Sigler, Partner, Houston, Baker McKenzie
5:00 pm - 7:00 pm	Networking Cocktail Reception



## BakerWomen's Energy Breakfast

7:30 am - 8:45 am

#### Speaker



Marcella Burke, Senior Counselor to the Assistant Secretary of Land and Mineral Management and Deputy Solicitor for Energy and Mineral Resources and Legal Counsel to the Royalty Policy Committee, U.S. Department of the Interior

As Senior Counselor to the Assistant Secretary of Land and Mineral Management (ASLM), Marcella serves as the primary legal adviser to the ASLM on energy issues, including land use planning, public land management, onshore and offshore mineral management, surface mining reclamation, inspection and enforcement, and the regulation of operations for all minerals both onshore and offshore.

As Deputy Solicitor for Energy and Mineral Resources, Marcella manages a division of 30+ attorneys and oversees all energy-related rulemaking, enforcement actions, NEPA submissions, and litigation affecting energy production on federal lands, both onshore and offshore. She advises five client agencies: (1) Bureau of Land Management or BLM, (2) Bureau of Ocean Energy Management or BOEM, (3) Bureau of Safety and Environmental Enforcement or BSEE, (4) Office of Surface Mining Reclamation and Enforcement or OSMRE, and (5) United States Geological Survey or USGS.

She is Legal Counsel to the Royalty Policy Committee, which is charged to ensure the public receives the full value of the natural resources produced from Federal lands, and which advises the Secretary of the Interior on the fair market value of and on the collection of revenues derived from the development of energy and mineral resources on Federal and Indian lands.

Marcella is a member of the Regulatory Reform Task Force, which is charged with identifying regulations for repeal, replacement, or modification that would alleviate unnecessary burdens placed on the energy industry and the American people.

Marcella previously served as Deputy General Counsel at the Environmental Protection Agency where she was named Deputy General Counsel of the Pesticides and Toxic Substances Law Office and she also oversaw the General Law Office. She gained experience in crisis management, and advised senior leadership on the development of environmental and natural resources regulations, guidance, and policies, managed and advised on litigation strategy, and led agency-wide legal reform initiatives.

Marcella joined the EPA from the Houston, Texas office of a major international law firm where she represented a range of private and publicly traded companies in global energy transactions, including the oil and gas, renewable energy, and financial industries. Marcella was the 2017 recipient of the Houston Outstanding Young Lawyer Award and was named a 2017 "Texas Rising Star" by Texas Lawyer Magazine.

Marcella clerked for the Hon. Justice Don Willett of the Texas Supreme Court. She took two fellowships: the John Marshall Fellowship at the Claremont Institute for Constitutional Jurisprudence, and the James Wilson Fellowship on Natural Rights and the American Founding. Marcella earned her JD from the University of Houston Law Center, where she was an editor for both the *Harvard Journal of Law & Public Policy* and the *Houston Law Review*.



#### **Moderator**



# Denmon Sigler, Partner, Houston, Baker McKenzie denmon.sigler@bakermckenzie.com

Denmon Sigler is a top-rated energy attorney whose practice concentrates on complex, frequently cross-border, transactions involving the upstream oil and gas, midstream, refining, chemical, petrochemical and energy industry more broadly, including public and private company mergers, acquisitions, divestitures, joint ventures and project development. Her transaction expertise includes transactions involving the purchase and sale of companies, business units and assets, spin-offs, and the formation and governance of joint ventures, as well as operating and maintenance, product feedstock, drilling, and offtake arrangements. She also works with upstream and midstream oil and gas clients in matters involving the ownership, development and operation of conventional and unconventional, onshore and offshore, resources, as well as pipeline and terminal storage development and commercial agreements. Denmon also advises clients on corporate governance matters.

Denmon has been recognized for her transaction expertise by Chambers USA, Nationwide: Energy, Oil and Gas (Transactional), Legal 500 United States, and The International Who's Who for Energy Lawyers, and is a Texas Monthly "Super Lawyer". She is a member of Baker McKenzie's Global Oil & Gas Steering Committee as well as the Texas Office Management Team.



Our internal organization of women attorneys dedicated to the development, retention, promotion and sponsorship of women attorneys at Baker McKenzie. We frequently work in collaboration with our clients to bring relevant programming and networking opportunities to the community.



## Welcome and Opening Remarks

8:55 am - 9:00 am

#### Speaker



José A. Morán, Partner, Chicago, Baker McKenzie jose.moran@bakermckenzie.com

José Morán chairs the Global Firm's Energy, Mining & Infrastructure Practice Group. As a dually admitted lawyer (NY and Spain), José concentrates primarily on transactions in the US, Spain and Latin America, representing clients in high-value deals in the areas of mergers & acquisitions, corporate & finance and real estate & construction. He serves as counsel in major project finance and infrastructure transactions, moving complex projects through development, financial closings, and operations. José has been recognized by the 2017 and 2018 Chambers & Partners global guide in the area of Projects. José is noted for his work with Spanish clients and receives warm praise from interviewees, with one client reporting: "He's always available. He always hears us and gives us the best approach." José has been trained as a lawyer under a civil law system and a common law system.

José is a lecturer at Loyola University School of Law's comparative law seminar on legal systems in the Americas, and a visiting professor at Northwestern Law School as a lecturer in the project finance class. He was the vice chair of the Banking and Financial Services committee of the International Institute for Conflict Prevention and Resolutions.



## Morning Keynote Address

9:00 am - 9:30 am

#### **Morning Keynote Address**



#### Dan Brouillette, Deputy Secretary, U.S. Department of Energy

Dan Brouillette was nominated by President Trump and confirmed by the U.S. Senate in August 2017 to be the Deputy Secretary of Energy. In this role, he serves as the Chief Operating Officer for the Department of Energy, directing a \$35 billion annual budget, and overseeing the work of nearly 100,000 federal and contractor employees.

The Department of Energy is responsible for ensuring America's security and prosperity by addressing its energy, environmental and nuclear weapons challenges through transformative science and technology solutions, and is leading the way to making America not only energy independent, but energy dominant. The Deputy Secretary provides strategic direction to the Department's program offices and 17 National Laboratories tasked with carrying out this important mission.

As the Secretary of Energy's primary designee, Mr. Brouillette represents the Department in interagency negotiations and serves as a key decision maker on critical energy policy issues, including those related to energy supply, research and development, the readiness of the nuclear weapons stockpile, and clean-up of sites from the United States' Cold War nuclear mission.

Mr. Brouillette also oversees Departmental efforts to protect energy infrastructure from natural disasters and man-made threats, interfacing with both public and private sector partners to ensure preparedness and proper emergency response capabilities. Additionally, as chair of the Department of Energy Cyber Council, he leads the Department's effort to safeguard its national security assets.

The Deputy Secretary serves as an important figure in bilateral discussions related to international energy security, cooperation, and collaboration, and frequently promotes American energy resources and interests abroad.

Mr. Brouillette has three decades of experience in both the public and private sector, including a breadth of experience in energy and national security policy. Most recently he was the Senior Vice President and head of public policy for USAA, one of America's leading financial companies serving more than 12 million members.

Before joining USAA, Mr. Brouillette was a Vice President of Ford Motor Company, where he led the automaker's domestic policy teams and served on its North American Executive Operating Committee.

Before joining Ford, Mr. Brouillette was Chief of Staff to the United States House of Representatives Committee on Energy and Commerce, which has broad jurisdictional and oversight authority over five Cabinet-level Federal agencies. In this role, Mr. Brouillette helped shape key provisions of the Energy Policy Act of 2005.

Mr. Brouillette also served as Assistant Secretary of Energy for Congressional and Intergovernmental Affairs from 2001 to 2003 in the Bush Administration. He is a former state energy regulator, having served as a member of the Louisiana State Mineral and Energy Board from 2013 to 2016.

Mr. Brouillette and his wife, Adrienne, are U.S. Army veterans and the parents of nine children.



# Big Oil to Big Energy: Impact of Energy Transition on Oil & Gas

9:30 am - 10:30 am

#### **Speakers**



#### Stephen Barth, Senior Business Developer, Vitol

Stephen (Steve) Barth is a Senior Business Developer for Vitol, a multi-national commodity trading firm with positions and assets in all aspects of the energy development, processing, and delivery businesses. Vitol moves more than 7.5MM bbls of crude and crude related products each day and operates one of the world's largest integrated delivery systems. Steve's focus is on the company's emerging activities in the renewable energy space focusing on the Americas. Vitol has a wide range of assets globally, including solar generation, battery storage and renewable natural gas production facilities.

Steve has more than 30 years of experience in various business development and operating roles in multiple industries. Steve's experiences range from positions in small privately held companies to multinational firms such as Enron, Oracle, Alcatel and Vitol. Steve has experience in a variety of marketplaces with a principal focus initially in technology, evolving to technology applications in energy and asset development.

Steve is married and lives in Houston with his wife June. They have four children who are grown, living in Texas and Missouri. Steve supports the MS 150 as a regular rider and financial contributor, is a member of All Saints Parish, and serves on the Board of Directors of St. Pius X High School.



#### Zack Starbird, Assistant General Counsel, BP

Zack Starbird is the Assistant General Counsel for BP's supply and trading businesses in the Americas. He has gained a wealth of experience providing legal support for the commercial, regulatory, litigation, and bankruptcy issues facing commodities trading businesses. Zack is a past president of the International Energy Credit Association and was the founding chair of that association's Contracts & Legal Education Group. He has been integrally involved in many of the events and initiatives that have changed the energy industry, including the formation of IntercontinentalExchange, the California Energy Crisis, the fall of Enron and the ensuing carnage among US energy merchants, and the 2008 credit crisis, as well as the drafting of various industry standard forms. He has a spoken on such topics as doing business with companies in Chapter 11 and best practices for negotiating master trading agreements.

Zack is a graduate of Drake University (B.A. Economics, 1992) and the University of Kansas (J.D., 1995). He is the proud father of two young women. In his spare time, he likes to read, play basketball, hunt, ride horses, and talk politics.



#### Moderator



Kathy Honeywood, Partner, London, Baker McKenzie kathy.honeywood@bakermckenzie.com

Kathy Honeywood joined Baker McKenzie in May 2018 as a partner in the London Corporate Group and is a member of Baker McKenzie's Global Energy, Mining and Infrastructure Industry Group.

She focuses on M&A, corporate finance and joint ventures and has significant Asia Pacific experience, including secondments to China and Singapore and advising on a number of high-profile Asia outbound M&A matters.

Kathy has in-depth experience in energy, mining and infrastructure sectors. She has advised: Royal Dutch Shell (Shell) on numerous high profile acquisitions and disposals around the world; the Aluminum Corporation of China (Chinalco) and Mitsubishi Corporation on numerous acquisitions and disposals. Her work in the energy and resources sector included winning two 'Deals of the Year' in Asian Legal Business.



## New Oil & Gas Energy Suppliers and Buyers

10:45 am - 11:45 am

**Speakers** 

#### Fernando Docters, Head, Oil & Gas, Americas, Standard Bank

Fernando Docters is an investment banker at Standard Bank Group in New York, responsible for originating business with oil and gas companies based in the Americas and which have existing or prospective business in Africa. Standard Bank Group, based in Johannesburg, is the largest bank in Africa, operates as a bank in 18 countries in sub Saharan Africa, and is mainly focused on natural resources.

Formerly, Fernando was covering business in Latin America for Standard. He previously was responsible at Société Générale for oil and gas project finance transactions in the Americas, based in NY. Prior to that Fernando worked for Chase Securities/Chase Manhattan Bank (currently JP Morgan Chase), where he originated debt financing transactions in the structured and corporate loan market and capital markets, M&A and project finance advisory, and derivatives, with companies based or with business in Latin America, based first in Buenos Aires, and then in NY. Fernando started his career doing financial planning at the Techint Group.



# Ozim Ifeoma Obasi, Geomarket Counsel, East & Central Africa, Baker Hughes, a GE Company

A lawyer with over eighteen years experience in the Energy Industry, Commercial Transactions, Corporate Practice, Regulatory Compliance, Legal Advisory Services, Project Finance, Localization, Joint Ventures and Business Development.

Ozim graduated from the University of Nigeria in 1998. She was called to the Nigerian Bar in October 2000, and admitted as a Solicitor of England & Wales in 2011. She also obtained LLM in Energy Law & Policy and MBA in International Business Transactions (2007/2008) from the Centre for Energy, Mineral Law and Policy, University of Dundee, Scotland.

She started her career in 2000 with Serenity Legal Union & Partners Port Harcourt, and also worked with the Aelex Legal Practitioners Lagos from January 2009 to October 2010

Between 2003 and 2006, she also worked as the Legal Advisor/Company Secretary for Oildata Wireline Services Port Harcourt, a subsidiary of Oildata Logging Services Houston. Her main area of focus besides legal advisory services was business development, Marginal Field Opportunities, and Joint-Ventures.

She joined GE Oil & Gas in November 2010, as the SSA Regional Counsel. In this role, she supported commercial operations, growth opportunities/market entry, Business Development, Joint-Venture, Localization Initiatives, Regulatory Compliance, Company Secretarial, Labor & Employment matters, and general legal advisory.

With the merger of GE Oil & Gas with Baker Hughes to form BHGE in 2017, Ozim now covers East and Central Africa as the Geomarket Counsel with the overall responsibility for BHGE's legal and compliance in the region, including supporting the growth and business development across the full stream value chain for BHGE.





#### Paula Swain, Managing Director - Energy, Export-Import Bank of the United States

Paula Swain is a managing director and head of the global energy practice in the Project Finance Group of EXIM Bank. Her office is in Houston. Paula rejoined EXIM Bank in 2011 and specializes in Mexico, large energy projects and national oil companies. She originally joined EXIM Bank in 1992 and was in the newly formed Project Finance Division prior to her return to the private sector in Texas in 2000.

Prior to rejoining EXIM Bank, Paula was with El Paso Corporation (former Fortune 500, acquired by Kinder Morgan) for ten years where she financed El Paso's power and pipeline projects in Mexico, Panama, Brazil and China, U.S. regulated pipelines and a U.S. LNG facility in addition to supporting merger and acquisitions, implementation of a Master Limited Partnership (MLP), project development and treasury activities. She has financed or raised financing for several of Project Finance Magazine's Deals of the Year.

Paula earned a B.S. Political Science degree from the University of Houston. She is a native Houstonian and a crazed Astro fan.



#### James Wagstaff, SVP Oil & Gas, PowerAdvocate

James Wagstaff heads the Oil & Gas practice at PowerAdvocate and leads the strategy and execution of the company's activities in the market. He is responsible for the global teams that engage operators with insights about using better data to create enterprise cost savings. James has been with PowerAdvocate since 2009 and has held a number of product, market analysis, and account roles. Prior to joining PowerAdvocate, James worked in a series of operations and leadership positions for World Energy (now part of Enel SpA). James received an M.B.A. from the Wharton School and is a summa cum laude graduate of the University of Massachusetts Amherst.



Graham Richmond, Senior Associate, London, Baker McKenzie Graham.Richmond@bakermckenzie.com

Assisting clients to navigate through complex transactions and projects, with particular focus and expertise in emerging markets.

#### Moderator



Kieran Whyte, Partner, Johannesburg, Baker McKenzie kieran.whyte@bakermckenzie.com

Kieran Whyte is a partner in the Baker McKenzie's Johannesburg office. He has over 25 years' experience working in South Africa and Africa, with particular focus on energy and infrastructure projects. Kieran represents project sponsors, developers, contractors and lenders in complex greenfield and brownfield developments, advising on siting, permitting and regulatory concerns. He has advised on numerous first-in-kind projects associated with the South African government's Renewable Energy Independent Power Producers Procurement Programme. Kieran is experienced in all aspects of project development and is recognized in his field by legal directories including Chambers and Legal 500.



## Policy Shifts in Latin America: What Does it Mean for the Oil & Gas Industry?

11:45 am - 12:30 pm

#### **Speakers**



#### J. Christopher Smith, Managing Director, DEA Global Limited

J Christopher Smith is the Managing Director & General Counsel at DEA Global Limited. He is responsible for M&A, corporate finance and other transactions, high-value litigation and other special projects of the DEA Group, which offers full lifecycle capabilities across exploration and appraisal, development and production. Previously, Chris was General Counsel at L1 Energy from its conception and led the legal team on the acquisition of the DEA Group, related regulatory matters and subsequent transactions. Prior to that, Chris was General Counsel of the AAR Consortium in Moscow, overseeing the legal team on corporate governance disputes and the sale of AAR's stake in TNK-BP to Rosneft for US\$28.8 billion.

Chris has extensive experience successfully driving high-value, complex private equity, M&A, finance, capital markets, and other international transactions and disputes in developed and emerging markets, oil and gas, and other industries, including high-stakes matters where geopolitical issues and reputation management are paramount. He is dual-qualified in England and New York and obtained his J.D. from University of Michigan Law School. Chris completed his undergraduate work at Dartmouth College in Russian literature as well as MA coursework in Russian studies at the University of Texas at Austin.



#### Cláudia Zacour, General Manager - M&A Portfolio, Petrobras

Cláudia Zacour is a lawyer with 29 years of experience and General Manager - M&A Portfolio, Petrobras. Her expertise is in Oil & Gas sector, with emphasis in project finance, complex contracts, joint ventures, regulation and divestments in the energy sector. Since 1994, Cláudia works at Petrobras, as General Manager of the M&A Portfolio.

She represented Petrobras in the agreement's negotiations with the Department of United States (DoJ) in 2018, which intended to put an end to the investigations into failures in controls and accounting records, acting specifically for the viability of clauses of the agreement that would have an impact on the company's partnership and divestment program. Cláudia acted in the conduct of the negotiation process for the restructuring of the divestments of Petrobras, interacting with various stakeholders and governmental organizations entities, such as TCU, CGU and CVM, allowing the resumption of the Divestments of the Company in 2017.

In 2005, she was elected among the top 40 lawyers under 40 in Latin America by Latin Lawyer magazine.

She is graduated from Pontifícia Universidade Católica do Rio de Janeiro (PUC), and post-graduation in Business Law from Universidade Cândido Mendes (Centro) and in Oil Business from Universidade Federal do Rio de Janeiro (MBP - COPPEAD).



#### Moderator



Luis F. Gomar, Partner, Houston, Baker McKenzie luis.gomar@bakermckenzie.com

Luis F. Gomar offers more than a decade of experience representing clients in the energy industry with both domestic and international transactions involving M&A, divestitures, financing, fund formation and capital deployment, and joint ventures. He regularly advises energy companies on supply and procurement contracts, including onshore and offshore project development, as well as corporate structure planning. He has significant experience representing foreign clients, including NOCs on investment and expansion opportunities into the United States, as well as U.S., NOCs and others with investment and expansion opportunities throughout Latin America. Luis is a frequent speaker on international oil & gas transactions and developments, and has been recognized as a Who's Who in Energy, Legal 500, Texas Super Lawyers and Latinvex.



# Lunch Breakout Session: Tax Policy Global Trends

12:30 pm - 1:30 pm

#### **Speakers**



#### Tiffany Johnson, Senior Tax Counsel, Chevron

Tiffany Johnson is currently a Senior Tax Counsel at Chevron. Mrs. Johnson advises Chevron's Upstream Latin America Business Unit on tax matters (overseeing Argentina, Brazil, Colombia, Suriname, and Venezuela). In addition, she supports Chevron's Frontier Exploration and Appraisal organization. Prior to joining Chevron, Mrs. Johnson worked for Exxon Mobil Corporation's tax department for 18 years. During her tenure with ExxonMobil, she provided tax planning advice for various projects in Upstream and Chemical operations as well as federal and state tax litigation.

Mrs. Johnson holds a BA in Military History from the University of Florida, a JD from South Texas College of Law and an LLM from the University of Houston. Mrs. Johnson is a member of the Texas Bar.



#### Marcela Kane, Global Tax Accounting Director, Halliburton

Marcela is a tax professional with extensive experience in providing advice on technical and operational tax, research and analysis of complex tax issues. Her areas of expertise include: US GAAP accounting for income taxes; Tax provision process and analytics; U.S. taxation of non-U.S. operations; Non-U.S. taxes; Tax risk management; Uncertain tax positions.



#### Elvira Vazquez, Tax Director for Canada and Latin America, Halliburton

Elvira is an experienced international tax director with over 20 years of experience in the field of tax concentrating in Latin America and Caribbean Region. She is seasoned through in depth involvement in the entire Tax life -cycle, financial and commercial operations of oilfield services provider throughout the region.



Sam Kamyans, Partner, Washington DC, Baker McKenzie sam.kamyans@bakermckenzie.com

Sam Kamyans is a partner in the Firm's Tax group in Washington, DC. He advises clients on federal income tax planning, and advises on negotiating key tax deal points, for private equity transactions, renewable energy infrastructure transactions, internal restructurings, and M&A involving domestic and international taxpayers both on the buyer and seller side. He is experienced in the taxation of partnerships, and has significant experience in energy, sovereign wealth fund transactional planning, private equity and public market transactions.

Prior to joining the Firm, Sam was tax counsel to Sempra Energy, a Fortune 500 energy company. Before going in-house, he practiced at a large law firm advising on capital markets transactions (including debt and equity raises) in the oil and gas markets, and in private upstream, midstream, and downstream transactions between large and mid size oil and gas companies. In addition, Sam was an attorney advisor



at the US Internal Revenue Service, where he focused on partnership taxation, and taught partnership taxation at Georgetown University Law Center from 2010 to 2017.



# Chet Patel, Principal Economist, Houston, Baker McKenzie chet.patel@bakermckenzie.com

Chet Patel is a principal tax advisor at Baker McKenzie based in Houston. Prior to joining the Firm, Chet was a principal / partner at PricewaterhouseCoopers (PwC). Chet's experience covers transfer pricing and international tax matters involving investment structures, international tax and transfer pricing planning, intercompany loans and other financial instruments, and controversy/dispute resolution across the globe.

Chet a frequent speaker at practice and industry conferences, including events by Tax Executives Institute (TEI), American Petroleum Institute (API), International Association of Drilling Contractors (IADC), and Offshore Technology Conference (OTC).

Chet focuses on assisting multinational companies in the areas of transfer pricing and related taxation issues. He has advised companies in oil and gas, financial services, telecommunications, technology, and manufacturing industries.

Chet has worked extensively with clients in the energy industry with large global footprints and complex operations. He advises clients across the supply chain covering oilfield equipment and services, contract drilling services, commodity trading, exploration and production, chemicals, refining, and seismic companies.

In the asset management/ financial services field, Chet managed treasury-related transfer pricing issues including structuring investments through debt, and pricing intercompany loans, managing cash pooling arrangements, reinsurance, and pricing financial/performance guarantee fees.

## Moderators



# Maria Furtado, Partner, Rio de Janeiro, Trench Rossi Watanabe (in assoc. Baker McKenzie)

maria.furtado@trenchrossi.com

Maria Fernanda Furtado joined the firm in 1996 and became partner in 2006. She is recognized as a leading practioner in the Brazilian tax field by the International Tax Review and by the publication The Legal 500. She is active in the many areas within the tax field, tax advising in M&A transactions, indirect and local taxes, taxation of international trade, transfer pricing and international tax treaties. Maria Fernanda has been working in relevant energy projects in Brazil, notably in the area of renewable energy. She graduated from Catholic University of Rio de Janeiro in 1995.

Maria is a frequent speaker at local and international conferences on Brazilian taxation matters, with special focus on the Oil and Gas Industry. She has also contributed articles to the *Tax Planning International Review and Gazeta Mercantil*.



## Afternoon Keynote Address

1:30 pm - 2:00 pm

#### Afternoon Keynote Speaker

#### Javier Gallego Piñera, Legal Director for Gas & Power, Naturgy

NATURGY GROUP S.A. (formerly GAS NATURAL FENOSA), since 2003.

Currently (2018-), Legal Director for Gas & Power.

Javier leads the legal team in charge of all matters related to energy commodities, whether as gas or power. He has been particularly involved in the supply of natural gas and LNG, natural gas upstream matters and global wholesale marketing of gas and electricity. Among their duties all litigation and dispute resolution on matters herein, including both international and domestic.

In Naturgy, Javier was before (2009-2018) Legal Director for Wholesale Business and Energy Planning and (2005-2008) Legal Director for Energy Management: that comprise the legal responsibility on all matters related to the supply of natural gas and LNG, Upstream, regulatory affairs and antitrust matters. From 2003-2005: Director for retail businesses legal services.

Before joining Naturgy (1996-2002), State Attorney ("Abogado del Estado").

Education: Degree in law (Autonomous University of Madrid, 1985–1990) Degree in philosophy, 1996. State Attorney ("Abogado del Estado"): 1996.

#### Moderator



José A. Morán, Partner, Chicago, Baker McKenzie jose.moran@bakermckenzie.com

See biography on page 6.



# How is the Rest of World Dealing with the Challenges of Energy Security and Competitiveness? Comparing the Regulatory Approaches in the EU and the US

2:00 pm - 3:00 pm

#### **Speakers**



Marcella Burke, Deputy Solicitor - Energy and Mineral Resources Division, U.S. Department of the Interior

See biography on page 4.



#### Jeanette Pablo, General Counsel & Senior Associate, Energy Futures Initiative

Jeanette Pablo is the General Counsel and Senior Associate for the Energy Futures Initiative where she conducts research and policy analysis related to clean energy and innovation.

Ms. Pablo previously served as Acting Deputy Director for Energy Systems and Senior Advisor in the Office of Energy Policy and Systems Analysis at the U.S. Department of Energy (DOE) from October 2015 to August 2017. Ms. Pablo led a team of seventeen engineering, economics, and international policy analysts and managed a \$4 million annual budget to address emerging opportunities and risks related to the nation's energy systems and infrastructure, including U.S. electricity policy, North America energy policy and security, cybersecurity, and the energy-water nexus. She was a key contributor to the 2017 Second Installment of the Quadrennial Energy Review: Transforming the Nation's Electricity System and team lead and key contributor to the Electricity Generation Baseline Report (2017). She also helped advise the U.S. Trade Representative on U.S. domestic energy priorities in treaty negotiations, and she was instrumental in the development and execution of the U.S. Mexico Bilateral Principles to Promote Electricity Reliability of Interconnected Power Systems, signed on January 9, 2017.

Prior to her service at DOE, from 2005-2015, Ms. Pablo was Director of Federal Affairs & Senior Climate Advisor at PNM Resources where she was chief representative before the U.S. Climate Action Partnership (USCAP) and a major contributor to USCAP's *A Call for Action* in 2007 providing consensus principles and recommendations for U.S. climate legislation, and *A Blueprint for Legislative Action* in 2009 providing a detailed framework for climate change legislation. Ms. Pablo represented PNM Resources at the United Nations Framework Convention on Climate Change Conference of the Parties in Copenhagen (2009), Cancun (2010), Durban (2011), and Lima (2014).

Ms. Pablo joined the Washington Office of the Tennessee Valley Authority as an advisor on federal policy and regulations for nuclear, coal, and hydropower generation, 1995-2002. Ms. Pablo represented TVA before Congress, including a 37-member House and Senate Congressional delegation, the Clinton and George W. Bush administrations, and represented TVA at the United Nations Framework Convention on Climate Change Conference of the Parties in Buenos Aires (1998).

Ms. Pablo was an associate in the energy and environmental group at the law firm of Verner, Liipfert, Bernhard, McPherson and Hand, 1990-1994.

Ms. Pablo graduated with honors from the University of Virginia, where she was an Echols Scholar, with a B.A. specializing in Soviet-East European Studies. She earned an M.A. in Liberal Studies with a focus on international relations from Georgetown University, and a J.D. from the Georgetown University Law Center.



Ms. Pablo is an attorney admitted to U. S. Supreme Court Bar, the District of Columbia Bar, the New York Bar, and the Pennsylvania Bar. She is a cofounder and Board Member of the Asian Americans in Energy, Environment and Commerce.



Christopher Jones, Principal, Energy Regulatory and Antitrust, Brussels, Baker McKenzie christopher.jones@bakermckenzie.com

Christopher Jones is a Principal, Energy Regulatory and Antitrust, in the European Competition Law Practice Group in the Brussels office. He joined Baker McKenzie in 2018.

Christopher's career has spanned more than 30 years at the European Commission. He was previously Deputy Head of Cabinet for the Energy Commissioner and spent 18 years designing and implementing Europe's energy policy.

Christopher has significant experience in competition policy, having spent 11 years in the field including responsibility for antitrust and mergers in the Cabinet of the Energy Commissioner, and as personal Policy Assistant to two Directors' General. He is also a leading academic in the competition and energy areas, editing and co-authoring the standard text books on Competition Law and Energy Markets, the Internal Energy Market, and EU Renewable Law and Policy, as well as books on merger control and the standard competition law reference work, the EU Competition Law Handbook.

#### **Moderator**



José A. Morán, Partner, Chicago, Baker McKenzie jose.moran@bakermckenzie.com

See biography on page 6.



## The Business of Climate Change: Risk and Reward

3:15 pm - 4:00 pm

#### **Speakers**



#### Ryan Bowley, Principal Public Policy, BHP

Ryan S. Bowley is part of the Sustainability & Public Policy team at BHP, a world-leading resources company. He focuses on understanding and addressing company-wide policy issues, including water stewardship, climate change and energy policy, from a US and global perspective. Previously at BHP, Ryan managed issues and government relations for shale and minerals activities in the US. Ryan's experience includes leading policy and advocacy efforts for a national transportation industry association, and serving on the legislative teams of two representatives in the United States Congress, last acting as legislative director. Ryan holds degrees from The George Washington University and The American University, and he currently serves on the Board of Directors for the Phi Beta Kappa Alumni Association of Greater Houston.



Andy Moody, Partner, London, Baker McKenzie andy.moody@bakermckenzie.com

Andy Moody is a partner in the Firm's Dispute Resolution and International Arbitration practices in London. He joined Baker McKenzie from another leading international firm in January 2016. Andy has extensive experience in international arbitration, mediation, expert determination and complex litigation both before the English Court and abroad. He is also a solicitor advocate and regularly sits as arbitrator. Andy is recognized as a leading individual by Legal 500 and Chambers.

Andy focuses his practice on international commercial and investment treaty arbitration as well as in complex, often multijurisdictional litigation. The majority of his work is cross-border and for clients in the energy, financial services, aviation, diversified industrials, and telecommunications sectors. Andy has advised on many disputes in Eastern and Western Europe, the CIS, the Middle East and Asia. He has acted as adviser and advocate in many international arbitrations under the rules of the major arbitral institutions. Andy has also regularly helped clients to obtain injunctive relief from the court in support of international arbitrations.



Martijn Wilder, Partner, Sydney, Baker McKenzie martijn.wilder@bakermckenzie.com

Martijn is head of Baker McKenzie's Global Environmental Markets and Climate Change practice. Martijn's practice focuses on climate change law, international carbon and broader environmental markets, climate and conservation finance and conservation projects. He is also Chair of the Baker McKenzie Law for Development Initiative.

Martijn is regarded as a legal pioneer in the development of climate change law. He advises on legal matters relating to climate change, environmental markets, sustainable development and conservation finance. He is ranked as a Star Individual (the highest ranking available) by Chambers Global, is listed among the best lawyers in Environment and Climate Change by Best Lawyers Australia 2009-2016 and in the International Who's Who of Business Lawyers 2009-2016. He is also listed for Australia, Agriculture & Rural Affairs, Best Lawyers International 2013. In 2013, he was warded the Lawyers Weekly "Law Firm



#### Partner of the Year."

Martijn is an Adjunct Professor of Climate Change Law at the Australian National University. His other roles include formal roles as Chair of the Australian Renewable Energy Agency (ARENA) and a Director of the Clean Energy Finance Corporation (CEFC), WWF (Australia) and the Climate Council. and an Affiliate. He holds advisory roles as Chair of the NSW Climate Change Council, a Governing Board Member of the Renewable Energy and Energy Efficiency Partnership (REEEP) and a member of the Wentworth Group of Concerned Scientists. He is also the Deputy Chair of the Private Sector Roundtable of the Asia Pacific Rainforest Recovery Plan. Martijn recently Chaired the Independent Review Committee of the Victorian Climate Change Act. He was formerly Chairman of Low Carbon Australia and for many years chaired TRAFFIC (Oceania).

Martijn has written widely especially on climate change law, environmental law and Antarctica. In 2012, Martijn was awarded a Member of the Order of Australia in recognition for "service to environmental law, particularly in the area of climate change through contributions to the development of law, global regulation, public policy and the promotion of public debate, and to the community."

#### **Moderator**



# Greg McNab, Partner, Toronto, Baker McKenzie greg.mcnab@bakermckenzie.com

Greg McNab is a member of the Firm's Corporate & Securities Practice Group in Toronto. His main areas of practice include financings of public and private securities issuers, investment management products, capital markets transactions, mergers and acquisitions and resources and energy matters, both domestically and internationally. He also advises on corporate governance, regulatory compliance, continuous disclosure and stock exchange matters for public issuers. Mr. McNab helps lead the Firm's Global and Canadian Mining Groups. Mr. McNab regularly speaks, writes published articles and appears in the media with respect to a variety of securities, mining and energy matters. He is a director and Canadian Chair of the Canadian Australian Chamber of Commerce. A former mechanical engineer, Mr. McNab is also the co-chair of the International Emissions Trading Association's global carbon capture and storage working group.



## M&A in the Energy Space: Current Trends and Developments

4:00 pm - 5:00 pm

#### **Panelists**



#### Mike Jackson, Senior Attorney, Murphy Oil Corporation

Mike Jackson is a Senior Attorney with Murphy Oil Corporation and has 25 years of legal experience both in private practice and as in-house counsel. During the past 6 years, Mr. Jackson has been involved in several transactions, including the sale of Murphy's UK subsidiary, Tupper (Alberta) gas facility, and Canadian oil sands, as well as many other transactions involving major assets. Most recently, Mr. Jackson participated in the sale of Murphy's Malaysian subsidiaries to PTTEP, which is scheduled to close later this year. Prior to Murphy, Mr. Jackson served as in-house counsel at ALLTEL Communications, which was ultimately acquired by Verizon, and as General Counsel at Mountain Valley Spring Company. Mr. Jackson has a Juris Doctorate from the University of Arkansas and a B.S. in Mechanical Engineering from Virginia Tech.



#### Will Marsh, Chief Legal Officer, Baker Hughes, a GE Company

Will Marsh is Chief Legal Officer of Baker Hughes, a GE Company. Prior to his current role, Marsh served as Vice President and General Counsel of Baker Hughes Incorporated starting in February 2013.

Marsh joined Baker Hughes in 1998 and has served in various executive, legal, compliance and corporate roles, including Vice President of Legal, Western Hemisphere from May 2009 to February 2013 and Director of Enterprise Risk Strategies from March 2006 to May 2009. As Director of Enterprise Risk Strategies, Marsh designed and implemented Baker Hughes' Enterprise Risk Management program to assist in strategic planning and the Board's oversight of risks.

Marsh also serves on the Board of The World Affairs Council of Greater Houston and The Advisory Board of the Boy Scouts of America Sam Houston Area Council.

Prior to joining Baker Hughes, Marsh was a partner with the law firm of Ballard Spahr LLP representing clients in the areas of corporate governance, mergers and acquisitions, finance and securities laws. He earned a Juris Doctorate degree and a Bachelor of Science degree in accounting from Brigham Young University.



#### Kirstin Silberschlag, Vice President Commercial, Customs and Compliance, Valero

Kirstin Silberschlag serves as Vice President of the Commercial, Customs and Compliance Legal Services division for Valero Energy Corporation and its related companies. In her role, she oversees the provision of legal services related to Valero's trading and commercial contracting functions (including Valero's crude and feedstock purchasing, finished product sales, and applicable transportation needs) and related compliance with a variety of state, federal and international agencies (including import/export laws, international trade compliance and foreign-trade zone operations, which are centralized in Valero's corporate headquarters in San Antonio, Texas). Additionally, Kirstin has provided legal services for various international development projects.



Kirstin joined Valero in 2004 as International Trade Counsel. Prior to joining Valero, Kirstin practiced law in the litigation and customs and international trade departments of a national law firm. As an associate, Kirstin concentrated her practice on international trade as well as international and general civil litigation matters, and advised clients on compliance with various customs and trade laws. Kirstin previously served as a judicial law clerk for Judge Evan Wallach on the U.S. Court of International Trade in New York (now circuit judge on the United States Court of Appeals for the Federal Circuit), as well as a briefing attorney for the Honorable Marilyn Aboussie, Chief Justice of the Texas Court of Appeals, Third District, in Austin.

Kirstin, a native of Tucson, Arizona, received her Juris Doctorate, with honors, from the University of Texas at Austin and her Bachelor of Arts, magna cum laude, from the University of Arizona.

Kirstin and her husband, Luke, have three young children.



# Werner Berg, Partner, Brussels, Baker McKenzie werner.berg@bakermckenzie.com

Dr. Werner Berg, LL.M. is a partner in the European Competition Law Practice of Baker & McKenzie in Brussels where he advises clients on all aspects of EU and German competition law. He has more than 20 years of experience practicing law and is a frequent speaker at legal conferences, particularly on competition law matters. Werner is a member of the International Bar Association, the Association for European Law and the Antitrust Law Study Group and lectures German competition law at the ICC, Queen Mary College, University of London. Werner is recommended as recognized expert in EU and competition law in European Legal Experts, Best Lawyers, the EMEA Legal 500, Chambers Europe and Chambers Global and has been recognized as Acritas Star since 2018. He is the co-editor of Berg/Mäsch, Deutsches und Europäisches Kartellrecht, 3rd. ed. 2018, and the author of numerous articles on EU and competition law.

## **Moderator**



Denmon Sigler, Partner, Houston, Baker McKenzie denmon.sigler@bakermckenzie.com

See biography on page 5.



# Baker McKenzie helps clients overcome the challenges of competing in the global economy.

We solve complex legal problems across borders and practice areas. Our unique culture, developed over 65 years, enables our 13,000 people to understand local markets and navigate multiple jurisdictions, working together as trusted colleagues and friends to instill confidence in our clients.