

Representative Legal Matters

Arlan W. Gates

- Advised a China-based manufacturer on the high-profile foreign investment and national security clearance of its acquisition of a publicly-traded Canadian satellite components and antenna manufacturer.
- Advised a state-owned enterprise on merger control, foreign investment and other regulatory approvals worldwide for its acquisition of control of the former Canadian monopoly grain marketing board through a joint venture with a US-based global agribusiness and food company.
- Advised a US-based pharmaceutical and device business on the clearance of its merger with one of the largest international pharmaceutical companies, which was subject to a Supplementary Information Request (SIR) and approved through a multi-year Consent Agreement.
- Advised a US-based professional services firm in an abuse of dominance complaint and resulting investigation regarding exclusionary conduct by a professional self-regulatory body.
- Represented a respondent to a Section 11 production order in the Canadian Competition Bureau's grocery sector abuse of dominance investigation.
- Advised a US-based consumer products company on commercial, marketing and regulatory aspects of the expansion of a premium product line into Canada, the first international expansion in its history.
- Advised a leading financial information services business on the implementation of its anti-spam compliance program in Canada.
- Advised a global consumer products company on competition, marketing, privacy and consumer protection aspects of a global IT integration to transform service delivery and ordering processes.
- Advised a wide range of consumer-facing companies on sales, marketing and product compliance in Canada and other jurisdictions.
- Advised a leading financial information services business on the implementation of its anti-spam compliance program in Canada.
- Advised a medical devices manufacturer on the competition law aspects of its rebate programs and pricing policies and the rollout of new dealer and distributor agreements.
- Implemented a global antitrust compliance program for a Canada-based international natural resources company.
- Coordinated the Canadian contribution to a global survey of access to information laws conducted pro bono for a prominent international human rights NGO.