



Representative Legal Matters

Alex Tan

Mergers, Acquisitions and Joint Ventures

- Advised Japan's largest financial group, Mitsubishi UFJ Financial Group, Inc (MUFG), on a strategic investment into PT Bank Danamon Indonesia Tbk (Bank Danamon).
- Advised LGT Group Foundation on its agreement with ABN AMRO to acquire ABN AMRO's private banking business in Singapore, Hong Kong and Dubai, with assets under management of approximately USD20 billion.
- Advised EQT Greater China II Limited on the sale through an auction process of 100% of the equity of Klassisk Investment Limited and the Classic Fine Food Group of Companies (across 14 countries) to the Metro Group. This deal was awarded PE Exit of the Year at the Singapore Venture Capital & Private Equity Association Awards 2016.
- Advised HPEF on the sale of a Vietnamese education business run by way of a competitive sell-side auction.
- Advised Oaktree Capital/Fitness First on their merger with Celebrity Fitness to create one of the largest fitness club networks in Asia. This deal was awarded M&A Deal of the Year (Midsize) at the Asian Legal Business SE Asia Law Awards 2018.
- Advised Allied World Assurance Company, Ltd on its acquisition of the Singapore and Hong Kong branch operations of Royal & Sun Alliance Insurance plc which includes the insurance portfolio and related assets and liabilities of both branches.
- Advised Vina Capital on their establishment of a joint venture with a global private equity firm Warburg Pincus to create a hospitality platform based primarily in Vietnam with plans for the joint venture company / platform (JVCo) to expand in South East Asia.
- Advised PT Greenland Rajawali Utama, a company within the Rajawali Group, in respect of the first ever en-bloc forward sale in Jakarta of a commercial building with 47-storeys within a mixed used development in central Jakarta to a subsidiary of GIC (Realty) Private Limited.
- Advised Temasek Holdings Pte. Ltd. on its acquisition of exchangeable rights issued by Prime Star Investment Pte. Ltd. (wholly owned subsidiary of PT Multipolar Tbk) which are exchangeable for 26.1% of the share capital of PT Matahari Putra Prima Tbk.
- Advised Indika Energy Tbk on its acquisition of a coal mining asset in Indonesia held by PT Multi Tambangjaya Utama from Asia Thai Mining Company Limited.
- Advised Medco Energi Internasional Tbk on its sale of a 60% interest in PT Medco Sarana Kalibaru to Puma Energy Singapore.



- Advised UOB Asset Management Limited, a Singapore-based investment management firm, on the acquisition of 100% of the issued and outstanding shares of ING Funds (Thailand) Company Limited from the ING Group.
- Advised a Dutch financial services group on the divestment (by auction sale) of its entire direct and indirect interest in its wholly-owned Indonesian bank subsidiary.
- Advised Bank Permata Tbk on the acquisition of GE Capital's Indonesian multi-finance business.
- Advised iNova Pharmaceuticals (Singapore) Pte Ltd, a member of the Valeant Group on its proposed acquisition of 75% of the issued share capital of an Indonesian pharmaceutical manufacturing and distribution company from an Indonesian family (ongoing / confidential).
- Advised a Japanese conglomerate on its proposed acquisition of / business alliance with an Indonesian partner to carry out automobile sector financing and/or operating lease business in Indonesia (ongoing/confidential).
- Advised MAS Holdings, a leading South Asian manufacturer of fine apparel on its maiden joint venture investment into Indonesia for the manufacture and export of fine apparel wear.
- Advised Peabody Inc. on various investment opportunities in South East Asia, particularly Indonesia.
- Advised Archer Daniel Midlands on the sale of certain of its plantation interests in Indonesia and other jurisdictions to the Wilmar Group.
- Advised the Contiki/Mountbatten hotel group on its investments in Indonesia and Singapore.
- Advised a joint venture between a Thai telecom equipment company and an Indonesian telecom equipment company.
- Advised Arrow Energy (now Dart Energy) on its investment into a Chinese CBM PSC.
- Advised a Japanese insurance group for the acquisition of a Singapore based insurance company and setting up of a continued bancassurance distribution channel in the Singapore market.

Corporate Restructuring and Advisory

- Advised Williams-Sonoma Inc in a corporate restructuring exercise to set up their Asian operations under a Singapore investment holding structure including setting up legal entities in China, Vietnam and Indonesia and ongoing advisory work for the Williams-Sonoma group in Singapore.
- Advised as Singapore counsel for Lubrizol Corporation on its global restructuring project.
- Advised a listed Indian steel conglomerate to implement an internal restructuring of its Asia-Pacific subsidiaries including preparation of the global template documentation and



coordinating the share transfers for various jurisdictions including Australia, Hong Kong, China, Vietnam, Philippines, Thailand and Singapore.

- Advised a leading Japanese general insurer (headquartered in Singapore) on the corporate restructuring of its Asian offices.
- Advised Jetstar Airways Pty Limited on a proposed booking and service fees implementation for various jurisdictions including Thailand, Indonesia, China, Vietnam, Hong Kong, Taiwan, Malaysia, Philippines and Singapore.
- Advised an American university in the negotiations with the Singapore Agency of Science, Technology and Research, including drafting the cooperation agreement, advising on the Singapore corporate structure and setting up of the Singapore company to implement the research projects.