

Representative Legal Matters

Zahi Y. Younes

Capital Markets

- Acting as transaction counsel to Saudi Arabian Company for Hardware (SACO) in relation to its initial public offering of 7,200,000 shares representing 30% of the Company's share capital.
- Advising foreign investment banks and issuers on the capital market and securities regulations applicable in the United Arab Emirates and in the Dubai International Financial Centre (DIFC), including the offering of securities and funds in these jurisdictions.
- Advising on the initial public offering of one of the largest construction groups in the Kingdom of Saudi Arabia.
- Acting as transaction counsel on the initial public offering of 102,000,000 shares in Knowledge Economic City, representing 30% of the total share capital and raising USD272 million - the largest IPO in the Gulf region during the first six months of 2010.
- Advising the Saudi Arabian Government in connection with the privatization of the mining sector through a restructuring and the initial public offering of 462,500,000 shares in Saudi Arabian Mining Company (Ma'aden).
- Acting as transaction counsel on the initial public offering of shares in Emaar The Economic City, developer of the USD26 billion King Abdullah Economic City, the single largest private sector investment ever in Saudi Arabia.
- Acting as transaction counsel on the initial public offering of 315,000,000 shares in Kingdom Holding Company.
- Advising in relation to the initial public offering of 8,000,000 shares in Arabian Insurance Cooperative Company.
- Advising in relation to the initial public offering of 3,100,000 shares in Assurances Saudi Fransi Company.
- Advising Saudi Fransi Cooperative Insurance Company (Allianz) in relation to its rights issue offering.
- Advising leading investment banking firms on regulatory and company formation requirements in relation to obtaining licenses from the Saudi Arabian Capital Markets Authority to conduct securities business in the Kingdom.

- Advising EFG-Hermes KSA structuring one of the first Saudi equities funds approved by the Capital Markets Authority.
- Advising EFG-Hermes in relation to the sale of a portion of its shares in EFG Hermes KSA to QInvest.
- Advising Olayan Group in relation to its investment in the Saudi Med Real Estate Fund.
- Advising Blom Invest in relation to setting up a public equity fund in the Kingdom.

Mergers & Acquisitions

- Advising Abdullah Hashim Group (AHG), the largest private industrial gases company in Saudi Arabia, in relation to the USD166 million sale of a 25% stake in AHG to Air Products.
- Advising Swiss elevator and escalator manufacturer, Schindler Management, on the acquisition of 100% of Saudi Elevator Company (2nd biggest player in Saudi Arabia).
- Advising in relation to the acquisition by a consortium led by Mitsubishi Corporation of a 75% stake in AJIL, a major leasing company.
- Advising in relation to the purchase by Saudi Telecom Company of AwalNet.
- Advising Abraaj Capital in connection with the acquisition of a 40% stake in the Saudi Tadawi Company for Health Care.
- Advising Alujain (a Saudi public company) in relation to the swap of its shares against National Petrochemical Company (Natpet)'s shares.
- Advising Al Yasra Group on the acquisition of a Saudi retail company from members of the Saudi Royal Family.
- Advising Schneider Electric in relation to the purchase of assets and shares of a large Saudi Arabia based electronic manufacturer.
- Advising Praxair Inc., one of the largest industrial gases companies in the world, on its acquisition of a medical gases company in Bahrain.
- Advising a global steel company in its bid to purchase an Abu Dhabi based steel company.
- Advising a large Malaysian publicly traded company in its bid to purchase an Abu Dhabi-based industrial conglomerate.
- Advising Al Babtain in relation to the acquisition of Al Babtain Telecom Emirates, an Abu Dhabi-based telecommunication company.

- Advising Zahid Group in establishing Caterpillar IPP Services across the MENA Region.
- Advising a multinational luxury goods conglomerate including international entities, luxury goods manufacturers/retailers, in relation to the restructuring of their activities in the GCC, including significant joint venture arrangements.
- Advising Patchi Group in relation to the restructuring of its operations in Saudi Arabia and the UAE.
- Advising one of the largest French retail groups in relation to the restructuring of its operations in the Middle East, including the United Arab Emirates, Kuwait, Qatar, Bahrain, Oman and Iraq.