

Representative Legal Matters

Hessa Alaiban

Capital Markets

- Acting as Underwriter counsel with regards to the IPO of Fakeeh.
- Acted as transaction counsel to Arabian Contracting Services Company on its proposed IPO on the Saudi Exchange
- Advised the syndicate of 11 underwriting banks on ACWA Power's USD 1.2 billion initial public offering and listing on the Saudi Exchange, with an implied market capitalization on listing of approximately USD 11 billion.
- Advised Riyadh Capital in their capacity as underwriter of the IPO of Al Elm.
- Acted for a client in the Food industry with regards to its direct listing on the parallel market of the Saudi Stock Exchange ("Nomu")
- Advised supermarket giant BinDawood Holding Company on its US\$ 585 million IPO on the main market of the Saudi Exchange.
- Advised Allianz Saudi Fransi Cooperative Company (ASF), a listed company on the Saudi Exchange, on its rights issue of SAR 400 million.
- Advised Mobile Telecommunication Company Saudi Arabia (Zain), a listed company on the Saudi Exchange, on its rights issue of SAR 4.5 billion.
- Advised Arabian Centres on its IPO on Tadawul, the first ever international equity offering by a Saudi issuer involving a "Rule 144A" tranche to US investors, with Samba Capital, Morgan Stanley, NCB Capital and Goldman Sachs as joint financial advisors.
- Assisted on the IPO of Maaden.
- Assisted on the IPO of a soft drinks and carbonated waters manufacturer.
- Assisted on the rights issue of The Mediterranean and Gulf Insurance and Reinsurance Co.
- Assisted on the rights issue of a telecommunications services company.

Mergers and Acquisitions

- Assisting in relation to the acquisition of a lighting manufacturer and developer by an electric utility company.
- Assisting in relation to the acquisition through a fund structure of a 20% stake in a hotel and resort company by an investment bank.

Baker McKenzie.

- Assisting in relation to the acquisition of an architectural and engineering consulting services firm by a real estate management and development company.
- Assisting in relation to the acquisition of a group of dental clinics by financial services/investment firm.
- Assisting in relation to the acquisition of a transport sales and distribution company by a business in the same sector.