



Representative Legal Matters

Luis Ernesto Marin

- Advised Industrial and Commercial Bank of China Limited, Dubai (DIFC) Branch and ICBC Peru Bank in connection with a US\$ 22 million medium term loan agreement granted to Mota-Engil Peru. The facility is secured by a pledge and an asset trust.
- Advised Coöperatieve Rabobank U.A. in connection with a US\$ 25 million medium term loan granted to Corporación Agrolatina (Grupo Alese) for the development of agricultural projects. The loan is secured by mortgages over production units and pledges over machinery and equipment.
- Advised Credicorp Capital Servicios Financieros, as arranger, and Banco de Crédito del Perú, as lender, in connection with a US\$ 40 million term loan facility granted to Administradora Jockey Plaza Shopping Center, to partially fund the acquisition by the borrower of all the shares of Inversiones Castellar, owner of the Boulevard Asia Shopping Mall located in Asia, in the south of Lima.
- Represented Compañía de Seguros de Vida Cámara in connection with the acquisition of the death, disability and funeral insurance business of Rigel Perú Compañía de Seguros. This transaction is the first of its kind in the Peruvian insurance market, provided the death, disability and funeral insurance is a group policy issued by several insurance companies for the benefit of affiliates to the private pension fund system.
- Advised Ergon Perú, a subsidiary of Italian investor Tozzi Green SpA, in the offer, issuance and sale of US\$ 222 million 4.87% Senior Secured Notes due June 30, 2034. The proceeds of the notes will prepay the existing credit facility and to pay for project costs. The transaction also involved the execution of a credit agreement and an intercreditor agreement.

- Acted as lender's counsel in connection with a US\$ 49 million loan granted to Camposol as part of a credit programme extension. The loan adds to an existing US\$ 200 million credit lent to Camposol in 2018 by Rabobank and Santander.
- Advised an operator and developer of highways and roads Lima in connection with an insurance claim with a major insurance company, including the negotiation of a transaction to settle the case for more than S/ 22 million. Originally, the insurance company denied coverage but following the claim filed by our client and negotiation with the insurance company and their attorneys, the insurance company agreed to pay the mentioned amount.
- Advised Coöperatieve Rabobank U.A. in connection with a US\$ 18 million medium term loan granted to Agrícola Alaya, for the repay outstanding debt and other corporate purposes.
- Advised DNB Bank ASA, Coöperative Rabobank U.A. and Banco Santander, S.A., as lead arrangers and bookrunners, in connection with a US\$ 110 million loan to Pesquera Exalmar S.A.A., to repay the outstanding principal amount of the borrower's notes due 2020 and to repay existing debt.
- Permanent advice to Willis Limited in connection with its activities as a foreign reinsurance broker in Peru. In addition, we have helped Willis Limited to secure its registration as a foreign reinsurance broker, which allows Willis Limited to act as such in the Peruvian market.
- Acted as lenders' counsel in connection with a senior unsecured loan to Camposol S.A. The proceeds of the loan were used to redeem 100% of the outstanding principal amount of the borrower's 10.50% Senior Notes due 2021, fund capital expenditures and other general corporate purposes.
- Acted as lenders' counsel in connection with a US\$ 89.2 million financing granted to Peruvian fishing company Pesquera Hayduk for the refinancing of an existing term-loan facility and for the refinancing of the short-term debt of the company.
- Advised Ergon Perú, a subsidiary of Italian investor Tozzi Renewable Energy, in connection with a US\$ 143 million term loan facility granted by Sumitomo Mitsui Banking Corporation, to finance the installation and maintenance of photovoltaic panels.
- Advised Inversiones Centenario in a secured financing in the amount of US\$ 200 million granted by Itau Corpbanca. This transaction involved a complex collateral package that

involved a trust and several real estate properties and involved the careful coordination between the existing lenders and the new lender.

- Advised Banco de Crédito del Perú, as lender, and Credicorp Capital Servicios Financieros, as arranger, in connection with a US\$ 100 million loan granted to Refinería La Pampilla S.A.A., for the development of their projects located in Peru, as well as for the payment of debt.
- Advised a Latin American debt fund managed by private equity firm Darby provide a US\$ 30 million loan to Abengoa Perú and its subsidiary Omega Perú Operación y Mantenimiento. Proceeds of the loan were used for the repayment of existing debt and financing of working capital and make capital expenditures.
- Advised IBT Health, Villa Maria del Triunfo Salud, Callao Salud and other entities of IBT Group in connection with a US\$ 40 million term loan financing that will be supported by cash flows (RPO) paid to Villa María del Triunfo Salud and Callao Salud under certain PPP contracts.
- Advised Metropolitan Life Insurance Company in connection with a US\$ 83.3 million medium-term loan facility granted to Complejo Agroindustrial Beta. Proceeds of the loan will be used for capital expenditures associated with the development of agricultural lands, payment of fees and other general corporate purposes.
- Advised Stracon S.A.C., an SPV with Ashmore Group (investor) as its majority shareholder, on the US\$ 55.9 million financing for the acquisition of 87.59% interest in Stracon GyM S.A from GyM S.A., part of Grupo Graña y Montero. The financing entities were Banco de Crédito del Perú, Scotiabank Perú and BD Capital.
- Advised Credicorp Capital Servicios Financieros S.A. as arranger and Banco de Crédito del Perú, as lender, in connection with a S/ 150,000,000 medium-term loan facility granted to Supermercados Peruanos S.A. Proceeds of the loan will be used by the borrower for the construction of a new production facility in Villa El Salvador, as well as for certain investments related to the acquisition, maintenance, improvement and reposition of other assets.
- Advised Credicorp Capital Servicios Financieros and Banco de Credito del Peru in connection with an amendment to a leasing agreement with Aceros Chilca worth US\$ 30 million, which involved amending the security package securing obligations of the lessor under the leasing facility.
- Advised Banco de Crédito del Perú, as lender, and Credicorp Capital Servicios Financieros, as structuring agent, for a S/ 15 million loan granted to QSI Internacional

S.A., for the repayment of the loan acquired in November 2017 for the acquisition of the 100% of the equity stake of Servicios y Formulaciones Industriales S.A. (SERFI), a leading company devoted to commercialize agricultural chemical products in Peru and Bolivia.

- Advised Metropolitan Life Insurance Company as lender for a US\$ 32,000,000 loan to Ecosac Agricola S.A.C. and a US\$ 8,000,000 loan to Promotora y Servicios Lambayeque S.A.C., for the development of their agricultural projects located in the Peruvian northern area.
- Advised real estate developer Inversiones Centenario S.A.A. procuring a loan worth US\$ 50 million from Scotiabank Perú. Proceeds of the loan were used to prepay a bridge loan, acquire real estate assets and shares of certain companies and for working capital purposes.
- Advised Metropolitan Life Insurance Company in connection with a US\$ 41'800,000.00 secured credit facility to Complejo Agroindustrial Beta. Proceeds of the loan were used to repay outstanding credit facilities granted by Banco Santander Perú and Santander Panamá Bank and for working capital purposes.
- Advised Credicorp Capital Servicios Financieros S.A and Banco de Crédito del Perú in connection with a English law governed US\$ 150 million Revolving Senior Secured Credit Facility Agreement granted to Gold Fields La Cima S.A. for the refinancing of existing debt and finance working capital requirements and other general corporate purposes of the Borrower and any wholly owned subsidiary.