

# Representative Legal Matters

Toby Patten

## Technology

- Drafting and negotiating IT outsourcing agreements for the outsourcing of data warehousing services to be provided across multiple jurisdictions.
- Working with in-house commercial and IT procurement teams for domestic and multinational clients, including extended client secondments with technology clients.

## Healthcare

- Negotiating long-term patent licensing within specified fields and territories as part of a global sale, and providing follow-up advice to resolve disputes over the enforcement of the licensed rights.
- Negotiating long-term licensing, marketing and royalty sharing arrangements between an Australian biotech developer and a global pharma licensee and promoter of product.
- Advising on legacy licensing arrangements following a sale of business.
- Conducting the intellectual property and health regulatory and licensing aspects of due diligence and negotiations as part of healthcare M&A transactions.
- Providing advice to healthcare and pharmaceutical clients regarding obligations under the TGA, Medicines Australia Code, privacy, PCEHR and healthcare identifiers legislation.

## Privacy

- Conducting privacy gap analyses for numerous clients and the provision of detailed reports.
- Providing privacy advice for a range of local and international clients, including in relation to specific issues such as data breach notification, management of big data and product development.
- Assisting with the privacy aspects of M&A due diligence and contracting.

## Commercial

- Advising on the drafting of template agreements for use by commercial professionals.
- Advising on the preparation and review of tender documentation.

- Assisting commercial teams in their negotiations with customers and suppliers, including deviations from standard terms and associated risk assessments, and preparing responses for commercial teams to send directly to customers/suppliers.