

## Representative Legal Matters

## Susanna Beard

## Private Equity and M&A Transactions

- Advising Axium Infrastructure on its European fund formation and first two portfolio acquisitions.
- Advising Tradeshift, Inc., on a major equity recapitalisation, debt restructuring and USD 70 million fintech JV with HSBC Bank UK PLC.
- Advising a landscaping and green space maintenance provider backed by Core Equity on a number of European consolidation acquisitions.
- Advising an entity controlled by the Reuben Brothers on the acquisition of the Admiralty Arch building in central London.
- Advising InterGlobe Enterprises Pvt. Ltd, an Indian aviation, hotel and travel conglomerate on the buy-out of their joint venture partner and hotel operator in Europe.
- Advising Afendis Capital Partners in connection with two portfolio acquisitions in Spain and in Italy in consortium with a fund managed by Davidson Kempner.
- Advising a Kuwaiti fund in connection with several high value real estate M&A transactions.
- Advising the founders and senior management on the sale of Circus Network Holding, S.A.P.I de C.V. (Circus), an integrated digital advertising agency based in Mexico and operating across eight locations in Latin America to LSE listed S4 Capital PLC.
- Advising a new Turkish investment fund, as part of a consortium of investors, in connection
  with the purchase of a 30% stake in Sanovel İlaç Sanayi ve Ticaret A.Ş, a Turkish generic
  pharmaceutical manufacturer.
- Advising MXP Partners LLP, a family fund, on the equity and debt restructuring of its Amber Taverns business, a group of pubs in northern England.
- Advising Promethean Investments LLP on two portfolio acquisitions.
- Representing Utmost Group, formerly LCCG Limited, a leading life insurance consolidator
  and wealth management solutions provider on its first three portfolio acquisitions, as well as
  the structuring of its own business, backed by private equity fund, Oaktree Capital.
- Advising DBAY Advisors Ltd on the acquisition of Eddie Stobart Logistics Limited.
- Advising Exterran Inc. in connection with the sale of its UK business.
- Advising Lufkin Industries, a manufacturer of gearing and lifting systems for the oil and gas industry, on two corporate acquisitions.



• Advising Ford Motor Company on the GBP 1.5 billion auction sale of the Jaguar Land Rover business to Tata Motors.

## **Energy Projects and Transactions**

- Advising the Ghana National Petroleum Corporation with respect to a LNG floating storage and regasification unit project.
- Advising the Government of Guinea with respect to a bauxite mining concession.
- Representing GAIL (India) Ltd in connection with its bid to acquire a portfolio of oil and gas assets offshore East Africa.
- Advising Gail (India) Limited in connection with the proposed farm-in to several production sharing agreements and an integrated LNG project in East Africa.
- Advising Flowstream Commodities, a start-up fund, in connection with its acquisition of a net profit interest over a Thai offshore petroleum concession.
- Advising Reliance Industries in connection with a refinery project in Iraq.
- Advising Gazprom on all aspects of the proposed South Stream Pipeline.
- Advising Sumitomo Corporation on the disposal of its subsidiary Petro Summit Investment UK Limited, which owns exploration and production assets in the UK North Sea.
- Advising the project sponsors on various industrial projects and associated commercial agreements in the free zone area at Sokhna Port, Egypt.
- Advising a US energy company on the potential acquisition of a Bulgarian company with oil and gas exploration assets onshore Bulgaria.
- Advising Inpex Corporation with respect to a farm-in to an onshore exploration and production asset in the Democratic Republic of Congo.
- Advising a US petroleum company on settlement negotiations and related documentation arising from a dispute in respect of exploration and production assets offshore Israel.
- Advising a US independent oil company with respect to a farm-in to UK onshore petroleum licences, including negotiation of JOAs and with respect to obtaining regulatory consents to become an operator.
- Advising Chevron Corporation in connection with upstream interests in Kurdistan.
- Advising an US independent oil company in connection with the UK 14th Onshore Licensing Round and existing onshore interests in the UK.
- Advising an independent oil company in connection with the proposed farm-in to producing petroleum assets offshore Gabon.