## Baker McKenzie.

## **Representative Legal Matters**

## Thi Thanh Hoa Dao

- Advising a multinational conglomerate on the tax implication on their business plan of a wind project in Vietnam.
- Advising a multinational oil and gas company on market access and tax implications on their investments in Vietnam.
- Advising a multinational oil and gas related services company on withholding tax issues.
- Assisting a large integrated resort project in a tax appeal against a value added tax refund.
- Advising multinational companies on tax issues for their M&A / restructuring activities.
- Advising a multinational bank on tax issues upon its restructuring of branches in Vietnam.
- Advising a multinational courier express company on Vietnamese tax issues related to agents' operation and their subsidiary in Vietnam.
- Advising some worldwide multilevel sales companies on multi-level sales and related tax issues in Vietnam.
- Assisting a multinational company in an income tax dispute case involving their branch in Vietnam.
- Advised a leading global healthcare products company on tax planning and issues related to their acquisition of a number of healthcare and food supplement products companies in Vietnam.
- Advised a multinational technology company on market entry legal requirements and general corporate tax.
- Participated in advising one of the world's largest petroleum companies on Vietnamese tax authorities' claim for capital gains tax on their indirect sales of shares relating to their operation in Vietnam, which was completed in 2012.
- Assisted and advised a leading insurance company dealing with various stakeholders with respect to legal and tax issues arising from a regulatory inspection.
- Participated in advising one of the world's largest petroleum companies on a potential assessment of capital gains tax on their indirect sales of shares.
- Advised a foreign PE fund in relation to capital gains tax issues for an offshore share purchase transaction. We also provided tax-planning advice for a divestment in the education section.



- Assisted the client in reviewing the whole business model and the validity of the tax treatment applied under the old regulations and assessing the sustainability of its solutions addressing both legal and tax feasibility.
- Advised an e-commerce travel site on tax issues and provided an analysis of Vietnam tax implications in relation to the client's business models.
- Assisted a world-leading OTA company in their high-level discussion with the Vietnamese tax authority with respect to the PE status of their operation in Vietnam.
- Advised world-leading e-commerce and digital services multinational companies on the status of e-commerce tax and assisted them in dealing with their local partners in relation to their Vietnam tax liabilities.
- Advised a global vehicles manufacturer on tax planning related to their transfer of capital, and assisted them with other tax compliance matters, especially a filing for tax treaty protection of a tax amount of more than USD 5 million.
- Participated in assisting the Vietnamese government in developing an auction mechanism for the solar industry in Vietnam.
- Assisted an international financial and development institution in conducting an analysis of Vietnam's tax legal framework with respect to debt trading activities.
- Assisted the client in negotiating a change in VAT regime with the government (2014) and advised them on VAT treatment of their main business activities.
- Advising a multinational company on restructuring of R&D functions and tax planning.
- Advising a number of European and Asian construction companies on tax issues related to performance of projects in Vietnam.