

Representative Legal Matters

Thanh Son Dang

- Advised insurance companies, commercial banks, and social media and internet service providers on cybersecurity, privacy and data protection matters.
- Advised a leading telecom operator in Vietnam on various regulatory matters including spectrum, tariff and interconnection issues.
- Advised a multinational company on the establishment of a local company in a high-tech park.
- Advised an American investor on the establishment of a motorcycle manufacturing company in Vietnam.
- Advised a Thai investor on the establishment & development of industrial zones.
- Advised a Japanese investor on a 30% acquisition of shares in a leading door supply company.
- Advised a multinational company on the establishment of an online gaming company in Vietnam.
- Advised multiple Fortune 500 IT/C companies on the establishment of subsidiaries in Vietnam.
- Advised international luxury brand companies on the establishment of retail shops in Vietnam.
- Advised a leading Vietnamese telecom company on a USD 30 million share acquisition in a telecom company in Tanzania.
- Advised a public company in Vietnam on a private placement of USD 150 million.
- Advised a Thai bank on three loans to a top retail company in Vietnam totalling USD 340 million
- Advised a renewable energy company on an offshore loan of USD 350 million.
- Advised a telecom company on a loan transaction of USD 300 million
- Advised a leading development bank in Vietnam on an offshore loan of USD 85 million to develop a wind-power project in Vietnam.

Baker McKenzie.

• Represented foreign lenders on multi-million USD syndicated loans for the development of a number of projects including aircraft purchases, hotel developments, rubber plantation development, and more.