



Representative Legal Matters

Hania Negm

Antitrust & Competition

- Represented a German multinational automotive corporation in internal investigations related to compliance with Egyptian competition law.
- Represented the Confederation of African Football before the Egyptian Competition Authority and the COMESA Competition Commission with respect to acts conducted in violation of Egyptian competition law and COMESA Competition Regulations.
- Represented a group of medical suppliers before the Egyptian Competition Authority in settling a bid rigging cartel case.
- Represented a claimant before the Cairo Economic Court of Appeal in a private damages action following a cartel finding decision by the Egyptian Competition Authority.
- Represented Mars on its pricing strategy in Egypt and its compliance with the Egyptian Competition Law.
- Represented several clients with respect to assessment of various distribution agreements in Egypt.
- Handling merger and acquisition notifications process in compliance with Egyptian Competition Law.
- Represented an American multinational health care company on a new distribution/agency model in Egypt and its compliance with the Egyptian Competition Law.
- Represented the Clorox Company on its distribution agreement and its compliance with the Egyptian Competition Law.

- Handling the registration of foreigners companies in Egypt before General Organization for Export and Import Control.
- Drafting a court memorandum and legal opinions in different fields of law.
- Represented several onshore and offshore companies in their respective domestic and cross boarder merger and/or acquisition notifications process in compliance with the Egyptian Competition Law before the Egyptian Competition Authority.
- Represented several companies in the pharmaceutical industry on their pricing schemes (together with their overall business models) compliance against the Egyptian Competition Law.

Compliance

- Represented ASICS on Egyptian apparel labelling requirements, according to the standards adopted by the Egyptian Organization for Standardization and Quality.
- Represented Johnson Controls, Inc. on the introduction of a new Pictogram Booklet Manual, including safety instructions, and its compliance with the Consumer Protection Law and Egyptian standard
- Advised an American multinational technology company in connection with Customs Law.
- Conducted several compliance surveys related to privacy laws in Egypt.

International Trade

- Advised several multinational clients on the importation requirements including, but not limited to, the requirements laid out by: (i) the General Organization for Export and Import Control; (ii) the Egyptian Organization for Standardization and Quality; (iii) the Ministry of Agriculture (iv) and the National Food Authority.
- Advised several multinational companies on queries related to Customs Law.
- Advised several multinational companies on the rules of trade and customs related international treaties (e.g. GAFTA).
- Assisted in representing offshore companies in antidumping cases before the Egyptian Anti-Dumping Authority and the Gulf Cooperation Council.

Corporate Governance

- Acted for several founding shareholders in the incorporation of limited liability and joint stock companies under the Egyptian Law before GAFI.

- Drafted numerous corporate resolution documents such as board of directors meetings minutes, extraordinary and ordinary shareholders' general assembly meetings minutes together with the related miscellaneous documents.
- Conducted several internal investigations for companies and the related assessment of the findings.
- Acted for the several offshore companies on the termination of distribution and agency agreements.
- Acted for several offshore companies in the industry of pesticides on the establishment of the scientific office in Egypt.
- Advised on various general and industry-specific queries related to the compliance of offshore and onshore clients on Egyptian law matters (e.g. Companies Law, Competition Law, Consumer Protection Law, Data Protection Law, Labor Law, Media laws, Telecom Law and Criminal Law).