



## Representative Legal Matters

Osama Audi

- Advised Montfort Trading on its acquisition and the acquisition financing of Uniper Energy's oil refinery, bunkering and trading business located in Fujairah, United Arab Emirates. The transaction was the first disposal by Uniper as part of the mandate by the European Commission to recapitalize the company.
- Advised Ripples Capital Limited (Kitopi) the world's leading cloud kitchen company on (i) the USD 415 million Series C venture capital round led by SoftBank, the largest ever venture financing round in the Middle East and the first investment by SoftBank in a Middle-East based startup. Investors in the round included ADQ, and Chimera Capital; (ii) the acquisition of AWJ Investments, a fast-growing food and beverage company based in Dubai which operates leading regional brands Operation Falafel, Catch 22, Awani, SushiDo and others; (iii) the acquisition of Rock House Sliders; (iv) the acquisition of Right Bite; and (v) the acquisition of Chin Chin.
- Advised Saudi-listed Tanmiah Food Company on its strategic partnership with US-listed Tyson Foods, Inc. pursuant to which Tyson Foods acquired a 60% equity stake in Supreme Foods Processing Company, and a 15% equity stake in Agriculture Development Company, both wholly-owned subsidiaries of Tanmiah.
- Advised Egypt's three largest state-owned banks, Banque Misr, National Bank of Egypt (NBE) and Banque du Caire on their USD 85 million corner-stone investment in the NCLUDE Fintech Innovation Fund, managed by Global Ventures.
- Advised an Abu Dhabi-based family office on: (i) an LP investment in Fintech Insurance, a Delaware based fintech fund; (ii) an LP investment in global venture capital fund, DST Global VIII L.P.; (iii) its investment in 8VC Opportunities Fund II, a fund established in Delaware focused on mid-stage and later-stage privately held technology companies headquartered in North America; (iv) its investment in HOF Capital Growth Opportunity XXXVIII, LLC, a fund established in Delaware focused on venture capital; (v) its investment in EF Moon Pay LLC as part of an equity financing that seeks to raise up to \$550 million; (vi) its investment by convertible promissory note in Community.com, Inc. a company established in Delaware focusing on B2C communication; (vii) its investment in and subsequent conversion of convertible equity into Series Seed-2 Preferred Stock in Shipshape Solutions, Inc. a Delaware company focused on integrating and monitoring home systems; (viii) its potential investment in the Seed investment round in Eternal Labs Inc., a Delaware company and the related purchase of ERN tokens from Ethernity Chain Limited, a Cayman Islands entity; (ix) its investment by convertible promissory note in Wave Neuroscience, Inc., a Delaware company focused on developing personalized, noninvasive technology to optimize brain function; (x) its investment in Electric Feel Ventures Fund I (Parallel) LP, a fund established in Delaware focused on venture capital investments; (xi) its investment through a convertible note in Strive Tech, Inc. a Delaware company focused on the development of a performance monitoring system for athletes.



- Advised the shareholder of Innovative Care Company, the owner of the New You Medical Centre and on-sight pharmacy, on the sale of a 51% equity stake to Arabian International Healthcare Holding Co. (Tibbiyah). The transaction was structured through the ADGM.
- Advised the shareholders of Al Faris Food Group on the sale of a substantial majority of their food & beverage manufacturing and distribution business to Gulf Japan Food Fund.
- Advised Abu Dhabi Future Energy Company (Masdar) on: (i) a joint venture with EDF International for energy efficiency projects across the MENA region, (ii) the sale of Masdar City Cooling Company to the National Central Cooling Company (Tabreed), (iii) the acquisition of an interest in Al Dhafra PV2, the largest solar PV project in the world. The transaction won MENA Solar Deal of the Year, Project Finance International 2020, and (iv) the sale of an interest in Dumat Al Jandal wind power project, the first utility scale wind project in Saudi Arabia under Vision2030. The transaction won PFI Renewable Deal of the Year 2019.
- Advised Baker Hughes on the USD 550 million acquisition of a 5% interest in ADNOC Drilling, the subsidiary of Abu Dhabi National Oil Company and the suite of commercial framework agreements in relation to the sale of products and services by BHGE to ADNOC Drilling. The transaction won the "MENA M&A Deal of the Year" award at the 2019 IJGlobal awards.
- Advised Anadarko Petroleum (thereafter Occidental Petroleum and Total after their acquisition of, respectively, Anadarko Petroleum and several LNG assets including the Rovuma Basin project) on the joint venture and related shareholder and financing arrangements with six consortium partners for the USD 20 billion Rovuma Basin LNG project in Mozambique.
- Advised GFH Financial Group BSC on its acquisition of a significant majority interest in three Saudi Arabian companies which own a total of four American curriculum K through 12 schools.
- Advised the founders of Geidea on the sale of a significant portion of their business to Gulf Capital. The transaction was reported by the Emerging Markets Private Equity Association to be the largest ever in the Fintech space in the Middle East and the largest Middle East private equity transaction in 2018.
- Advised NBK Capital Partners on their acquisition of a majority interest in 4Sale.com, the market-leading online classifieds portal in Kuwait and Egypt.
- Advised Delivery Hero AG on: (i) the acquisition of 100% of the share capital of Carriage.com, a leading regional online and mobile food ordering and delivery website. The transaction was shortlisted by the International Financial Law Review 2017 Middle East Awards for "M&A Deal of the Year" and won "Corporate Finance Deal of the Year" from Islamic Finance News; (ii) the acquisition of the online and mobile food ordering company Talabat.com from Rocket Internet AG. The deal was awarded "Middle East Deal of the Year" at the 2016 annual Europe Middle East & Africa Atlas Awards; (iii) the acquisition of 100% of the share capital of iFood Jordan, the leading Jordanian online and mobile food-ordering website; (iv) numerous other matters across the Middle East.



- Advised Wa'ed - Saudi Aramco Entrepreneurship on (i) the Series A and seed financings for GetMuv, a smart-mobile platform that connects sports clubs, instructors, events and venues with potential customers; and (ii) the Series A financing for a food & beverage focused start up developing mobile payments and point of sale systems.
- Advised Meraas Holding LLC on its joint venture with Caesars Palace to develop and operate the Blue Water mega-resort in Dubai.
- Advised Saudi Real Estate Company (Al Akaria) on its joint venture with Arabian Dream, a wholly owned subsidiary of Triple Five (the developer of the Mall of America) to develop the world's largest mall in Riyadh, Saudi Arabia.
- Advised The National Shipping Company of Saudi Arabia (Bahri) on the negotiation of a framework agreement and the structuring and establishment of a USD 1.5 billion fund to acquire approximately 15 very large crude carriers.
- Advised Gulf Capital on (i) the acquisition of 100% of the share capital of Multibrands LLC from Sadita Holding through a CMA fund. Multibrands is a leading Saudi food & beverage distribution business that distributes brands including Alicafe, Alitea, Dole, Freez drinks, Ocean Spray, Saladitos, Sweet'n Low, McCain frozen foods, and others; and (ii) the restructuring of its shareholding in Sporter.com, a leading regional sports and nutrition supplements e-commerce platform.
- Advised on the establishment of and USD 5 million equity financing for Winsun Global a 3D printing construction-tech start-up. Winsun Global produced the "Office of the Future" project for the UAE Prime Minister's Office. The "Office of the Future" is the world's first 3D printed office and is located at Emirates Towers, Dubai.
- Advised the founders of Dabo & Co. on the sale of their public relations business to Edelman, the leading US-based public relations firm. The transaction was shortlisted by the International Financial Law Review 2016 Middle East awards for "M&A Deal of the Year."