



Representative Legal Matters

Daniel Botero Vargas

Banking and Finance Regulation

- Advised a number of foreign banks and asset managers in the promotion of financial services in Colombia, including ABN Amro Bank, Fortress Investment, Harris Associates, Legg Mason, Merrill Lynch, Nomura Securities, MFS Asset Management, and The Bank of New York Mellon.
- Advised a number of foreign banks in the setting-up / operation of service structures in Colombia, including Credicorp Bank, Lloyds Bank, MFS Investment, Nomura Securities International, The Bank of New York Mellon, Renta 4 Banco, and an investment bank.
- Provided regulatory advice to technology and e-commerce companies on the implementation of payment systems.
- Acted as in-house counsel at Corporación Andina de Fomento, an international development bank, for 2 years.

Foreign Exchange Regulations

- Provides day to day advice to a substantial number of large multinational clients on their foreign exchange transactions.
- Provides regular advice to oil and gas companies on their foreign exchange transactions.

Loan Facilities

- Advised Virgin Mobile Latin America in the negotiation and renegotiation of finance facilities with IFC and CAMIF.
- Advised a global alternative asset manager in the negotiation of a credit facility for the acquisition of an energy distribution company.
- Advised Terranum in the negotiation of a credit facility for the acquisition of a large hotel chain.
- Advised the Coremar group in the refinancing of its local credit facilities.
- Advised Termovalle S.A. E.S.P. in the negotiation of its credit facility.

Aircraft Finance

- Advised Engine Lease Finance Corporation on the structuring of its engine credit / lease facilities in Colombia.

Securities / Derivatives

- Advised Petrominarales on its dual listing in Colombia.
- Advised Almacenes Éxito on the issuance of shares under its Rule 144A program.
- Advises a number of companies on the negotiation of local financial derivatives master agreements.

Reinsurance

- Advised a number of foreign insurers / reinsurers on the offering of reinsurance services in Colombia and the required registrations, including CNA, Export Development Canada, Infrassure, Partner Re, Swiss Re, and Transamerica.

Climate Change

- Advised on the structuring and negotiation of certified / voluntary emission reductions to a development bank and a multinational cosmetics company.
- Advised a Colombian commodities exchange on the implementation of a VER trading platform.