



Representative Legal Matters

Alejandro Mesa Neira

- Advised the Nogal Asesorías Financieras / Frontino Gold Mines, on an asset sale of a gold mine in Colombia by a company undergoing liquidation.
- Advised international company Coal Partners Limited on the successful acquisition of mineral interests in the province of Cesar for steam coal exploration.
- Advised New Age Exploration Limited on the successful acquisition of three sets of mineral interests for steam and metallurgical coal exploration.
- Advised Total on the sale of its 5.2% share in Ocesa (the largest and most important gas pipeline in Colombia) in the context of a collective sale by Total, Talisman and CEPSA to Advent International, a private investment fund.
- Advised Southern Cross on the acquisition by Entrella International Energy Services Ltd. (Estrella) of San Antonio Internacional Co. Inc. (SAI), a company engaged in the provision of services and qualified personnel for oilfield exploration in Colombia.
- Advised Lewis Energy Colombia on the sale of the Guachiria block by Lewis Energy Colombia to Ingecontrol.
- Advised Lewis Energy Colombia on the regulatory analysis and subsequent structuring of a commercialization agreement of crude oil with P1 Energy, which enabled Lewis to sell to Ecopetrol and other crude oil purchasers P1 manufactured crude under the Guachiria association agreement.
- Advised ONGC Videsh regarding the measures adopted by ONGC in connection with the controversy with Petrodorado pursuant to the JOA for the CPO-5 block.
- Advised Nexen Petróleo on the structuring, bidding process and final negotiation of a drilling agreement for the drilling of shallow wells by Nexen Petroleum.
- Acted for CB&I as outside counsel in the execution of the EPC agreement for the expansion of Cartagena refinery (a project worth USD 5.5 billion).
- Advised BD Production regarding its share interest in a block in the Colombian plains.
- Advised Total on the sale to Petrominerals of its 100% ownership stake of 5% share interest plus a transportation agreement for a correlative 5% transportation capacity in Ocesa.
- Advised SK Energy in the development of a contractual structure for its drilling campaign in Colombia.

- **Metrocali:** Legal structuring of a mass transportation system for the city of Cali, Colombia. Analysis of the applicable legal framework and structuring of the project to ensure its financing; preparation of relevant terms of reference and concession and construction contracts and other project documents.
- **Bonus Banca de Inversión:** Advised Bonus Banca de Inversión SAS, in the comprehensive technical, administrative, social, property, environmental, financial, accounting and legal structuring of the New Malla Vial del Cauca public initiative PPP project, advanced by the National Infrastructure Agency (ANI). The general objective was to improve the bankability scheme of 4G projects in the country.
- **AMCO:** Legal structuring of a mass transportation system for the city of Pereira and its surroundings (Colombia). Analysis of the applicable legal framework and structuring of the project to ensure financial closure; (i) preparation of the terms of reference and (ii) concession and construction contracts and relevant project documents.
- **Graña y Montero:** Advised Graña y Montero as a sponsor in the evaluation to participate in a private initiative PPP for transport infrastructure, and in the negotiation of the MOU with Shikun & Binui, for the presentation of a joint proposal in the Villavicencio-Yopal 4G.
- **Bonus Banca de Inversión:** Advised a first level investment bank specialized in infrastructure projects, in its mandate for the negotiation of a facility for the financing of infrastructure projects to be sponsored by the National Infrastructure Agency of the Port and Special District of Barranquilla.
- **APM Terminals:** We advised Aena Desarrollo Internacional, in the structuring of a private initiative PPP project the construction, modernization, expansion, operation and maintenance of four airports in Colombia: 1) Alfonso Bonilla Aragón in Cali (international airport), 2) El Edén in Armenia, 3) Benito Salas in Neiva and 4) Perales in Ibagué.