



Representative Legal Matters

Alissa Inshakova

Corporate and M&A

- Advising a Swiss-based pharmaceutical company in connection with acquisition of shares in Kazakhstani pharmaceutical company.
- Advising a global pharmaceutical company on the local consequences and steps to be taken in Kazakhstan in connection with its "split-off" reorganization.
- Due diligence review of companies engaged in oil&gas exploration and production, production of railway equipment, construction, logistic, pharmaceutical companies and other companies in Kazakhstan for potential purchasers.
- Advising a number of clients on various aspects of Kazakh corporate law including the establishment of businesses in Kazakhstan, dissolution of legal entities, branches and representative offices, change of the charter capital, election and termination of the powers of members of executive body of legal entities, heads of branches and representative offices, etc.

Pharmaceuticals and Medical devices

- Advising a newly established subsidiary of British multinational producer of health, hygiene and home products on starting pharmaceutical business activity in Kazakhstan including pharmaceutical licensing matters, import of pharmaceutical products and pricing matters.
- Advising major international pharmaceutical companies on all aspects of manufacturing localization projects.
- Advising a US-based genetic testing and diagnostics company on various matters in connection with launching their pre-natal genetic tests in Kazakhstan.
- Advising a global biopharmaceutical company on clinical trials regulations in Kazakhstan.
- Advising several international pharmaceuticals and medical devices manufacturers on various regulatory issues relevant to the industry (advertising, promotion, sales of medicines, medicines price registration, etc.).
- Advising a major European pharmaceutical company in connection with reviewing and amending various internal guidelines and procedures relating to promotional activities.
- Advising a major pharmaceutical company in connection with anti-corruption laws, including issues relevant to interaction with Kazakh healthcare professionals.
- Reviewing and preparing internal policies and standard operating procedures on various topics for the pharmaceutical and medical devices clients.
- Advising a number of foreign pharmaceutical companies in connection with bonuses and discounts arrangements with local distributors.

Competition

- Assisting a local subsidiary of a British multinational company manufacturing tobacco and other nicotine products and a local subsidiary of a multinational brewer in conducting internal anti-monopoly audits.
- Assisting a Swiss-based pharmaceutical company with obtaining anti-monopoly clearance relating to the acquisition of the local pharmaceutical company.
- Assisting a British-Australian multinational metals and mining corporation with obtaining anti-monopoly clearance relating to the acquisition of two Kazakhstani oil companies.
- Advising one of the world's largest oil field services companies on merger control rules.
- Obtaining the anti-monopoly authority's consent for economic concentration in the form of indirect acquisition by Pacific Energy Development Corp. of Aral Petroleum LLP, a Kazakhstani company having subsoil use rights under the contract with the government for the production of hydrocarbons in Kazakhstan.
- Conducting antitrust trainings (compliance and dawn raids) for the world's largest cosmetics company, the largest beer producer in Kazakhstan, a major distributor of electric tools, the heating and energy saving and several pharmaceutical companies.

Dispute resolution

- Representing a major Taiwan-based manufacturer of LED products in connection with a dispute with Kazakhstani state authorities under the public private partnership agreement.
- Representing an international mining and metals company in connection with enforcement of an arbitration award in Kazakhstan.
- Representing a subsidiary of a leading producer of lubricating materials in connection with a land dispute and disputes with construction companies.
- Representing a subsidiary of a leading international steel producer in connection with a dispute with an insurance company regarding suspension of insurance payments to employees who suffered workplace injuries or occupational diseases.
- Representing a foreign client in a dispute with Kazakhstani state authorities under the state procurement contract.
- Representing a foreign client in a dispute between shareholders of Kazakhstan legal entity in connection with the forced buy-out.
- Representing clients in enforcement proceedings through the bailiff service.