



News, Events & Publications

David Pope

Publications

- Author, "Massachusetts Appeals Court Ignores Federal Closing Agreement in Recharacterizing Debt," Baker & McKenzie LLP North America Tax Practice Group Newsletter, August 2016
- Author, "New York State Finds Group is Unitary, Permits Combined Reporting," Baker & McKenzie LLP North America Tax Practice Group Newsletter, August 2015
- Author, "A Pinch of SALT: State Tax Treatment of a 'Manufacturer'," State Tax Notes, January 2013
- Author, "A Pinch of SALT: The Major League of Settlements: How to Pitch a Perfect Settlement," State Tax Notes, November 2011

Events

- Speaker, "No Choice, But to Pay Attention to SALT – Wayfair and Other Key Developments," Transfer Pricing and Tax Planning & Transactions Seminar, Boston, MA, July 2019
- Speaker, "Ethics and the Corporate Tax Professional: How to Incorporate Ethical Decisions in Everyday Life," 2019 TEI Region VIII Annual Conference, Hilton Head, SC, June 2019
- Speaker, "Understanding the Concepts of Apportionment and Sourcing," COST / OFII: Forum on U.S. State and Local Taxes for European Companies, Amsterdam, Netherlands, June 2019
- Speaker, "Overview: U.S. State and Local Taxes vs. European Tax Systems," COST / OFII: Forum on U.S. State and Local Taxes for European Companies, Amsterdam, Netherlands, June 2019
- Speaker, "Overview: U.S. State and Local Taxes vs. European Tax Systems," COST / OFII: Forum on U.S. State and Local Taxes for European Companies, London, UK, June 2019
- Speaker, "The Far-Reaching Impact of South Dakota v. Wayfair," 2019 OFII Tax Conference, Palm Beach, FL, May 2019
- Speaker, "Early Morning Ethics Coffee Talk," 2019 COST Income Tax Conference, Denver, CO, May 2019
- Speaker, "SALT Deduction Limits Under Tax Reform: State Tax Planning Workarounds and Strategies," Strafford Webinars, November 2018



- Speaker, “California Residency: Should I Stay or Should I Go?” 2018 Annual Meeting of the California Tax Bar and California Tax Policy Conference, San Jose, CA, November 2018
Speaker, “Handling Tax Issues in a Non-Tax Forum or Private Parties Pursuing Tax Claims,” 49th Annual COST Meeting, Phoenix, AZ, October 2018
- Speaker, “International Ramifications of Wayfair,” International Fiscal Association USA Branch, IFA Northern California Region - International Update, San Francisco, CA, September 2018
- Speaker, "Wayfair: A Look at What's to Come," Webinar, New York, NY, June 2018
- Speaker, "Ethics for an Age of Hashtags and Transparency: #Lessons for the In-house Tax Professional," TEI Region VIII Annual Conference, Hilton Head, SC, June 2018
- Speaker, "Resolving Uncertainties in the Tax Reform Act," 15th Annual Global Tax Planning and Transactions Workshop, New York, NY, May 2018
- Speaker, "Ask the Experts," 2018 Forum on U.S. State and Local Taxes for European Companies, London, England, May 2018
- Speaker, "Practical Application of the Concepts Covered," 2018 Forum on U.S. State and Local Taxes for European Companies, London, England, May 2018
- Speaker, "Special Report: State Tax Implications of Federal Tax Reform – Including Key Domestic Business and International Tax Provisions," COST Pacific Southwest Regional State Tax Meeting, Phoenix, AZ, February 2018
- Speaker, "What’s Shaking in California - Featuring Significant California Tax Developments and Potential Changes," COST Pacific Southwest Regional State Tax Meeting, Phoenix, AZ, February 2018
- Speaker, "State Tax Policy Update – Including State Tax Implications of Federal Tax Reform," COST Mid-West Regional State Tax Seminar, Minneapolis, MN, November 2017
- Speaker, "State Tax Policy Update – Including the State Tax Implications of Federal Tax Reform," COST Seminar on U.S. State and Local Taxes for Canadian Companies, Toronto, ON, November 2017
- Speaker, "A Deep Dive into the SALT Implications of Federal Tax Reform," 2017 New England SALT Forum, Boston, MA, November 2017
- Speaker, "Home Again, Home Again, Jiggity Jig: Market-Based Sourcing Rule Updates," 107 Annual Meeting of the California Tax Bar & California Tax Policy Conference, Carlsbad, CA, November 2017



- Speaker, "Handling Tax Issues in a Non-Tax Forum or Private parties Pursuing Tax Claims," COST's 48th Annual Meeting, Orlando, FL, October 2017
- Speaker, "Legal Issues in the Digital Economy: Tax, IP, Privacy, and Security," American Bar Association Business Law Section Annual Meeting 2017, Chicago, IL, September 2017
- Speaker, "Ethics for Tax Professionals in an Age of Alternative Facts," TEI Region VIII Annual Conference, Hilton Head, SC, June 2017
- Speaker, "Economic Nexus in the New State Tax Environment," COST 2017 Income Tax Conference, Phoenix, AZ, April 2017
- Speaker, "VAT – A Stable Tax in an Unstable World," International VAT Conference, London, United Kingdom, March 2017
- Speaker, "State and Local Tax Updates," BNA Corporate Tax Developments, The Year in Review, New York, NY, December 2016
- Speaker, "Discussion of State Tax Cases, Issues and Policy Matters," COST Southwest/West Regional State Tax Meeting, Denver (Broomfield), CO, November 2016
- Speaker, "Stay Ethical in Your Tax Profession: Keep Your Hand Out of the Cookie Jar and Other Avoidable Common Temptations," 2016 Annual Meeting of the California Tax Bar and California Tax Policy Conference, San Diego, CA, October 2016
- Speaker, "Ask the Experts," COST Property Tax Workshop, Minneapolis, MN, September 2016
- Speaker, "Mock Trial and Legislative Advocacy Skit," COST Property Tax Workshop, Minneapolis, MN, September 2016
- Speaker, "State Income Tax Update for Inbound Investors," Bloomberg BNA, Current U.S. Tax Planning for Foreign-Controlled (Inbound) Companies, New York, NY, July 2016
- Speaker, "Ethics and the Corporate Tax Department," TEI Region VII Annual Conference, Hilton Head Island, SC, June 2016
- Speaker, "Out with the Old, In with the New – New York Tax Reform," COST 2016 Spring Audit Session/Income Tax Conference, Asheville, NC, April 2016
- Speaker, "Market Based Trends – Economic Nexus and the Sales Factor," TEI SALT Workshop, Chicago, IL, April 2016
- Speaker, "NYS/NYC and Other New Combined Returns," TEI SALT Workshop, Chicago, IL, April 2016



- Speaker, "Top State Tax Trends for Multinational Companies and How to Deal with Them," 13th Annual Global Tax Planning and Transactions Workshop, New York, NY, March 2016
- Speaker, "Special Issues in Sales & Use Taxes – including Sourcing and Exemptions that Every Company Should be Following," COST State Indirect Tax Seminar, Atlanta, GA, January 2016
- Speaker, "Exploring the Facts and Circumstances of ‘Nonbusiness’ Income," 2015 Annual Meeting of the California Tax Bar and California Tax Policy Conference, La Jolla, CA, November 2015
- Speaker, "Discussion of State Tax Cases, Issues and Policy Matters to Watch," COST Mid-West Regional State Tax Seminar Being Held Jointly with the Kansas City TEI SALT Committee, Overland Park, KS, November 2015
- Speaker, "Ethical Issues Facing SALT Professionals," COST Mid-West Regional State Tax Seminar Being Held Jointly with the Kansas City TEI SALT Committee, Overland Park, KS, November 2015
- Speaker, "Q&A/Audit Issues – Ask the Experts Panel," COST Mid-West Regional State Tax Seminar Being Held Jointly with the Kansas City TEI SALT Committee, Overland Park, KS, November 2015
- Speaker, "State Tax Appeals Procedures," COST Southwest/West Regional State Tax Seminar, Denver, CO, August 2015
- Speaker, "Discussion of State Tax Cases," COST Mid-West Regional State Tax Seminar Being Held Jointly with the Multistate Executives Tax Roundtable, Ann Arbor, Detroit, MI, August 2015
- Speaker, "State Tax Appeals Procedures," COST Mid-West Regional State Tax Seminar Being Held Jointly with the Multistate Executives Tax Roundtable, Ann Arbor, Detroit, MI, August 2015
- Speaker, "Q&A/Audit Issues – Ask the Experts Panel," COST Mid-West Regional State Tax Seminar Being Held Jointly with the Multistate Executives Tax Roundtable, Ann Arbor, Detroit, MI, August 2015
- Speaker, "360-Degree Analysis of State Approaches to Base Erosion and Profit Shifting," 38th Annual Advanced State and Local Tax Institute, Georgetown University Law Center, Washington, DC, August 2015
- Speaker, "What’s Mine is Yours: Understanding the Principles of Transfer Pricing," 38th Annual Advanced State and Local Tax Institute, Georgetown University Law Center, Washington, DC, August 2015



- Speaker, "State Taxes – Jurisdictional Nexus/Commerce Clause," COST/CPA Canada 2015 Forum on U.S. State and Local Taxes for Canadian Companies, Toronto, ON, June 2015
- Speaker, "State Taxes – Handling Disputes," COST/CPA Canada 2015 Forum on U.S. State and Local Taxes for Canadian Companies, Toronto, ON, June 2015
- Speaker, "Ask the Experts," COST/CPA Canada 2015 Forum on U.S. State and Local Taxes for Canadian Companies, Toronto, ON, June 2015
- Speaker, "National Litigation Update," Chicago Tax Club / COST Mid-West Regional State Tax Seminar, Chicago, IL, May 2015
- Speaker, "Local Reflections on Global Issues: Mining SALT Experiences for BEPS Guidance," 12th Annual Global Tax Planning and Transactions Workshop, New York, NY, April 2015
- Speaker, "Transfer Pricing at the State Tax Level;" "Nexus;" and "Abandoned and Unclaimed Property;" TEI Columbus/Cincinnati Chapter Meeting, Columbus, OH, April 2015
- Speaker, "What's New for Nexus," TEI Columbus/Cincinnati Chapter Meeting, Columbus, OH, April 2015
- Speaker, "Unclaimed Property;" TEI Columbus/Cincinnati Chapter Meeting, Columbus, OH, April 2015
- Speaker, "Domestic IP Management Companies: State and Local Tax Planning," Bloomberg BNA Taxation of Intellectual Property, New York, NY, December 2014
- Speaker, "State Tax Cases, Issues and Policy Matters to Watch – including Certain Federal Legislation," COST/TEI Mid-West Regional State Tax Seminar, Overland Park, KS, November 2014
- Speaker, "State Tax Appeals Procedures," COST/TEI Mid-West Regional State Tax Seminar, Overland Park, KS, November 2014
- Speaker, "Q&A/Audit Issues – Ask the Experts Panel," COST/TEI Mid-West Regional State Tax Seminar, Overland Park, KS, November 2014
- Speaker, "State Tax Assessments and Controversies: The Lay of the Land," TEI Houston State and Local Tax School, May 2014
- Speaker, "Nationwide SALT Update," TEI New Jersey Chapter Seminar, November 2013
- Speaker, "State Taxation of Digital Goods and Electronic Commerce," Media Industry Tax Conference, May 2012



- Speaker, "State Tax Litigation Update: Income, Franchise, Sales & Use," TEI Rochester Chapter Meeting, November 2011