

Shipping & Maritime



We offer a comprehensive range of shipping and maritime services and represent clients involved in every aspect of the maritime industry including major shipping lines, ship owners, charterers, financiers, fleet operators, P&I Clubs, governments, brokers, underwriters, port operators, ship builders and repairers, and freight forwarders. We have a deep understanding of the laws and practices in this specialized and complex area as well as long-standing relationships with key stakeholders in the maritime industry across the Middle East and internationally.

What others say about us:

Middle East Regulatory and Investigations Law Firm of the Year Corporate Counsel Middle East Awards 2016

"The Middle East region requires a lot of local expertise and Baker McKenzie Habib Al Mulla seems to have the correct combination."

Chambers Global, 2016

"The shipping team at Baker McKenzie Habib Al Mulla handles contentious and non-contentious work, from ship financing to cargo claims. Tarek Saad and Ashraf Elsewfy are the key contacts."

Legal 500, 2015

- Tier 1 - Middle East-wide, *Legal 500, 2015*
- Tier 1 - Corporate/M&A, KSA *Legal 500, 2016*
- Tier 1 - Corporate/M&A, Egypt *Legal 500, 2016*
- Tier 1 - Corporate/M&A, Turkey *Legal 500, 2016*
- Tier 1 - Corporate/M&A, Bahrain *Legal 500, 2016*

Maritime Arbitration and Litigation

In addition to our comprehensive shipping advisory services, we have specialized maritime arbitration and litigation capabilities. Today, most contracts of affreightment contain arbitration clauses as the method of dispute resolution, so it helps if your legal advisers are also experts in the intricacies of arbitration and the subsequent enforcement of arbitral awards before the courts. We have a team of experts able to support you through to the completion of your case that can carry out arbitration and litigation in English and Arabic.

Case management and cost control

Building long-lasting relationships plays a key role in our approach to client service and we understand the importance of saving you time and money, especially in handling often timely and expensive maritime cases. We offer genuine value through a strategic, project management style approach to case management. Prior to launching into complex court procedures, we take the time to assess your case in detail, establishing the key facts and issues, and presenting you with the best, most cost-effective approach for resolution.

Disaster recovery, claim management and marine casualties:

- Cargo claims;
- Pollution and other environmental disasters;
- Collision claims;
- Ship salvage;
- Wreck removal;
- Damage to floating and fixed objects;
- Transport Contracts;
- Groundings;
- Passengers claims;
- Personal injury claims; and
- Charterparty disputes.

Transactional, advisory and regulatory:

- Port infrastructure;
- Ship finance;
- Marine insurance;
- Ship registration and ship mortgage;
- Regulatory advice;
- Maritime law advice;
- Drafting, advising on and negotiating maritime contracts and agreements; and
- Joint ventures and management agreements in maritime related activities.

Deals and Cases

✦ Federal Transport Authority

- Advising on (re)drafting the UAE federal Maritime law.

✦ Zakher Marine International

- Advised on the USD420 million fleet financing structured on a syndicated ijara basis with the Abu Dhabi Islamic Bank.

✦ P&I Clubs

- Represented various P&I clubs on cases before the Abu Dhabi and Dubai courts.

✦ Government of Dubai

- Co-counseled the Government of Dubai in a Port Concession Agreement under ICSID and DIAC proceedings.

✦ MENAdrill Investment Company

- Advised the borrower in a USD130 million murabaha financing for MENAdrill comprising senior and junior murabaha tranches.

✦ Gulf International Bank

- Advised on the SAR147 million financing to Rawabi Swiber Offshore Services Limited for the purchase of two offshore support vessels and related capital expenditure.

✦ Toyota Tsusho Corporation, the Egyptian natural Gas Holding Company and Ganope El Wadi Holding Company

- Build, operate, and own two offshore drilling rigs through the Egyptian Offshore Drilling Company S.A.E. for the value of USD500 million.

✦ Kuwait & Gulf Link Transport Co. and Damietta International Port

- Advised on a USD800 million BOT containers terminal project in Damietta Port in Egypt.

✦ Mina Salman and Khalifa bin Salman ports

- Advised on the privatization of the Mina Salman and Khalifa bin Salman ports in Bahrain.

✦ Maersk Egypt

- Advised on issues related to the agency license with the Egyptian Maritime Sector and Ministry of Transport.

Key Contacts



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