

Mergers & Acquisitions



Reliability across borders

Rapid change, market volatility, management of stakeholders, credit constraints and global competitive forces make high value targets riskier to pursue, especially across borders. Well-planned strategies and their effective implementation are critical to getting deals done.

When it comes to complex transactions, you need advisers with deep knowledge, vast experience and global reach. As one of the world's most active transactional firms, Baker McKenzie brings a unique global and strategic perspective to help preserve and optimize deal benefits. Our practice spans 45 countries and includes more than 1,200 M&A lawyers with authentic knowledge of local regulations and transaction management procedures in varied deal contexts.

Whether you are buying or selling, entering into a joint venture, or making a strategic investment, we approach each transaction with legal, financial and business fluency, offering sound and practical advice at every stage. Collaborating across borders and legal areas, we bring the right know-how and experience to anticipate and resolve issues in all involved jurisdictions.

Representative Deals

🔗 **Aabar Investments PJS**

- Advised on the client's USD1.9 billion acquisition of a 24.9% stake in RHB Capital Berhad (Malaysia) from Abu Dhabi Commercial Bank PJSC.

🔗 **Deutsche Bank**

- Advised the client, financial adviser to GlobalFoundries, on its USD2.8 billion merger with UAE-based ATIC, the high-tech investment company owned by Mubadala Development Company.

🔗 **Sony and Mubadala Development Company PJSC**

- Acted as global tax counsel on the USD2.2 billion acquisition of EMI Music Publishing from a wholly-owned subsidiary of Citigroup, Inc.

🔗 **Hasan Ismaik**

- Advised the client, former CEO of Dubai-based Arabtec, on the USD963 million sale of a significant stake in Arabtec to Aabar Investments PJSC.

🔗 **A global provider of end-to-end managed application services and solutions for machine-to-machine (M2M) and Internet of Things**

- Advised the client on its proposed USD500 million auction sale in the UAE.

🔗 **Etisalat (Emirates Telecommunications)**

- Advised on its USD436 million acquisition of a 15.97% stake in Excelcomindo PratamaTbk, PT, the listed Indonesian cellular network service provider, from Rajawali Group.

Our broad scope of practice covers:

- Acquisitions
- Corporate Compliance
- Joint Ventures
- Mergers
- Structuring / Restructuring;
- Securities
- Private Equity / Funds
- Divestitures
- Privatizations; and
- Strategic Alliances.

What others say about us:

Middle East Consumer M&A Law Firm of the Year
Mergermarket Middle Eastern M&A Awards 2016

- Tier 1 - Middle East-wide
Legal 500, 2015
- Tier 1 - Corporate/M&A, KSA
Legal 500, 2016
- Tier 1 - Corporate/M&A, Egypt
Legal 500, 2016
- Tier 1 - Corporate/M&A, Turkey
Legal 500, 2016
- Tier 1 - Corporate/M&A, Bahrain
Legal 500, 2016

RAK Petroleum

- Advised on the USD376 million acquisition of Oman-based Production & Development and Exploration Assets of Indago Petroleum Limited, the listed UAE based oil and gas exploration company.

Al Futtaim

- Advised on the USD353 million acquisition of a strategic interest in RSH Limited, a leading pan-Asian marketer, distributor and retailer for sports and fashion products.

RAK Petroleum

- Advised on the client's USD346 million acquisition of Gulf Keystone Petroleum Limited, the listed Bermuda based oil and gas exploration company.

Hanco

- Advised the client, as part of a consortium, on the AED600 million (USD163 million) acquisition of a 75% stake in Byrne Equipment Rental LLC from Dubai-based Havenvest Private Equity.

Al-Futtaim Group

- Advised on the acquisition of the entire share capital of Robinson & Co Ltd, the Singapore listed retailer which operates Robinsons, Marks & Spencer, River Island, Principles, Fat Face, John Little and Trucco in Singapore and Malaysia.

NMC Specialty Hospital

- Advised on the USD109 million acquisition of a strategic equity stake in a leading healthcare holding company with subsidiaries throughout the GCC.

Leemar Investments FZE

- Advised on the USD100 million investment in and acquisition of a 50% stake in SUSHISAMBA, a global restaurant business.

Marka PJSC

- Advised the client, a leading Dubai-based retail and hospitality firm, on its USD85.7 million acquisition of the award-winning Middle Eastern restaurant chain Reem Al Bawadi.

Brasil Foods (BRF)

- Advised on the USD65 million investment to acquire a strategic stake in UAE-based Federal Foods, a food distribution company.

Palfinger AG

- Advised on the acquisition of three Megarme Group companies in the UAE and Qatar.

Publicis Groupe

- Advised on the acquisition of Flip Media, an interactive advertising agency.

Valeant Pharmaceutical International

- Advised the client, the largest pharmaceutical company in Canada, in relation to the acquisition of a 40% stake in Medpharma, a pharmaceutical company based in Sharjah.

EQT Partners AB

- Advised on the acquisition of a majority stake in Dataflow Group, a leading immigration compliance and credential verification service provider headquartered in Hong Kong.

Hanco Group

- Advised the client, a Saudi Arabian car leasing group, in relation to the acquisition of Dubai Technologies, a Dubai based software company.

Leemar Investments FZE

- Advising on the acquisition of a 50% stake in US-based Go Fast Gum Company and Go Fast Sports and Beverage Company, L.L.C.

Donaldson Company Inc.

- Advised the client, a NYSE-listed, integrated filtration company, on the acquisition of Abu Dhabi-based Northern Technical LLC, the largest manufacturer of gas turbine air filter intake systems in the Middle East.

John Buck International

- Advised on the sale of its 49% interest in the real estate joint venture, John Buck International Properties LLC, it held with Mubadala Development Company.

Abercrombie & Fitch

- Advised the client on a significant joint venture with Majid Al Futtaim.

Safran S.A.

- Advised on two joint venture arrangements in Abu Dhabi with the Baynuna Group. One will provide manufacturing and long-term support services for the UAE air force, while the other will help develop capabilities in the UAE for new military technologies.

Lockheed Martin

- Advised on a joint venture and QR1.5 billion commercial government contract in the State of Qatar in connection with the Qatar Air Force Academy.

Brasil Foods (BRF)

- Advised the client on a USD100 million strategic food distribution joint venture across the GCC.

Key Contacts



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Dubai Properties Group

- Advised the client on its joint venture with Bahrain Mumtalakat Holding Company (Mumtalakat), the investment arm of the Government of Bahrain, for the acquisition of land and development of a five star resort in Bahrain.

Integer S.A.

- Advised on its joint venture with Aramex Regional LLC for the provision of operating automated parcel terminals in the UAE and other markets in the Middle East and Africa.

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