



The defence industry is one of the most highly regulated industries in the world, requiring companies to comply with both local and international agencies. With vast experience in finance, M&A, tax planning, contract negotiation, labor law, IP protection and environmental regulation, Baker McKenzie helps make operating in this high-flying market less turbulent.

We have a wealth of defence and security experience, not just in the Middle East, but globally. Many of the major players in the industry are existing clients of Baker McKenzie but beyond this experience we are particularly adept at dealing with any conflict of interest situation we may face.

## What others say about us:

- Tier 1 - Middle East-wide  
*Legal 500, 2015*
- Tier 1 - Corporate/M&A, KSA  
*Legal 500, 2016*
- Tier 1 - Corporate/M&A, Egypt  
*Legal 500, 2016*
- Tier 1 – Corporate/M&A, Turkey  
*Legal 500, 2016*
- Tier 1 – Corporate/M&A, Bahrain  
*Legal 500, 2016*

## Representative Deals

### ✦ **Safran S.A.**

- Advised on a joint venture in Abu Dhabi with Baynuna Group to deploy strong industrial capabilities in R&D and high volume manufacturing in order to develop, deliver and support military high-tech products for the UAE Air Force and Air Defence.

### ✦ **US Aerospace, Defence and Security Group**

- Advised on its joint venture with a UAE-based technical education service provider.

### ✦ **US Satellite Navigation Company**

- Advised on its joint venture with Emirates Advanced Investments in Abu Dhabi.

### ✦ **US Satellite Navigation Company**

- Advised on a joint venture in Abu Dhabi with the Baynuna Group.

### ✦ **US-based Avionics and Information Technology Systems Company**

- Advising on an offsets joint venture in Abu Dhabi.

### ✦ **The National Investor and National Investment Corporation**

- Advised on the acquisition of two UAE-based entities, actively operating in the security and surveillance services.

## ✦ Centurion Investments and Infinite Investment LLC

- Advised on the USD40 million acquisition of a strategic equity stake in seven companies operating in the defence and military sector (namely Nimr Automotive LLC).

## ✦ German Naval/Marine Electronics and Systems Group

- Advised on a three-party joint venture in Abu Dhabi in the defence sector.

## ✦ US Aerospace, Defence and Security Group

- Advised on a QR1.5 billion joint venture and commercial government contract in connection with the Qatar Air Force Academy.

## ✦ US Aerospace, Defence and Security Group

- Advised on its proposed modernization of Peace Shield C2 system including system engineering, software development, command center construction, IT infrastructure for monitoring, planning and executing air operations, installation, training and support.

## ✦ Major US Defence Contractor

- Advised on its USD1.7 billion direct commercial sales contract to upgrade Saudi Arabia's Patriot air and missile defence system.

## ✦ US Aerospace and Defence Technology Company

- Advised on a joint venture agreement to provide training and logistical services and technical support to helicopters used for military purposes and installation, operation, development integration of systems and landing terminals.

## ✦ US Aerospace, Defence and Security Group

- Advised on a project with the Royal Saudi Air Force for the installation and operation of electronic and/or communications systems, and related activities including training (Radar Project).

## ✦ Major US Defence Contractor

- Advised in relation to a supply agreement with the Royal Saudi Air Force.

## Key Contacts



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