

Licensing

Pharmaceuticals and biotechnology companies are turning to licensing arrangements to combat high research and development costs. By collaborating with others in a mutually beneficial partnership, such as through in-licensing for the distribution of products in new markets, or exploiting technology in different fields of application, companies can bring new technologies and products to market more expediently and efficiently.

Companies which are licensees can grow the business without having to acquire the underlying intellectual property asset. Conversely, companies with market expansion plans can license the IP to local distributors to leverage on the local distributor's expertise in the market.

Key issues that frequently arise in such marketing and distribution licence agreements include the allocation of responsibility for product approval, product registration, product development, pharmacovigilance and safety concerns, quality control, payment milestones, ownership of IP, know-how and post- termination considerations.

The divergence of national regulatory requirements for healthcare and biotechnology products across the region means that companies must conduct multiple clearance checks to ensure that the license agreement is compliant with the regulatory frameworks of each of the applicable territories.

We are no stranger to navigating complexities across jurisdictions.

Awards & Accolades

Band 1 for Life Sciences
**Chambers Asia Pacific, Asia Pacific Region
2014 - 2025**

Medical and Healthcare Law Firm of
the Year
**Asian Legal Business Southeast Asia Law
Awards 2020 and 2021**

Band 1 for Intellectual Property
**Chambers Global, Asia Pacific Region 2009
- 2025**

Band 1 for Intellectual Property
**Chambers Asia Pacific, Singapore 2010 -
2025**

Tier 1 for Intellectual Property
**Legal 500 Asia Pacific, Singapore 2010 -
2025**

Tier 1 for Patents and Copyrights/
Trademarks in Singapore
ALB Asia IP Rankings 2018 - 2025

Asia Pacific Patents Firm of the Year
Asia IP Law 2023

Asia Pacific Trademark Firm of the Year
Asia IP Law 2024

Tier 1 for Trademark Contentious and
Trademark Prosecution in Singapore
Asia IP Law 2025

Singapore: Copyright & Design;
Trade Mark Prosecution Firm of the Year
Asia Pacific: IP Law Firm of the Year
(Foreign Firms)
**Managing IP Asia Pacific Awards
2024**

IP Transactions & Advisory Firm of the Year
**Managing IP Asia Pacific Awards 2021 and
2023**

Copyright & Design Firm of the Year
**Managing IP Asia Pacific Awards
2019 – 2023**

Global IP Firm of the Year
**Managing IP Asia Pacific Awards
2017, 2018 and 2022**

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Our Healthcare and Life Sciences group in the Asia-Pacific region comprises more than 100 people with experience and specialist knowledge of the particular needs of the industry, enabling us to advise on the best ways to bring value to your business.

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