

GLOBAL TRANSACTIONS FORECAST | ARGENTINA

Better policymaking and increased capital inflows are supporting an economic recovery and higher levels of dealmaking in Argentina. That said, M&A values for 2017 were inflated by a few megadeals worth more than US\$1.5 billion combined. Even assuming these larger sized deals don't recur in the next three years, M&A activity in Argentina should remain robust at about US\$3 billion to \$US4 billion each year through 2020.

M&A AND IPO TRANSACTIONS										
	2014	2015	2016	2017	2018	2019	2020			
TOTAL M&A TRANSACTIONS (US\$M)	7,976.2	602.4	3,292.3	4,105.2	3,071.9	3,904.0	3,708.7			
% of Global M&A transactions	0.3	0.0	0.1	0.2	0.1	0.1	0.2			
· Domestic (US\$M)	5,497.8	469.0	1,326.9	1,000.0	1,159.9	1,366.8	1,325.0			
· Cross-border, inbound (US\$M)	2,478.4	133.5	1,965.4	3,105.2	1,912.0	2,537.2	2,383.7			
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)		56	49	103	100	108	97			
· Domestic (Number of deals)	28	28	22	44	34	35	29			
· Cross-border, inbound (Number of deals)	39	28	27	60	67	73	68			
TOTAL IPO TRANSACTIONS (US\$M)	15.1	0.0	32.4	0.0	162.7	263.0	138.8			
% Global IPO transactions	0.0	0.0	0.0	0.0	0.1	0.1	0.1			
· Domestic (US\$M)	15.1	0.0	32.4	0.0	162.7	263.0	138.8			
· Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0			

FORECAST FOR THE ECONOMY									
	2014	2015	2016	2017	2018	2019	2020		
MACROECONOMIC DRIVERS	1	! ! !			 	 	1 1 1		
Real GDP growth (% yoy)	-2.5	2.6	-2.2	2.5	3.5	3.8	3.5		
CPI (% yoy)	38.0	26.7	41.2	26.6	17.4	12.0	8.5		
Merchandise Trade (% of GDP)	35	34	36	38	39	39	39		
FINANCIAL DRIVERS	1 1 1 1	1 1 1 1							
10-year government bond yield (%)	10.4	8.0	6.7	6.5	6.2	6.5	6.9		
Equity prices (LCU, end of year % change)	56.3	15.7	55.8	38.5	20.0	10.1	-2.2		
Stock market capitalization (US\$B)	74	56	64	72	83	90	87		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
Arge	Global						
GDP growth (% annual)	2.2	2.7					
Stock market capitalization (% of GDP)	10	108					
Money supply (% of GDP)	21	102					
Trade (% of GDP)	37	47					
Ease of doing business (World Bank)	57	72					
Legal structure (Fraser Institute)	4.1	6.5					
Freedom to trade (Fraser Institute)	3.8	7.3					

TRANSACTION ATTRACTIVENESS*

Size of stock market

Freedom to trade

Legal structure

Openness to trade

Business regulation

Money supply

GDP per capita

Sovereign credit risk

Government effectiveness



^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional



M&A fell more than expected in 2017 compared to what we forecast in January, although prospects look brighter in 2018. Rebounding global commodity prices and a robust domestic economy, aided by interest rates remaining on hold until 2020, are forecast to boost Australia's M&A and IPO activity in 2018 and 2019.

M&A AND IPO TRANSACTIONS										
	2014	2015	2016	2017	2018	2019	2020			
TOTAL M&A TRANSACTIONS (US\$B)	73.7	71.9	54.2	39.4	89.3	105.8	85.8			
% of Global M&A transactions	3.0	2.1	1.9	1.5	2.8	3.6	3.6			
· Domestic (US\$B)	38.4	41.3	36.8	21.6	53.8	66.6	55.0			
· Cross-border, inbound (US\$B)	35.3	30.6	17.4	17.8	35.5	39.2	30.9			
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	923	864	673	882	1,049	1,114	935			
· Domestic (Number of deals)	580	530	417	542	608	643	559			
· Cross-border, inbound (Number of deals)	343	334	256	340	441	472	376			
TOTAL IPO TRANSACTIONS (US\$B)	15.4	6.4	4.3	2.7	6.6	7.5	5.3			
% Global IPO transactions	5.6	3.1	3.2	1.5	2.3	2.7	2.8			
· Domestic (US\$B)	12.1	5.5	4.1	2.6	5.3	5.8	4.4			
· Cross-border (US\$B)	3.4	1.0	0.2	0.2	1.3	1.7	0.8			

FORECAST FOR THE ECONOMY										
	2014	2015	2016	2017	2018	2019	2020			
MACROECONOMIC DRIVERS					1					
Real GDP growth (% yoy)	2.8	2.4	2.5	2.4	2.4	2.2	2.7			
CPI (% yoy)	2.5	1.5	1.3	2.1	2.2	2.4	2.6			
Merchandise Trade (% of GDP)	32	33	33	34	34	35	36			
FINANCIAL DRIVERS		1		1	1 1 1 1		ĺ			
10-year government bond yield (%)	3.7	2.7	2.3	2.7	2.8	3.2	3.5			
Equity prices (LCU, end of year % change)	1.1	-2.1	7.0	2.9	2.9	-1.7	-8.1			
Stock market capitalization (US\$B)	1,361	1,187	1,268	1,387	1,353	1,351	1,271			

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
Au	Global						
GDP growth (% annual)	2.4	2.7					
Stock market capitalization (% of GDP)	85	108					
Money supply (% of GDP)	108	102					
Trade (% of GDP)	34	47					
Ease of doing business (World Bank)	80	72					
Legal structure (Fraser Institute)	8.0	6.5					
Freedom to trade (Fraser Institute)	7.6	7.3					

TRANSACTION ATTRACTIVENESS*



^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional activity in the future.



GLOBAL TRANSACTIONS FORECAST | AUSTRIA

The continued Eurozone recovery supported a rebound in Austria's M&A activity in 2017. We forecast this activity to accelerate to a peak of US\$8.6 billion in 2018, then drop as Eurozone growth cools thereafter.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	5.6	3.3	2.9	4.7	8.6	7.6	6.4		
% of Global M&A transactions	0.2	0.1	0.1	0.2	0.3	0.3	0.3		
· Domestic (US\$B)	1.5	0.5	0.9	0.6	1.3	1.1	0.9		
· Cross-border, inbound (US\$B)	4.1	2.8	2.0	4.0	7.2	6.6	5.5		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)		134	100	81	153	137	123		
· Domestic (Number of deals)	48	61	37	28	72	58	53		
· Cross-border, inbound (Number of deals)	63	73	63	53	82	79	69		
TOTAL IPO TRANSACTIONS (US\$M)	263.6	0.0	0.0	0.0	0.0	0.0	0.0		
% Global IPO transactions	0.1	0.0	0.0	0.0	0.0	0.0	0.0		
· Domestic (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
· Cross-border (US\$M)	263.6	0.0	0.0	0.0	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS	1	1 1 1	1 1 1	 	! !		i ! !	
Real GDP growth (% yoy)	0.8	0.8	1.6	2.7	2.1	1.7	1.5	
CPI (% yoy)	1.6	0.9	0.9	1.6	1.2	1.5	1.6	
Merchandise Trade (% of GDP)	77	80	80	84	86	87	88	
FINANCIAL DRIVERS	1	! ! !	! ! ! !	! ! ! !	! ! !		1 1 1 1	
10-year government bond yield (%)	1.5	0.7	0.4	0.7	1.1	1.4	1.6	
Equity prices (LCU, end of year % change)	-15.2	11.0	9.2	25.0	7.5	-5.4	-3.7	
Stock market capitalization (US\$B)	96	96	121	146	157	148	144	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
	Austria	Global					
GDP growth (% annual)	1.9	2.7					
Stock market capitalization (% of GDP)	34	108					
Money supply (% of GDP)	85	102					
Trade (% of GDP)	84	47					
Ease of doing business (World Bank)	79	72					
Legal structure (Fraser Institute)	8.1	6.5					
Freedom to trade (Fraser Institute)	7.7	7.3					

TRANSACTION ATTRACTIVENESS*

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M&A activity in Belgium has not rebounded along with dealmaking in the rest of the Eurozone. But with high corporate profitability supporting equity prices and financial firepower, we expect activity to rise more aggressively in 2018, although well short of the megadeal-skewed totals in 2015 and 2016.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	3.4	11.5	15.8	6.4	11.6	8.9	6.6		
% of Global M&A transactions	0.1	0.3	0.6	0.2	0.4	0.3	0.3		
Domestic (US\$B)	0.7	1.6	0.4	0.5	1.8	1.1	0.8		
Cross-border, inbound (US\$B)	2.8	10.0	15.4	5.9	9.9	7.8	5.8		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	195	254	162	183	207	165	136		
Domestic (Number of deals)	70	90	59	47	84	54	38		
Cross-border, inbound (Number of deals)	125	164	103	136	123	111	98		
TOTAL IPO TRANSACTIONS (US\$M)	866.0	441.4	26.7	528.2	4,742.4	952.8	343.8		
% Global IPO transactions	0.3	0.2	0.0	0.3	1.6	0.3	0.2		
Domestic (US\$M)	811.5	441.4	26.7	300.0	4,742.4	952.8	343.8		
Cross-border (US\$M)	54.5	0.0	0.0	228.2	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY									
	2014	2015	2016	2017	2018	2019	2020		
MACROECONOMIC DRIVERS		1 1 1	1 1 1	 			i ! !		
Real GDP growth (% yoy)	1.6	1.5	1.2	1.7	1.6	1.6	1.6		
CPI (% yoy)	0.3	0.6	2.0	2.0	1.6	1.9	2.0		
Merchandise trade (% of GDP)	122	119	129	135	137	139	141		
FINANCIAL DRIVERS	1	1 1 1 1	! ! ! !		! ! !	1	1 1 1 1		
10-year government bond yield (%)	1.7	0.9	0.5	0.8	1.3	1.7	2.0		
Equity prices (LCU, end of year % change)	12.4	12.6	-2.5	9.0	2.9	-6.8	-3.7		
Stock market capitalization (US\$B)	409	415	378	485	499	465	452		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	Belgium	Global				
GDP growth (% annual)	1.5	2.7				
Stock market capitalization (% of GDP)	94	108				
Money supply (% of GDP)	113	102				
Trade (% of GDP)	133	47				
Ease of doing business (World Bank)	73	72				
Legal structure (Fraser Institute)	7.8	6.5				
Freedom to trade (Fraser Institute)	7.9	7.3				

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GLOBAL TRANSACTIONS FORECAST | BRAZIL

Baker McKenzie.

A couple of megadeals such as the US\$21 billion Vale-Valepar deal substantially boosted M&A activity in 2017. Fundamentals for future dealmaking have also improved. Inflation and interest rates are tumbling, commodity prices are stabilizing, and the country's GDP is set to grow by more than 2% in 2018, then more than 3% in 2019 and 2020.

M&A AND IPO TRANSACTIONS									
2014 2015 2016 2017 2018 2019 2020									
TOTAL M&A TRANSACTIONS (US\$B)	44.4	40.3	21.7	53.8	46.4	61.0	49.2		
% of Global M&A transactions	1.8	1.2	0.8	2.0	1.4	2.1	2.1		
Domestic (US\$B)	24.0	23.8	7.5	27.8	29.8	40.5	35.1		
Cross-border, inbound (US\$B)	20.4	16.5	14.2	26.0	16.6	20.5	14.1		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	440	488	315	385	659	746	593		
Domestic (Number of deals)	207	192	135	182	266	277	252		
Cross-border, inbound (Number of deals)	233	296	180	204	393	468	341		
TOTAL IPO TRANSACTIONS (US\$M)	171.6	192.6	214.9	3,823.0	3,161.3	4,578.3	3,138.6		
% Global IPO transactions	0.1	0.1	0.2	2.0	1.1	1.7	1.7		
Domestic (US\$M)	171.6	192.6	214.9	1,981.1	3,161.3	4,578.3	3,138.6		
Cross-border (US\$M)	0.0	0.0	0.0	1,841.9	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS	1 1 1	1 1 1	! ! !	 			i ! !	
Real GDP growth (% yoy)	0.5	-3.8	-3.6	0.5	2.2	3.2	3.2	
CPI (% yoy)	6.3	9.0	8.8	3.6	4.3	4.4	4.0	
Merchandise trade (% of GDP)	25	24	24	25	25	26	26	
FINANCIAL DRIVERS		1 1 1 1	1 1 1 1		! ! !	! ! !	1 1 1 1	
10-year government bond yield (%)	12.3	13.7	13.0	9.7	8.8	8.8	8.7	
Equity prices (LCU, end of year % change)	-2.9	-13.3	38.9	11.1	14.4	1.0	-7.2	
Stock market capitalization (US\$B)	830	491	759	753	780	770	697	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	Brazil	Global				
GDP growth (% annual)	1.1	2.7				
Stock market capitalization (% of GDP)	37	108				
Money supply (% of GDP)	41	102				
Trade (% of GDP)	25	47				
Ease of doing business (World Bank)	57	72				
Legal structure (Fraser Institute)	4.7	6.5				
Freedom to trade (Fraser Institute)	6.9	7.3				

TRANSACTION ATTRACTIVENESS INDICATOR*

Business regulation Size of stock market

Openness to trade

Legal structure

GDP per capita

Money supply

Freedom to trade Government effectiveness

Ease of doing business

Sovereign credit risk

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C) 1	2	3	4	5	6	7	8	9	10

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Like other major commodity producers, Canada experienced a rebound in deal activity in 2017 as confidence in the sector started to return. A robust domestic economy also contributed to a rise in dealmaking, with 2017 expected to post the fastest rate of GDP growth since 2011. Interest rates remain low despite the start of a tightening cycle, and we forecast deal values in Canada to rise in 2018.

M&A AND IPO TRANSACTIONS								
2014 2015 2016 2017 2018 2019 202								
TOTAL M&A TRANSACTIONS (US\$B)	100.1	84.9	48.5	67.0	82.6	79.1	74.3	
% of Global M&A transactions	4.0	2.5	1.7	2.6	2.6	2.7	3.1	
· Domestic (US\$B)	56.4	60.5	28.2	48.9	42.4	40.0	38.8	
· Cross-border, inbound (US\$B)	43.7	24.4	20.3	18.1	40.3	39.1	35.5	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	1,351	1,221	930	1,231	1,250	1,201	1,155	
· Domestic (Number of deals)	860	725	578	712	650	608	603	
· Cross-border, inbound (Number of deals)	491	496	352	518	600	593	552	
TOTAL IPO TRANSACTIONS (US\$M)	5,297.1	4,745.7	541.3	4,641.3	8,196.4	8,073.2	7,063.2	
% Global IPO transactions	1.9	2.3	0.4	2.5	2.8	2.9	3.8	
· Domestic (US\$M)	4,535.2	4,745.5	541.3	4,641.3	7,403.5	7,299.6	6,702.3	
· Cross-border (US\$M)	761.9	0.2	0.0	0.0	792.9	773.6	360.9	

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS								
Real GDP growth (% yoy)	2.6	0.9	1.5	2.9	1.8	1.7	1.7	
CPI (% yoy)	1.9	1.1	1.4	1.8	2.1	2.0	2.0	
Merchandise Trade (% of GDP)	53	54	53	52	53	54	55	
FINANCIAL DRIVERS					1			
10-year government bond yield (%)	2.2	1.5	1.3	1.8	2.3	2.6	2.9	
Equity prices (LCU, end of year % change)	7.4	-11.1	17.5	0.7	6.5	-1.8	-2.6	
Stock market capitalization (US\$B)	2,129	1,593	1,994	1,860	1,966	1,945	1,896	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Canada						
GDP growth (% annual)	1.9	2.7				
Stock market capitalization (% of GDP)	100	108				
Money supply (% of GDP)	86	102				
Trade (% of GDP)	54	47				
Ease of doing business (World Bank)	79	72				
Legal structure (Fraser Institute)	8.1	6.5				
Freedom to trade (Fraser Institute)	7.5	7.3				

TRANSACTION ATTRACTIVENESS*



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M&A activity fell sharply in 2017, although the strength of 2016 was largely due to four megadeals worth a total of US\$13.5 billion. Fundamental conditions for dealmaking in Chile remain good, with GDP growth set to rebound above 3% in 2018, and interest rates and inflation to remain low. The presidential election in November 2017 is expected to lead to a change in power that should further improve the country's economic performance and increase private investment.

M&A AND IPO TRANSACTIONS									
2014 2015 2016 2017 2018 2019 2020									
TOTAL M&A TRANSACTIONS (US\$B)	13.5	4.9	19.8	5.8	7.5	8.8	6.1		
% of Global M&A transactions	0.5	0.1	0.7	0.2	0.2	0.3	0.3		
· Domestic (US\$B)	0.6	1.4	15.1	0.8	2.0	2.2	1.8		
· Cross-border, inbound (US\$B)	12.9	3.5	4.7	5.0	5.5	6.6	4.4		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	87	102	93	94	108	125	100		
· Domestic (Number of deals)	36	37	38	42	44	51	43		
· Cross-border, inbound (Number of deals)	51	65	55	52	64	74	57		
TOTAL IPO TRANSACTIONS (US\$M)	0.0	0.0	0.0	0.0	51.9	302.5	129.5		
% Global IPO transactions	0.0	0.0	0.0	0.0	0.0	0.1	0.1		
· Domestic (US\$M)	0.0	0.0	0.0	0.0	51.9	302.5	129.5		
· Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS					1 1 1	1 1 1		
Real GDP growth (% yoy)	1.9	2.2	1.5	1.3	3.1	3.0	2.9	
CPI (% yoy)	4.4	4.3	3.8	2.5	2.7	2.9	3.0	
Merchandise Trade (% of GDP)	54	51	50	50	50	50	50	
FINANCIAL DRIVERS								
10-year government bond yield (%)	4.7	4.5	4.4	3.7	3.3	3.8	4.6	
Equity prices (LCU, end of year % change)	3.5	-3.8	14.2	22.6	2.5	0.2	-7.1	
Stock market capitalization (US\$B)	230	190	212	273	279	282	264	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
	Chile	Global			
GDP growth (% annual)	2.4	2.7			
Stock market capitalization (% of GDP)	80	108			
Money supply (% of GDP)	61	102			
Trade (% of GDP)	50	47			
Ease of doing business (World Bank)	70	72			
Legal structure (Fraser Institute)	6.9	6.5			
Freedom to trade (Fraser Institute)	8.1	7.3			

TRANSACTION ATTRACTIVENESS*

GDP per capita Size of stock market Money supply Business regulation Openness to trade Legal structure Ease of doing business

Sovereign credit risk

Freedom to trade

Government effectiveness

As expected, tighter credit conditions for corporate China has slowed M&A activity in 2017. However, China's total M&A value in 2017 will likely be 10% higher than what we forecast in January because of a stronger yuan raising dollar valuations for domestic deals, and faster-than-expected economic growth. Looking ahead we forecast M&A and IPO activity to rise in 2018 and 2019, although M&A totals will likely remain short of previous peaks.

M&A AND IPO TRANSACTIONS							
	2014	2015	2016	2017	2018	2019	2020
TOTAL M&A TRANSACTIONS (US\$B)	183.2	357.9	377.0	240.2	278.0	297.1	271.8
% of Global M&A transactions	7.4	10.6	13.4	9.1	8.6	10.2	11.5
Domestic (US\$B)	156.4	326.2	361.1	212.1	230.1	241.2	228.5
Cross-border, inbound (US\$B)	26.8	31.8	15.9	28.1	47.9	56.0	43.3
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	1,770	1,910	2,322	2,156	1,969	2,003	1,874
Domestic (Number of deals)	1,457	1,660	2,064	1,807	1,694	1,672	1,617
Cross-border, inbound (Number of deals)	313	250	258	349	275	331	256
TOTAL IPO TRANSACTIONS (US\$B)	13.3	25.1	24.2	27.7	34.7	36.9	29.3
% Global IPO transactions	4.8	12.3	18.1	14.8	12.0	13.5	15.7
Domestic (US\$B)	12.7	24.6	23.8	27.3	34.3	36.4	28.9
Cross-border (US\$B)	0.6	0.5	0.4	0.3	0.4	0.5	0.4

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS	 	 	! ! !	 	1 1 1	 	! ! !
Real GDP growth (% yoy)	7.3	6.9	6.7	6.8	6.2	5.8	5.6
CPI (% yoy)	2.0	1.4	2.0	1.5	2.0	2.6	2.8
Merchandise trade (% of GDP)	43	40	38	39	39	38	38
FINANCIAL DRIVERS	1 1 1 1		1 1 1 1		! ! ! !	! ! ! !	1 1 1 1
10-year government bond yield (%)	4.2	3.4	2.9	3.5	3.9	4.1	4.3
Equity prices (LCU, end of year % change)	52.9	9.4	-12.3	4.4	-	-	-
Stock market capitalization (US\$B)	7,820	8,188	7,321	7,597	8,231	8,337	7,885

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	China	Global				
GDP growth (% annual)	6.2	2.7				
Stock market capitalization (% of GDP)	62	108				
Money supply (% of GDP)	196	102				
Trade (% of GDP)	39	47				
Ease of doing business (World Bank)	64	72				
Legal structure (Fraser Institute)	5.8	6.5				
Freedom to trade (Fraser Institute)	6.7	7.3				

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita Business regulation Freedom to trade Size of stock market Openness to trade Legal structure Government effectiveness Ease of doing business

Money supply

Sovereign credit risk



GLOBAL TRANSACTIONS FORECAST | COLOMBIA

After a year of transition, Colombia's economy has been gathering momentum in the final months of 2017. We expect GDP growth to accelerate in 2018, aided by a drop in interest rates as inflation has cooled. Against this positive economic backdrop, and building on Colombia's status as one of the most attractive jurisdictions for investment in Latin America, we forecast M&A activity to recover, rising to US\$4 billion in 2018, and US\$6.5 billion in 2019.

M&A AND IPO TRANSACTIONS							
	2014	2015	2016	2017	2018	2019	2020
TOTAL M&A TRANSACTIONS (US\$B)	2.7	1.4	4.3	1.4	4.2	6.5	4.6
% of Global M&A transactions	0.1	0.0	0.2	0.1	0.1	0.2	0.2
Domestic (US\$B)	1.2	1.2	1.2	0.9	2.2	2.6	2.0
Cross-border, inbound (US\$B)	1.4	0.3	3.0	0.4	1.9	3.9	2.6
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	68	55	48	50	88	91	63
Domestic (Number of deals)	22	19	12	11	23	26	20
Cross-border, inbound (Number of deals)	46	36	36	39	65	64	42
TOTAL IPO TRANSACTIONS (US\$M)	0.0	0.0	0.0	7.9	121.8	255.1	112.7
% Global IPO transactions	0.0	0.0	0.0	0.0	0.0	0.1	0.1
Domestic (US\$M)	0.0	0.0	0.0	0.0	121.8	255.1	112.7
Cross-border (US\$M)	0.0	0.0	0.0	7.9	0.0	0.0	0.0

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS		1 1 1	1 1 1	 	! !		i ! !
Real GDP growth (% yoy)	4.4	3.1	2.0	1.5	2.8	3.2	3.2
CPI (% yoy)	2.9	5.0	7.5	4.4	3.5	3.3	3.1
Merchandise trade (% of GDP)	37	35	32	32	32	32	33
FINANCIAL DRIVERS	1	! ! ! !	! ! ! !		! ! ! !	! ! !	1 1 1 1
10-year government bond yield (%)	6.7	7.3	7.8	6.4	6.0	6.2	6.2
Equity prices (LCU, end of year % change)	-5.7	-21.0	1.5	8.5	7.2	5.0	-7.6
Stock market capitalization (US\$B)	149	86	78	87	92	99	92

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Colombia Global						
GDP growth (% annual)	2.5	2.7				
Stock market capitalization (% of GDP)	24	108				
Money supply (% of GDP)	44	102				
Trade (% of GDP)	33	47				
Ease of doing business (World Bank) 71						
Legal structure (Fraser Institute) 4.1 6						
Freedom to trade (Fraser Institute)	7.4	7.3				

TRANSACTION ATTRACTIVENESS INDICATOR*

OVERALL SCORE

Size of stock market Legal structure

GDP per capita

Openness to trade

Money supply

Business regulation

Freedom to trade

Government effectiveness

Sovereign credit risk

Ease of doing business



GLOBAL TRANSACTIONS FORECAST | CZECH REPUBLIC

The Czech economy is reaping the benefits of the economic rebound of its Eurozone trading partners, as well as supportive fiscal policy, robust consumer spending, and growing business confidence. The country's GDP growth in 2017 is forecast to be the fastest in the EU, at 4.7%. We forecast M&A activity in the Czech Republic to double in 2017, and accelerate further to more than US\$7 billion in 2018 and 2019.

M&A AND IPO TRANSACTIONS							
	2014	2015	2016	2017	2018	2019	2020
TOTAL M&A TRANSACTIONS (US\$B)	8.0	5.1	2.2	4.3	7.5	7.7	6.5
% of Global M&A transactions	0.3	0.1	0.1	0.2	0.2	0.3	0.3
· Domestic (US\$B)	0.0	0.1	0.2	1.3	1.0	1.3	0.6
· Cross-border, inbound (US\$B)	8.0	5.0	2.0	2.9	6.5	6.5	5.9
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	88	138	140	63	281	384	248
· Domestic (Number of deals)	37	64	67	28	170	254	128
· Cross-border, inbound (Number of deals)	51	74	73	34	111	130	119
TOTAL IPO TRANSACTIONS (US\$M)	18.3	30.1	843.5	11.1	97.5	197.8	74.7
% Global IPO transactions	0.0	0.0	0.6	0.0	0.0	0.1	0.1
· Domestic (US\$M)	18.3	0.0	0.0	11.1	97.5	197.8	74.7
· Cross-border (US\$M)	0.0	30.1	843.5	0.0	0.0	0.0	0.0

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS		! ! !	1		! ! !		
Real GDP growth (% yoy)	2.7	5.4	2.5	4.7	3.6	2.5	1.9
CPI (% yoy)	0.3	0.3	0.7	2.3	2.1	2.1	1.9
Merchandise Trade (% of GDP)	131	132	134	137	142	146	148
FINANCIAL DRIVERS		! ! ! !	! ! ! !		! ! ! !	! ! !	1 1 1 1
10-year government bond yield (%)	1.6	0.7	0.5	0.8	1.1	1.4	1.9
Equity prices (LCU, end of year % change)	-4.3	1.0	-3.6	12.2	3.0	-0.8	-7.9
Stock market capitalization (US\$B)	48	45	40	51	53	53	49

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Czech Republic Global						
GDP growth (% annual)	3.0	2.7				
Stock market capitalization (% of GDP)	21	108				
Money supply (% of GDP)	78	102				
Trade (% of GDP)	140	47				
Ease of doing business (World Bank)	77	72				
Legal structure (Fraser Institute)	6.5					
Freedom to trade (Fraser Institute) 7.6						

TRANSACTION ATTRACTIVENESS*

Size of stock market
GDP per capita
Money supply
Legal structure
Freedom to trade
Business regulation
Ease of doing business
Government effectiveness
Sovereign credit risk
Openness to trade

A more flexible exchange rate is helping Egypt's export competitiveness, while gradual structural reform is boosting business confidence. But Egypt's economy is still weathering challenges, such as high unemployment and inflation. So although we forecast M&A activity to double, rising to US\$4.2 billion in 2018 and US\$5.4 billion in 2019, we expect these totals to falls short of the deal values reached in years prior to the Arab spring.

M&A AND IPO TRANSACTIONS							
	2014	2015	2016	2017	2018	2019	2020
TOTAL M&A TRANSACTIONS (US\$M)	823.8	1,836.3	2,077.0	2,023.6	4,237.9	5,416.8	4,844.6
% of Global M&A transactions	0.0	0.1	0.1	0.1	0.1	0.2	0.2
· Domestic (US\$M)	335.9	704.3	1,513.9	534.0	1,084.4	1,550.9	1,050.7
· Cross-border, inbound (US\$M)	487.9	1,131.9	563.1	1,489.6	3,153.5	3,865.9	3,793.9
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	60	84	65	45	59	64	48
· Domestic (Number of deals)	38	30	31	20	17	22	14
· Cross-border, inbound (Number of deals)	22	54	34	25	42	42	34
TOTAL IPO TRANSACTIONS (US\$M)	235.2	635.3	202.8	226.2	331.8	549.0	275.2
% Global IPO transactions	0.1	0.3	0.2	0.1	0.1	0.2	0.1
· Domestic (US\$M)	126.5	151.3	162.2	226.2	331.8	549.0	275.2
· Cross-border (US\$M)	108.7	484.0	40.5	0.0	0.0	0.0	0.0

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS		1	1	1	1		1
Real GDP growth (% yoy)	2.9	4.4	4.3	4.0	4.1	4.2	4.4
CPI (% yoy)	10.1	10.4	13.8	30.0	17.3	15.4	13.2
Merchandise Trade (% of GDP)	26	24	22	31	32	32	33
FINANCIAL DRIVERS	1	1 1 1 1				1 1 1 1	1 1 1 1
10-year government bond yield (%)	11.8	11.8	14.1	20.2	18.3	17.8	16.9
Equity prices (LCU, end of year % change)	52.9	-4.0	-2.2	66.0	10.4	14.9	-1.5
Stock market capitalization (US\$B)	62	55	33	39	43	45	40

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	Egypt	Global				
GDP growth (% annual)	4.2	2.7				
Stock market capitalization (% of GDP)	15	108				
Money supply (% of GDP)	86	102				
Trade (% of GDP)	29	47				
Ease of doing business (World Bank)	57	72				
Legal structure (Fraser Institute)	4.5	6.5				
Freedom to trade (Fraser Institute)	6.5	7.3				

TRANSACTION ATTRACTIVENESS*

Size of stock market

GDP per capita

Business regulation

Openness to trade

Freedom to trade

Legal structure

Sovereign credit risk

Government effectiveness

Ease of doing business

Money supply

OVERALI

*The Transaction Attractiveness Indicator is an overall score calculated using a
weighted average of the 10 factors included in the chart above. The score
reflects the attractiveness of a country's current environment for M&A and IPO
activity on a scale from 0 to 10. It's based on past transaction activity in that
country and data on key economic, financial and regulatory factors that drive
M&A and IPO activity, such as a country's sovereign credit risk, level of trade
restrictions and ease of doing business rating by the World Bank. Because many
of these factors change slowly over time, a country's current score is a strong
indicator of whether it will have the right features to attract transactional

The rejection of populism in the presidential election and the new government's positive start on economic reform have both bolstered business confidence In France. The labor market continues to recover, supporting household spending. These positive drivers should push M&A activity higher in 2018, before easing in line with other advanced economies.

M&A AND IPO TRANSACTIONS							
	2014	2015	2016	2017	2018	2019	2020
TOTAL M&A TRANSACTIONS (US\$B)	94.1	98.4	46.9	83.7	115.2	94.1	77.2
% of Global M&A transactions	3.8	2.9	1.7	3.2	3.6	3.2	3.3
Domestic (US\$B)	49.8	26.1	16.4	40.5	56.5	46.1	35.6
Cross-border, inbound (US\$B)	44.3	72.3	30.6	43.3	58.7	48.0	41.6
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	1,988	2,518	1,827	1,572	2,451	2,118	1,761
Domestic (Number of deals)	1,578	2,022	1,430	1,182	1,985	1,713	1,384
Cross-border, inbound (Number of deals)	410	496	397	390	390	404	377
TOTAL IPO TRANSACTIONS (US\$M)	4,990.1	5,624.5	987.0	3,290.0	7,464.7	5,528.4	2,967.4
% Global IPO transactions	1.8	2.8	0.8	1.8	2.6	2.0	1.6
Domestic (US\$M)	3,697.4	5,487.4	525.0	2,376.8	6,417.1	5,000.7	2,716.7
Cross-border (US\$M)	1,292.7	137.1	462.0	913.2	1,047.7	527.7	250.7

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS	 	1 1 1					1 1 1
Real GDP growth (% yoy)	1.0	1.0	1.1	1.8	1.8	1.6	1.5
CPI (% yoy)	0.5	0.0	0.2	1.0	0.9	1.2	1.5
Merchandise trade (% of GDP)	47	48	49	50	51	52	52
FINANCIAL DRIVERS	1 1 1 1	1 1 1 1					
10-year government bond yield (%)	1.7	0.8	0.5	0.9	1.3	1.6	1.9
Equity prices (LCU, end of year % change)	0.8	9.4	4.8	9.3	2.4	-6.2	-5.3
Stock market capitalization (US\$B)	2,119	2,088	2,157	2,650	2,714	2,546	2,431

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	France	Global				
GDP growth (% annual)	1.6	2.7				
Stock market capitalization (% of GDP)	97	108				
Money supply (% of GDP)	80	102				
Trade (% of GDP)	50	47				
Ease of doing business (World Bank)	76	72				
Legal structure (Fraser Institute)	7.2	6.5				
Freedom to trade (Fraser Institute)	7.8	7.3				

	Size of stock man Money supply Business regulati Openness to trac GDP per capita Legal structure Ease of doing bu Freedom to track	on le sines					ovi 50 5	ER/COR
	Government effe		ness					
	Sovereign credit	risk						
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^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional

GLOBAL TRANSACTIONS FORECAST | GERMANY

Baker McKenzie.

German equities have been among the strongest performers in 2017. Compared to France and other major Eurozone members, however, M&A activity has not followed suit. But with GDP growth topping 2% in 2017 for the first time since 2011, and business surveys suggesting investor confidence is at an all-time high, we forecast deal activity in Germany to accelerate in 2018 and 2019.

M&A AND IPO TRANSACTIONS							
	2014	2015	2016	2017	2018	2019	2020
TOTAL M&A TRANSACTIONS (US\$B)	76.3	71.7	40.7	62.7	132.3	126.7	113.3
% of Global M&A transactions	3.1	2.1	1.4	2.4	4.1	4.3	4.8
Domestic (US\$B)	13.5	24.7	13.1	20.2	45.5	39.3	34.6
Cross-border, inbound (US\$B)	62.8	47.0	27.6	42.6	86.8	87.4	78.7
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	1,331	1,295	989	996	1,387	1,429	1,304
Domestic (Number of deals)	745	726	485	498	759	693	625
Cross-border, inbound (Number of deals)	586	569	504	498	629	736	680
TOTAL IPO TRANSACTIONS (US\$B)	4.7	7.9	5.7	3.2	7.7	4.9	2.6
% Global IPO transactions	1.7	3.9	4.4	1.7	2.6	1.7	1.4
Domestic (US\$B)	4.1	6.7	5.3	2.6	5.7	3.3	1.7
Cross-border (US\$B)	0.6	1.2	0.4	0.6	1.9	1.3	0.9

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS					1		
Real GDP growth (% yoy)	1.9	1.5	1.9	2.1	2.0	1.4	1.1
CPI (% yoy)	0.9	0.2	0.5	1.7	1.8	2.4	2.3
Merchandise trade (% of GDP)	70	72	73	76	77	78	79
FINANCIAL DRIVERS							
10-year government bond yield (%)	1.2	0.5	0.1	0.5	0.8	1.1	1.3
Equity prices (LCU, end of year % change)	2.7	9.6	6.9	13.2	1.5	-5.7	-3.7
Stock market capitalization (US\$B)	1,746	1,716	1,716	2,384	2,419	2,282	2,217

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Ge	rmany	Global				
GDP growth (% annual)	1.7	2.7				
Stock market capitalization (% of GDP)	61	108				
Money supply (% of GDP)	84	102				
Trade (% of GDP)	76	47				
Ease of doing business (World Bank)	80	72				
Legal structure (Fraser Institute)	7.7	6.5				
Freedom to trade (Fraser Institute)	7.7	7.3				

	Size of Money Busines Freedor GDP pe Legal s Openne Ease of Govern Soverei	suppless regular to the capital tructures to form the capital tructures tructures to form the capital tructures tructures to f	y ulation rade ta re trade g busin effecti	ess veness	5			S	ERALL CORE	
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^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional



Baker McKenzie.

Deal activity in Hong Kong dropped further in 2017, possibly feeling a knock-on effect from China's tighter credit conditions. But with this effect easing in the years ahead, and Hong Kong benefiting from a stronger global trade outlook, we forecast deal activity to rebound, reaching a peak of US\$50 billion in 2019.

M&A AND IPO TRANSACTIONS							
	2014	2015	2016	2017	2018	2019	2020
TOTAL M&A TRANSACTIONS (US\$B)	38.1	104.8	31.4	29.9	48.3	49.9	35.0
% of Global M&A transactions	1.5	3.2	1.1	1.1	1.5	1.7	1.5
Domestic (US\$B)	9.6	68.4	13.0	14.8	19.2	19.1	11.1
Cross-border, inbound (US\$B)	28.5	39.9	18.5	15.1	29.1	30.8	23.8
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	314	331	394	448	384	371	275
Domestic (Number of deals)	168	180	220	268	216	190	130
Cross-border, inbound (Number of deals)	146	151	174	180	168	181	144
TOTAL IPO TRANSACTIONS (US\$B)	28.9	23.6	21.1	12.6	30.4	39.7	21.4
% Global IPO transactions	10.5	11.6	16.1	6.8	10.5	14.5	11.4
Domestic (US\$B)	4.6	2.4	1.6	2.4	4.1	5.1	3.7
Cross-border (US\$B)	24.3	21.2	19.4	10.2	26.4	34.7	17.6

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS	1		 		1 1 1		
Real GDP growth (% yoy)	2.8	2.4	2.0	3.5	2.3	2.5	2.4
CPI (% yoy)	4.4	3.0	2.4	1.8	2.5	2.2	2.1
Merchandise trade (% of GDP)	347	332	330	336	339	344	350
FINANCIAL DRIVERS	1 1 1 1		! ! ! !		! ! ! !	! ! ! !	1 1 1 1
10-year government bond yield (%)	2.1	1.7	1.3	1.6	2.0	2.4	2.8
Equity prices (LCU, end of year % change)	1.3	-7.2	0.4	20.8	-1.7	2.4	-11.2
Stock market capitalization (US\$B)	3,432	3,185	3,193	3,888	3,837	3,929	3,487

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Hong	g Kong	Global				
GDP growth (% annual)	2.5	2.7				
Stock market capitalization (% of GDP)	1,136	108				
Money supply (% of GDP)	478	102				
Trade (% of GDP)	338	47				
Ease of doing business (World Bank)	84	72				
Legal structure (Fraser Institute)	8.1	6.5				
Freedom to trade (Fraser Institute)	9.1	7.3				

GDP per capita										
Government effectiveness				OVE	RALL					
Legal structure				SCC	DRE					
Ease of doing business				9	.1					
Sovereign credit risk										
Openness to trade										
Business regulation										
Freedom to trade										
Size of stock market										
Money supply										
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0 1 2 3 4	5	6	7	8	9	10				

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional activity in the future.

GLOBAL TRANSACTIONS FORECAST | INDIA

Baker McKenzie.

Russian state oil company Rosneft's US\$13 billion takeover of Essar Oil boosted India's M&A activity higher in 2017 than what we forecast earlier this year. This megadeal aside, however, the pickup in deal activity was in line with our previous January 2017 forecast. Looking ahead to 2018, we forecast M&A activity to gather pace, and reach a cyclical peak of US\$52 billion in 2019 before cooling thereafter as valuations become stretched and the cost of finance rises. Deal values could rise higher than our forecast if more ambitious economic reforms are pursued after the upcoming elections, including initiatives such as Smart Cities, Digital India, Made in India, and Startup India.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	17.7	23.4	17.5	46.5	47.8	52.8	40.1		
% of Global M&A transactions	0.7	0.7	0.6	1.8	1.5	1.8	1.7		
Domestic (US\$B)	6.1	12.8	7.2	13.1	22.3	24.1	17.8		
Cross-border, inbound (US\$B)	11.6	10.6	10.3	33.4	25.6	28.6	22.3		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	684	813	553	944	878	911	714		
Domestic (Number of deals)	417	507	358	664	527	539	412		
Cross-border, inbound (Number of deals)	267	306	195	280	351	372	302		
TOTAL IPO TRANSACTIONS (US\$M)	292.3	2,083.1	4,042.2	6,845.8	5,316.4	5,085.7	3,909.3		
% Global IPO transactions	0.1	1.0	3.1	3.7	1.8	1.9	2.1		
Domestic (US\$M)	292.3	2,083.1	3,982.8	6,844.6	5,316.4	5,085.7	3,909.3		
Cross-border (US\$M)	0.0	0.0	59.5	1.2	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS								
Real GDP growth (% yoy)	7.1	7.5	7.9	6.9	7.4	7.1	6.8	
CPI (% yoy)	6.7	4.9	5.0	3.5	5.5	5.9	6.0	
Merchandise trade (% of GDP)	38	33	31	32	31	31	31	
FINANCIAL DRIVERS						1		
10-year government bond yield (%)	8.6	7.8	7.2	6.6	7.2	7.7	7.7	
Equity prices (LCU, end of year % change)	29.9	-5.0	1.9	21.9	4.6	3.7	-8.1	
Stock market capitalization (US\$B)	1,673	1,516	1,567	1,844	1,954	1,949	1,728	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
India Glo					
GDP growth (% annual)	7.2	2.7			
Stock market capitalization (% of GDP)	67	108			
Money supply (% of GDP)	17	102			
Trade (% of GDP)	32	47			
Ease of doing business (World Bank)	55	72			
Legal structure (Fraser Institute)	5.2	6.5			
Freedom to trade (Fraser Institute)	6.1	7.3			

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita

Freedom to trade

Money supply

Business regulation

Size of stock market

Government effectiveness

Openness to trade

Legal structure

Ease of doing business

Sovereign credit risk

OVERALI SCORE

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional



Dealmaking has been more sluggish in 2017 than we anticipated earlier this year. However, with the US's monetary tightening moving more slowly, domestic interest rates are likely to remain lower than expected in the next few years. This should boost business confidence and deal appetite in Indonesia.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	5.3	4.0	6.5	3.5	13.4	15.2	12.0		
% of Global M&A transactions	0.2	0.1	0.2	0.1	0.4	0.5	0.5		
Domestic (US\$B)	2.6	0.2	4.5	1.5	3.7	4.0	2.6		
Cross-border, inbound (US\$B)	2.7	3.7	2.1	2.0	9.7	11.2	9.4		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	92	71	71	86	108	130	105		
Domestic (Number of deals)	26	13	26	23	24	27	17		
Cross-border, inbound (Number of deals)	66	58	45	63	85	104	88		
TOTAL IPO TRANSACTIONS (US\$M)	678.2	660.5	1,037.6	953.7	2,115.6	2,477.6	1,802.1		
% Global IPO transactions	0.2	0.3	0.8	0.5	0.7	0.9	1.0		
Domestic (US\$M)	629.4	597.6	952.8	953.7	2,115.6	2,477.6	1,802.1		
Cross-border (US\$M)	48.8	62.9	84.8	0.0	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS				 	! ! !	! ! !	
Real GDP growth (% yoy)	5.0	4.9	5.0	5.1	5.3	5.3	5.3
CPI (% yoy)	6.4	6.4	3.5	4.1	4.2	4.1	4.0
Merchandise trade (% of GDP)	41	38	35	35	36	36	36
FINANCIAL DRIVERS				! ! ! !	! ! ! !	! ! ! !	
10-year government bond yield (%)	8.1	8.1	7.6	7.1	7.5	8.1	8.5
Equity prices (LCU, end of year % change)	22.3	-12.1	15.3	10.4	5.7	7.3	-11.2
Stock market capitalization (US\$B)	448	353	426	445	460	487	429

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
Indonesia Glob					
GDP growth (% annual)	5.2	2.7			
Stock market capitalization (% of GDP)	37	108			
Money supply (% of GDP)	39	102			
Trade (% of GDP)	36	47			
Ease of doing business (World Bank)	62	72			
Legal structure (Fraser Institute)	4.7	6.5			
Freedom to trade (Fraser Institute)	7.2	7.3			

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita Size of stock market Business regulation

Money supply

Legal structure

Openness to trade Freedom to trade

Ease of doing business

Government effectiveness

Sovereign credit risk

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We anticipate that Ireland's business-friendly environment and solid economic outlook will lead to a rebound in M&A and IPO activity in the next two years. Although total M&A activity in 2017 looks low, we forecast dealmaking to rise above US\$20 billion in 2018 as economic growth peaks, then ease thereafter.

M&A AND IPO TRANSACTIONS								
	2014	2015	2016	2017	2018	2019	2020	
TOTAL M&A TRANSACTIONS (US\$B)	11.1	55.8	12.3	4.2	22.3	14.9	8.7	
% of Global M&A transactions	0.4	1.6	0.4	0.2	0.7	0.5	0.4	
Domestic (US\$B)	1.2	1.5	0.5	0.6	3.4	3.2	1.8	
Cross-border, inbound (US\$B)	9.9	54.3	11.8	3.6	19.0	11.8	7.0	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	153	168	101	141	125	122	91	
Domestic (Number of deals)	50	55	31	27	55	54	31	
Cross-border, inbound (Number of deals)	103	113	70	114	70	68	60	
TOTAL IPO TRANSACTIONS (US\$M)	1,061.3	350.5	0.0	0.0	585.0	560.0	114.5	
% Global IPO transactions	0.4	0.2	0.0	0.0	0.2	0.2	0.1	
Domestic (US\$M)	329.5	350.5	0.0	0.0	585.0	560.0	114.5	
Cross-border (US\$M)	668.8	0.0	0.0	0.0	0.0	0.0	0.0	

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS	 	 			 	 	1	
Real GDP growth (% yoy)	8.3	25.5	5.1	4.6	2.0	2.2	2.2	
CPI (% yoy)	0.2	-0.3	0.0	0.6	1.3	1.5	1.8	
Merchandise trade (% of GDP)	96	110	108	99	99	101	101	
FINANCIAL DRIVERS							1 1 1 1	
10-year government bond yield (%)	2.4	1.2	0.7	0.9	1.4	1.7	1.9	
Equity prices (LCU, end of year % change)	15.1	30.0	-4.0	11.3	1.5	-5.9	-4.1	
Stock market capitalization (US\$B)	95	112	120	139	141	133	128	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
	Ireland	Global			
GDP growth (% annual)	3.2	2.7			
Stock market capitalization (% of GDP)	68	108			
Money supply (% of GDP)	100	102			
Trade (% of GDP)	103	47			
Ease of doing business (World Bank)	80	72			
Legal structure (Fraser Institute)	8.0	6.5			
Freedom to trade (Fraser Institute)	8.5	7.3			

	Size of stock market Money supply				OVE	RALL	١				
	GDP per capita				SCC	RE					
	Sovereign credit risk				6 .	9					
	Legal structure										
	Business regulation										
	Ease of doing business										
	Freedom to trade										
	Openness to trade										
	Government effectiver	iess									
+					1	1	\neg				
C	0 1 2 3	4 5	6	7	8	9	10				

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GLOBAL TRANSACTIONS FORECAST | ITALY

Baker McKenzie.

Assuming the proposed US\$50 billion merger between Luxottica and Essilor closes in 2017, we forecast M&A activity in Italy to rise to US\$84.8 billion. Even setting that merger aside, deal values held up well in 2017, reflecting the easing of political risk and the resolution of some key risks in the banking sector. Although we forecast M&A activity to drop to US\$37 billion in 2018, that total is still robust compared to recent years.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	29.2	32.7	53.3	84.8	37.3	28.2	20.2		
% of Global M&A transactions	1.2	1.0	1.9	3.2	1.2	1.0	0.9		
Domestic (US\$B)	6.0	7.3	22.1	12.0	17.0	14.6	11.4		
Cross-border, inbound (US\$B)	23.2	25.4	31.3	72.8	20.3	13.5	8.8		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	521	674	579	825	706	606	480		
Domestic (Number of deals)	272	349	309	451	378	352	286		
Cross-border, inbound (Number of deals)	249	325	270	374	327	254	194		
TOTAL IPO TRANSACTIONS (US\$B)	3.5	6.1	1.6	2.4	3.9	2.1	1.1		
% Global IPO transactions	1.3	3.0	1.2	1.3	1.3	0.8	0.6		
Domestic (US\$B)	3.5	5.4	1.6	1.2	3.0	1.6	0.9		
Cross-border (US\$B)	0.0	0.6	0.0	1.2	0.9	0.5	0.2		

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS	1 1 1	1 1 1	i ! !	1 1 1	! !		i ! !
Real GDP growth (% yoy)	0.2	0.7	1.0	1.4	1.1	1.0	1.0
CPI (% yoy)	0.3	0.0	-0.1	1.4	1.0	1.7	1.9
Merchandise trade (% of GDP)	45	48	48	50	51	52	53
FINANCIAL DRIVERS		1 1 1 1	1 1 1 1	! ! ! !	! ! ! !	1	1 1 1 1
10-year government bond yield (%)	2.9	1.7	1.5	2.2	3.0	3.2	3.3
Equity prices (LCU, end of year % change)	0.2	12.7	-10.2	11.0	0.8	-8.7	-5.5
Stock market capitalization (US\$B)	602	610	484	729	735	671	639

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	Italy	Global				
GDP growth (% annual)	1.1	2.7				
Stock market capitalization (% of GDP)	40	108				
Money supply (% of GDP)	81	102				
Trade (% of GDP)	50	47				
Ease of doing business (World Bank)	72	72				
Legal structure (Fraser Institute)	5.7	6.5				
Freedom to trade (Fraser Institute)	7.5	7.3				

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market Legal structure Money supply Business regulation Freedom to trade GDP per capita Openness to trade Sovereign credit risk Ease of doing business Government effectiveness **OVERALI** SCORE

Japan's economy has greatly benefited from faster world trade growth, with GDP growth accelerating to 1.8% in 2017 and 1.5% in 2018. This will be the fastest two-year growth period since 2012-13, and should support a rebound in deal activity, with M&A activity forecast to edge above US\$100 billion in 2018.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	64.9	69.1	103.4	69.0	104.0	91.2	68.6		
% of Global M&A transactions	2.6	2.0	3.7	2.6	3.2	3.1	2.9		
Domestic (US\$B)	52.7	61.6	75.7	53.1	87.5	74.7	59.0		
Cross-border, inbound (US\$B)	12.3	7.5	27.7	15.9	16.5	16.5	9.6		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	1,539	1,649	1,505	1,650	1,906	1,695	1,383		
Domestic (Number of deals)	1,372	1,493	1,394	1,519	1,739	1,523	1,267		
Cross-border, inbound (Number of deals)	167	156	111	132	168	172	117		
TOTAL IPO TRANSACTIONS (US\$B)	12.0	15.8	10.1	5.6	10.6	14.4	9.4		
% Global IPO transactions	4.3	7.8	7.7	3.0	3.7	5.3	5.0		
Domestic (US\$B)	10.2	15.1	7.5	3.4	9.0	12.8	8.6		
Cross-border (US\$B)	1.8	0.8	2.5	2.2	1.7	1.6	0.8		

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS		! ! !		 	! ! !	! ! !	
Real GDP growth (% yoy)	0.3	1.2	1.0	1.8	1.5	0.9	0.0
CPI (% yoy)	2.8	0.8	-0.1	0.4	0.7	1.2	1.8
Merchandise trade (% of GDP)	27	27	26	27	28	28	29
FINANCIAL DRIVERS	1	! ! !		! ! ! !	! ! ! !	! ! ! !	
10-year government bond yield (%)	0.6	0.4	0.0	0.1	0.1	0.1	0.1
Equity prices (LCU, end of year % change)	8.1	9.9	-1.9	5.9	- -	- -	-
Stock market capitalization (US\$B)	4,453	4,895	4,955	6,022	5,937	5,501	5,292

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Japan Globa						
GDP growth (% annual)	1.0	2.7				
Stock market capitalization (% of GDP)	135	108				
Money supply (% of GDP)	181	102				
Trade (% of GDP)	28	47				
Ease of doing business (World Bank)	76	72				
Legal structure (Fraser Institute)	7.8	6.5				
Freedom to trade (Fraser Institute)	7.6	7.3				

	Openness to trade Size of stock market Business regulation Freedom to trade GDP per capita Money supply Legal structure Ease of doing business				OVER SCO	RE
	Sovereign credit risk Government effectiven	ess				
0	1 2 3 4	1 5	6	7	8	9

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional



GLOBAL TRANSACTIONS FORECAST | LUXEMBOURG

M&A activity has been subdued in the past few years compared to other Eurozone economies. As an historically-important center for cross-border M&A, however, Luxembourg should see a pickup in deal activity in 2018.

M&A AND IPO TRANSACTIONS								
	2014	2015	2016	2017	2018	2019	2020	
TOTAL M&A TRANSACTIONS (US\$B)	4.7	162.2	3.5	5.2	19.5	13.6	10.2	
% of Global M&A transactions	0.2	4.8	0.1	0.2	0.6	0.5	0.4	
Domestic (US\$B)	0.0	146.6	0.1	0.4	0.6	0.3	0.1	
Cross-border, inbound (US\$B)	4.7	15.5	3.4	4.9	18.9	13.3	10.1	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	47	78	40	69	64	50	37	
Domestic (Number of deals)	6	17	6	9	14	9	3	
Cross-border, inbound (Number of deals)	41	61	34	60	50	41	34	
TOTAL IPO TRANSACTIONS (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
% Global IPO transactions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Domestic (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS			 					
Real GDP growth (% yoy)	5.6	4.0	4.2	3.8	3.8	3.5	3.2	
CPI (% yoy)	0.7	0.1	0.0	1.7	1.8	2.0	2.0	
Merchandise trade (% of GDP)	76	61	58	54	57	59	60	
FINANCIAL DRIVERS	1		! ! ! !		! ! ! !	1	1 1 1 1	
10-year government bond yield (%)	1.3	0.4	0.3	1.6	1.8	2.1	2.3	
Equity prices (LCU, end of year % change)	10.7	-4.8	-12.6	16.8	-4.5	-6.4	-4.7	
Stock market capitalization (US\$B)	59	47	61	74	75	70	67	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Luxem	Global					
GDP growth (% annual)	3.7	2.7				
Stock market capitalization (% of GDP)	114	108				
Money supply (% of GDP)	490	102				
Trade (% of GDP)	58	47				
Ease of doing business (World Bank)	69	72				
Legal structure (Fraser Institute)	8.4	6.5				
Freedom to trade (Fraser Institute)	8.1	7.3				

Size of stock market						
Ease of doing business					ERALL	
Business regulation				S	CORE	
Freedom to trade				7	'.9	
Legal structure						
Government effectivenes	S					
Sovereign credit risk						
Openness to trade						
GDP per capita						
Money supply						
+		-	-		-	
0 1 2 3 4	5	6	7	8	9	10

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GDP growth In Malaysia has accelerated to 5.6% in 2017, 1.5 percentage points faster than in 2016, largely because of increased government support for household spending. Alongside major government infrastructure investments and the solid outlook for world trade, conditions support a rebound in deal activity. We forecast total M&A activity in Malaysia to rise in 2018 and 2019.

M&A AND IPO TRANSACTIONS								
	2014	2015	2016	2017	2018	2019	2020	
TOTAL M&A TRANSACTIONS (US\$B)	6.9	7.1	7.2	6.1	13.1	15.2	12.3	
% of Global M&A transactions	0.3	0.2	0.3	0.2	0.4	0.5	0.5	
Domestic (US\$B)	3.9	4.4	2.5	2.5	7.8	9.9	8.7	
Cross-border, inbound (US\$B)	3.0	2.7	4.7	3.6	5.3	5.4	3.6	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	321	331	254	255	390	448	376	
Domestic (Number of deals)	230	259	183	171	295	351	312	
Cross-border, inbound (Number of deals)	91	72	71	85	95	97	64	
TOTAL IPO TRANSACTIONS (US\$M)	1,301.1	1,199.0	240.3	1,195.7	1,872.0	2,741.7	1,762.7	
% Global IPO transactions	0.5	0.6	0.2	0.6	0.6	1.0	0.9	
Domestic (US\$M)	1,301.1	1,199.0	240.3	1,195.7	1,872.0	2,741.7	1,762.7	
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS	1	1 1 1	 				1
Real GDP growth (% yoy)	6.0	5.0	4.1	5.0	4.4	4.3	4.0
CPI (% yoy)	3.1	2.1	2.1	3.9	2.9	2.6	2.5
Merchandise trade (% of GDP)	116	111	106	114	112	112	112
FINANCIAL DRIVERS	! ! !	! ! !	! ! ! !	! ! ! !	! ! !		1 1 1 1
10-year government bond yield (%)	4.0	4.1	3.8	4.0	4.4	4.7	4.8
Equity prices (LCU, end of year % change)	-5.7	-3.9	-3.9	9.3	2.5	5.1	-8.3
Stock market capitalization (US\$B)	489	383	360	374	376	412	395

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
Malaysia Global							
GDP growth (% annual)	4.4	2.7					
Stock market capitalization (% of GDP)	103	108					
Money supply (% of GDP)	140	102					
Trade (% of GDP)	111	47					
Ease of doing business (World Bank)	78	72					
Legal structure (Fraser Institute)	7.0	6.5					
Freedom to trade (Fraser Institute)	7.7	7.3					

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita Size of stock market Money supply Government effectiveness Legal structure Sovereign credit risk Openness to trade Freedom to trade Ease of doing business

Business regulation

OVERALL SCORE

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activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional

Mexico's economy has rebounded from the uncertainty following last year's US Presidential election and the fears of damaging protectionist measures. Assuming such measures are modest and targeted, we forecast dealmaking in Mexico to greatly improve in the next few years, with total M&A topping US\$30 billion in 2019.

M&A AND IPO TRANSACTIONS										
2014 2015 2016 2017 2018 2019 202										
TOTAL M&A TRANSACTIONS (US\$B)	11.7	18.2	10.9	9.5	27.2	30.3	24.4			
% of Global M&A transactions	0.5	0.5	0.4	0.4	0.8	1.0	1.0			
Domestic (US\$B)	4.9	8.7	3.9	4.3	12.6	14.3	12.1			
Cross-border, inbound (US\$B)	6.8	9.5	7.0	5.2	14.5	16.0	12.3			
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	150	174	102	124	221	252	213			
Domestic (Number of deals)	75	89	52	39	117	136	118			
Cross-border, inbound (Number of deals)	75	85	50	85	104	115	95			
TOTAL IPO TRANSACTIONS (US\$M)	1,543.8	1,764.4	280.0	3,372.8	2,823.5	2,084.4	1,623.2			
% Global IPO transactions	0.6	0.9	0.2	1.8	1.0	0.8	0.9			
Domestic (US\$M)	941.7	1,764.4	179.4	3,372.8	2,823.5	2,084.4	1,623.2			
Cross-border (US\$M)	602.1	0.0	100.5	0.0	0.0	0.0	0.0			

FORECAST FOR THE ECONOMY								
2014 2015 2016 2017 2018 2019 2020								
MACROECONOMIC DRIVERS	 	1 1 1	1 1 1	 	! !		1	
Real GDP growth (% yoy)	2.3	2.7	2.0	2.6	2.2	2.3	2.3	
CPI (% yoy)	4.0	2.7	2.8	5.9	3.8	3.4	3.2	
Merchandise trade (% of GDP)	62	66	65	69	69	70	70	
FINANCIAL DRIVERS	1 1 1 1	! ! ! !	! ! ! !		! ! ! !	! ! !	1 1 1 1	
10-year government bond yield (%)	6.0	5.9	6.2	7.0	6.5	6.2	6.1	
Equity prices (LCU, end of year % change)	1.0	-0.4	6.2	13.7	9.4	7.2	-9.1	
Stock market capitalization (US\$B)	472	402	351	430	463	491	439	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
Mexico Glo							
GDP growth (% annual)	2.3	2.7					
Stock market capitalization (% of GDP)	31	108					
Money supply (% of GDP)	61	102					
Trade (% of GDP)	68	47					
Ease of doing business (World Bank)	72	72					
Legal structure (Fraser Institute)	4.2	6.5					
Freedom to trade (Fraser Institute)	7.2	7.3					

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market Legal structure GDP per capita Money supply

Business regulation

Freedom to trade

Government effectiveness

Openness to trade

Sovereign credit risk

Ease of doing business

GLOBAL TRANSACTIONS FORECAST | THE NETHERLANDS

The Netherlands' deal activity lagged other key Eurozone economies in 2017, despite experiencing its strongest GDP growth in a decade. Neither a lack of business confidence nor the delay in agreeing on a new government following the March general elections seems to have dampened the country's transaction climate. We expect a release of pent-up deals to push total M&A to US\$72 billion in 2018, and IPO values to rebound to US\$6 billion.

M&A AND IPO TRANSACTIONS										
2014 2015 2016 2017 2018 2019 20										
TOTAL M&A TRANSACTIONS (US\$B)	21.9	42.3	25.5	30.7	71.6	66.0	46.4			
% of Global M&A transactions	0.9	1.2	0.9	1.2	2.2	2.3	2.0			
Domestic (US\$B)	1.5	8.6	6.6	6.6	14.4	11.4	9.1			
Cross-border, inbound (US\$B)	20.4	33.6	18.9	24.0	57.2	54.6	37.2			
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	424	500	447	440	587	550	443			
Domestic (Number of deals)	202	208	178	157	256	215	181			
Cross-border, inbound (Number of deals)	222	292	269	283	331	336	262			
TOTAL IPO TRANSACTIONS (US\$B)	10.5	7.7	3.2	1.2	6.0	4.0	1.4			
% Global IPO transactions	3.8	3.8	2.4	0.6	2.1	1.4	0.7			
Domestic (US\$B)		7.0	2.7	1.2	6.0	4.0	1.4			
Cross-border (US\$B)	7.0	0.6	0.5	0.0	0.0	0.0	0.0			

FORECAST FOR THE ECONOMY									
	2014 2015 2016 2017 2018 2019 2020								
MACROECONOMIC DRIVERS	1 1 1	1 1 1	i ! !	1 1 1	! !		i ! !		
Real GDP growth (% yoy)	1.4	2.3	2.1	2.2	1.9	1.4	1.1		
CPI (% yoy)		0.6	0.3	1.3	1.4	1.8	2.1		
Merchandise trade (% of GDP)	115	120	124	127	129	131	133		
FINANCIAL DRIVERS		! ! ! !	1 1 1 1	! ! ! !	! ! ! !	1	1 1 1 1		
10-year government bond yield (%)	1.5	0.7	0.3	0.6	1.1	1.4	1.6		
Equity prices (LCU, end of year % change)	6.6	5.0	7.3	13.8	-2.0	-6.8	-3.7		
Stock market capitalization (US\$B)	771	728	854	971	952	887	861		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
The Netherlands (
GDP growth (% annual)	1.7	2.7					
Stock market capitalization (% of GDP)	116	108					
Money supply (% of GDP)	127	102					
Trade (% of GDP)	127	47					
Ease of doing business (World Bank)	76	72					
Legal structure (Fraser Institute)	8.1	6.5					
Freedom to trade (Fraser Institute)	8.4	7.3					

Size of stock market						
Money supply				OVI	ERALL	
GDP per capita				SC	ORE	
Ease of doing business				7	.4	
Business regulation						
Openness to trade						
Legal structure						
Freedom to trade						
Government effectiveness						
Sovereign credit risk						
	1		Т	1	1	
1 2 3 4	5	6	7	8	9	10
	Money supply GDP per capita Ease of doing business Business regulation Openness to trade Legal structure Freedom to trade Government effectiveness Sovereign credit risk	Money supply GDP per capita Ease of doing business Business regulation Openness to trade Legal structure Freedom to trade Government effectiveness Sovereign credit risk	Money supply GDP per capita Ease of doing business Business regulation Openness to trade Legal structure Freedom to trade Government effectiveness Sovereign credit risk	Money supply GDP per capita Ease of doing business Business regulation Openness to trade Legal structure Freedom to trade Government effectiveness Sovereign credit risk	Money supply GDP per capita Ease of doing business Business regulation Openness to trade Legal structure Freedom to trade Government effectiveness Sovereign credit risk	Money supply GDP per capita Ease of doing business Business regulation Openness to trade Legal structure Freedom to trade Government effectiveness Sovereign credit risk

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional





Policy and economic uncertainties have stalled dealmaking in Nigeria, including a lack of access to foreign exchange, blockages to the government budget process, and low oil production that has constrained GDP growth. As these conditions ease in the final months of 2017 and into 2018, we forecast M&A to rebound to US\$4 billion in both 2018 and 2019.

M&A AND IPO TRANSACTIONS										
2014 2015 2016 2017 2018 2019 202										
TOTAL M&A TRANSACTIONS (US\$M)	6,380.4	3,369.8	1,202.5	716.4	3,977.4	3,936.1	2,703.9			
% of Global M&A transactions	0.3	0.1	0.0	0.0	0.1	0.1	0.1			
Domestic (US\$M)	4,972.9	846.9	0.9	591.1	1,420.9	1,419.0	714.6			
Cross-border, inbound (US\$M)	1,407.4	2,522.9	1,201.6	125.3	2,556.5	2,517.1	1,989.3			
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	35	41	28	28	35	40	32			
Domestic (Number of deals)	16	16	5	17	18	20	13			
Cross-border, inbound (Number of deals)	19	25	23	11	17	20	18			
TOTAL IPO TRANSACTIONS (US\$M)	650.6	0.0	0.0	0.0	185.0	407.4	161.7			
% Global IPO transactions	0.2	0.0	0.0	0.0	0.1	0.1	0.1			
Domestic (US\$M)	650.6	0.0	0.0	0.0	185.0	407.4	161.7			
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0			

FORECAST FOR THE ECONOMY									
	2014 2015 2016 2017 2018 2019 2020								
MACROECONOMIC DRIVERS		 	! ! !	 	1 1 1		i ! !		
Real GDP growth (% yoy)	6.3	2.7	-1.6	1.1	2.3	3.2	4.3		
CPI (% yoy)	8.1	9.0	15.7	16.1	14.3	13.5	12.8		
Merchandise trade (% of GDP)	31	28	26	27	28	29	29		
FINANCIAL DRIVERS	1		1 1 1 1		! ! ! !	! ! !	1 1 1 1		
10-year government bond yield (%)	10.5	9.4	10.1	13.5	13.0	12.5	12.2		
Equity prices (LCU, end of year % change)	9.5	-21.7	-13.5	15.1	10.2	10.8	-7.1		
Stock market capitalization (US\$B)	77	50	30	61	57	56	47		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
	Nigeria	Global					
GDP growth (% annual)	1.9	2.7					
Stock market capitalization (% of GDP)	8	108					
Money supply (% of GDP)	20	102					
Trade (% of GDP)	28	47					
Ease of doing business (World Bank)	45	72					
Legal structure (Fraser Institute)	3.7	6.5					
Freedom to trade (Fraser Institute)	7.0	7.3					

TRANSACTION ATTRACTIVENESS INDICATOR*

OVERALL SCORE

Size of stock market

GDP per capita

Legal structure

Openness to trade

Government effectiveness

Ease of doing business

Money supply

Sovereign credit risk

	Freedom	n to tr	ade							
	Business	s regu	lation							
+		П	T		1	1	- 1		1	
0	1	2	3	4	5	6	7	8	9	10

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Business confidence has been shaken by corruption scandals that have heightened political risk in Peru. M&A edged up from US\$3.5 billion in 2016 to an estimated US\$4 billion in 2017. But two large deals accounted for US\$2.9 billion of this total, with the rest consisting of much smaller transactions. With improving commodity prices and fiscal stimulus supporting growth, we forecast M&A activity to total US\$3.3 billion in 2018 and US\$3.7 billion in 2019, even without additional megadeals.

M&A AND IPO TRANSACTIONS												
	2014 2015 2016 2017 2018 2019 2020											
TOTAL M&A TRANSACTIONS (US\$B)	17.3	2.3	3.5	4.0	3.3	3.7	2.4					
% of Global M&A transactions	0.7	0.1	0.1	0.2	0.1	0.1	0.1					
Domestic (US\$B)	0.6	0.6	0.0	0.1	0.9	1.2	0.6					
Cross-border, inbound (US\$B)	16.7	1.7	3.5	3.9	2.4	2.6	1.8					
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	64	58	44	60	84	92	62					
Domestic (Number of deals)	26	21	13	16	29	34	19					
Cross-border, inbound (Number of deals)	38	37	31	44	55	58	43					
TOTAL IPO TRANSACTIONS (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
% Global IPO transactions	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
Domestic (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0					

FORECAST FOR THE ECONOMY										
2014 2015 2016 2017 2018 2019 2020										
MACROECONOMIC DRIVERS		 		 	1 1 1	1 1 1	! ! !			
Real GDP growth (% yoy)	2.4	3.3	3.9	2.5	3.8	4.0	4.0			
CPI (% yoy)	3.2	3.6	3.6	3.0	2.6	2.5	2.5			
Merchandise trade (% of GDP)	44	43	43	46	46	46	47			
FINANCIAL DRIVERS	1				! ! ! !	 	1 1 1 1			
10-year government bond yield (%)	5.1	5.8	6.2	5.5	5.4	5.9	5.8			
Equity prices (LCU, end of year % change)	-9.2	-24.0	12.4	5.5	9.8	7.6	5.4			
Stock market capitalization (US\$B)	83	57	81	69	74	78	81			

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
	Peru	Global					
GDP growth (% annual)	3.6	2.7					
Stock market capitalization (% of GDP)	38	108					
Money supply (% of GDP)	38	102					
Trade (% of GDP)	45	47					
Ease of doing business (World Bank)	70	72					
Legal structure (Fraser Institute)	8.7	6.5					
Freedom to trade (Fraser Institute)	7.3	7.3					

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita Size of stock market

Money supply

Openness to trade Freedom to trade

Business regulation

Government effectiveness

Ease of doing business

Sovereign credit risk

Legal structure

Three big deals (Grupa Allegro, Bank Pekao S.A. and Zabka Polska) pushed M&A activity well above Poland's peers in 2017, but even without these megadeals, it was a good year for dealmaking in Poland. Strong domestic demand and ongoing integration of supply chains with Eurozone economies should support business confidence and deal activity in the next three years.

M&A AND IPO TRANSACTIONS												
	2014 2015 2016 2017 2018 2019 2020											
TOTAL M&A TRANSACTIONS (US\$B)	11.3	6.4	3.4	9.8	9.0	9.6	6.6					
% of Global M&A transactions	0.5	0.2	0.1	0.4	0.3	0.3	0.3					
Domestic (US\$B)	2.5	1.4	1.9	5.5	3.4	3.6	2.0					
Cross-border, inbound (US\$B)	8.9	5.0	1.4	4.3	5.7	6.0	4.6					
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	363	596	349	326	414	509	394					
Domestic (Number of deals)	214	375	221	211	282	340	248					
Cross-border, inbound (Number of deals)	149	221	128	114	132	169	146					
TOTAL IPO TRANSACTIONS (US\$M)	391.6	444.4	285.9	2,396.8	1,946.2	2,448.5	1,683.1					
% Global IPO transactions	0.1	0.2	0.2	1.3	0.7	0.9	0.9					
Domestic (US\$M)	359.2	270.3	254.9	671.3	1,786.8	2,250.9	1,594.4					
Cross-border (US\$M)	32.4	174.1	30.9	1,725.5	159.4	197.6	88.7					

FORECA	FORECAST FOR THE ECONOMY										
2014 2015 2016 2017 2018 2019 202											
MACROECONOMIC DRIVERS	1 1 1	 		 	! ! !	1 1 1	! ! !				
Real GDP growth (% yoy)	3.2	3.9	2.6	4.3	3.4	3.4	3.0				
CPI (% yoy)	0.2	-0.9	-0.6	1.7	1.5	2.1	2.1				
Merchandise trade (% of GDP)	75	77	81	85	88	89	91				
FINANCIAL DRIVERS	! ! ! !	! ! ! !		! ! ! !	! ! !	! ! ! !	1 1 1 1				
10-year government bond yield (%)	3.5	2.7	3.1	3.4	3.4	3.5	3.8				
Equity prices (LCU, end of year % change)	0.3	-9.6	11.4	22.7	1.5	4.1	-11.2				
Stock market capitalization (US\$B)	169	138	139	184	186	195	175				

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
	Poland	Global					
GDP growth (% annual)	3.3	2.7					
Stock market capitalization (% of GDP)	31	108					
Money supply (% of GDP)	60	102					
Trade (% of GDP)	85	47					
Ease of doing business (World Bank)	78	72					
Legal structure (Fraser Institute)	6.4	6.5					
Freedom to trade (Fraser Institute)	7.5	7.3					

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market GDP per capita Money supply Freedom to trade Legal structure

OVERALL SCORE

Government effectiveness

Business regulation

Sovereign credit risk

Openness to trade

Ease of doing business

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional





The US\$10.8 billion sale of a portion of Rosneft to private investors boosted deal values in Russia. Even setting this deal aside, 2017 was a positive year given the new sanctions imposed by the US and GDP growth remaining well below historical norms. We forecast deal activity to strengthen in the next few years as a more stable rouble increases investor confidence and oil prices rise. We forecast total M&A to peak at US\$32 billion in 2019.

M&A AND IPO TRANSACTIONS											
	2014 2015 2016 2017 2018 2019 2020										
TOTAL M&A TRANSACTIONS (US\$B)	26.5	16.7	21.8	24.7	25.8	32.3	25.5				
% of Global M&A transactions	1.1	0.5	0.8	0.9	0.8	1.1	1.1				
Domestic (US\$B)	21.3	8.5	14.3	9.1	2.0	27.5	21.7				
Cross-border, inbound (US\$B)	5.2	8.2	7.5	15.5	3.8	4.7	3.9				
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)		1,334	1,061	1,054	1,733	1,908	1,375				
Domestic (Number of deals)	1,236	1,057	845	844	1,492	1,639	1,151				
Cross-border, inbound (Number of deals)	279	277	216	210	241	271	223				
TOTAL IPO TRANSACTIONS (US\$M)	1,060.7	520.7	685.3	507.3	1,342.2	2,131.0	539.0				
% Global IPO transactions	0.4	0.3	0.5	0.3	0.5	0.8	0.3				
Domestic (US\$M)	1,060.7	228.6	0.0	507.3	1,228.8	1,779.3	377.8				
Cross-border (US\$M)	0.0	292.1	685.3	0.0	113.4	351.7	161.2				

FORECAST FOR THE ECONOMY										
2014 2015 2016 2017 2018 2019 2020										
MACROECONOMIC DRIVERS	1 1 1	1 1 1	1 1 1	 	! !		i ! !			
Real GDP growth (% yoy)	0.7	-2.8	-0.3	1.3	1.3	1.2	1.2			
CPI (% yoy)	7.8	15.6	7.1	4.3	4.1	4.0	4.0			
Merchandise trade (% of GDP)	40	35	36	39	39	40	40			
FINANCIAL DRIVERS		! ! !	! ! ! !	! ! ! !	! ! !		1 1 1 1			
10-year government bond yield (%)	9.4	11.2	8.9	7.9	7.6	7.5	7.5			
Equity prices (LCU, end of year % change)	-7.1	26.1	26.8	-15.0	23.6	13.3	-7.8			
Stock market capitalization (US\$B)	405	393	622	368	462	536	499			

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
	Russia	Global					
GDP growth (% annual)	1.0	2.7					
Stock market capitalization (% of GDP)	29	108					
Money supply (% of GDP)	46	102					
Trade (% of GDP)	38	47					
Ease of doing business (World Bank)	73	72					
Legal structure (Fraser Institute)	5.4	6.5					
Freedom to trade (Fraser Institute)	6.1	7.3					

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market Freedom to trade

GDP per capita

Business regulation

Money supply

Government effectiveness

Openness to trade

Legal structure

Sovereign credit risk

Ease of doing business

	'	'						'	,	,
0	1	2	3	4	5	6	7	8	9	10

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Source: Oxford Economics



Baker McKenzie.

M&A activity performed reasonably well in 2017 despite the cuts to output in the oil sector, and the spillover impacts on confidence in the wider economy. Financial conditions have remained good, with government debt issues ensuring domestic firms still have access to credit. Lower-than-expected interest rates in the US should also generate more dealmaking going forward, although we expect total M&A to remain below US\$2 billion through 2020.

M&A AND IPO TRANSACTIONS												
	2014 2015 2016 2017 2018 2019 2020											
TOTAL M&A TRANSACTIONS (US\$M)	747.6	1,541.2	1,089.4	1,180.9	1,555.1	1,794.3	1,124.3					
% of Global M&A transactions	0.0	0.0	0.0	0.0	0.0	0.1	0.0					
Domestic (US\$M)	279.3	769.7	606.8	664.2	758.9	844.7	513.0					
Cross-border, inbound (US\$M)	468.3	771.5	482.5	516.7	796.1	949.6	611.3					
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)		43	35	49	51	53	33					
Domestic (Number of deals)	23	22	21	22	25	28	17					
Cross-border, inbound (Number of deals)	16	21	14	27	26	25	17					
TOTAL IPO TRANSACTIONS (US\$M)	6,409.3	1,107.2	241.6	400.9	1,666.7	2,477.7	1,429.5					
% Global IPO transactions	2.3	0.5	0.2	0.2	0.6	0.9	0.8					
Domestic (US\$M)	6,409.3	1,107.2	241.6	400.9	1,666.7	2,477.7	1,429.5					
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0					

FORECAST FOR THE ECONOMY									
	2014	2015	2016	2017	2018	2019	2020		
MACROECONOMIC DRIVERS									
Real GDP growth (% yoy)	3.7	4.1	1.7	-1.4	1.3	4.1	4.8		
CPI (% yoy)	2.7	2.2	3.5	0.9	4.0	3.5	3.5		
Merchandise trade (% of GDP)	66	55	48	48	47	48	50		
FINANCIAL DRIVERS									
10-year government bond yield (%)	0.7	0.6	1.3	1.3	1.9	2.4	2.9		
Equity prices (LCU, end of year % change)	-2.4	-17.1	4.6	4.1	6.3	0.9	-5.1		
Stock market capitalization (US\$B)	508	421	449	357	379	383	363		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
Saudi <i>F</i>	Arabia	Global			
GDP growth (% annual)	2.1	2.7			
Stock market capitalization (% of GDP)	Stock market capitalization (% of GDP) 53				
Money supply (% of GDP)	54	102			
Trade (% of GDP)	49	47			
Ease of doing business (World Bank)	61	72			
Legal structure (Fraser Institute) 7.4 6.5					
Freedom to trade (Fraser Institute)	6.8	7.3			

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market
Freedom to trade
Money supply
GDP per capita
Openness to trade
Government effectiveness
Ease of doing business

Legal structure Business regulation

Sovereign credit risk

1 2 3 4 5 6 7 8 9 10

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Three separate deals with valuations of US\$6 billion pushed M&A activity sharply higher in 2017, but setting these transactions aside, M&A was in line with our expectations for the year. Looking forward, Singapore's GDP growth seems to have reached its cyclical peak, while a stronger Singaporean dollar from late 2018 onwards will also tame US dollar deal values.

M&A AND IPO TRANSACTIONS							
2014 2015 2016 2017 2018 2019 2020							
TOTAL M&A TRANSACTIONS (US\$B)	25.2	19.5	18.3	23.1	23.1	27.4	19.3
% of Global M&A transactions	1.0	0.6	0.6	0.9	0.7	0.9	0.8
Domestic (US\$B)	15.9	9.3	10.3	5.7	12.7	15.6	10.6
Cross-border, inbound (US\$B)	9.3	10.1	8.0	17.3	10.4	11.9	8.6
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	307	288	248	290	307	345	237
Domestic (Number of deals)	162	139	122	142	155	175	0.9
Cross-border, inbound (Number of deals)	145	149	126	147	152	169	128
TOTAL IPO TRANSACTIONS (US\$M)	2,752.9	450.2	2,294.4	4,567.0	5,980.3	5,903.3	3,374.8
% Global IPO transactions	1.0	0.2	1.8	2.4	2.1	2.2	1.8
Domestic (US\$M)	2,117.6	403.0	1,195.1	2,881.1	3,319.2	2,779.9	1,510.3
Cross-border (US\$M)	635.3	47.2	1,099.3	1,685.9	2,661.1	3,123.4	1,864.5

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS			i ! !	1 1 1	! !		i ! !
Real GDP growth (% yoy)	3.6	1.9	2.0	2.7	2.9	3.1	3.1
CPI (% yoy)	1.0	-0.5	-0.5	0.7	1.7	2.1	1.8
Merchandise trade (% of GDP)	268	269	264	269	266	268	270
FINANCIAL DRIVERS		! ! !	1 1 1 1	! ! ! !	! ! ! !	! ! !	1 1 1 1
10-year government bond yield (%)	2.4	2.4	2.0	2.2	2.3	2.6	3.0
Equity prices (LCU, end of year % change)	6.2	-14.3	-0.1	14.2	2.2	6.0	-11.3
Stock market capitalization (US\$B)	800	640	640	753	753	804	729

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
Singapore Glob					
GDP growth (% annual)	2.8	2.7			
Stock market capitalization (% of GDP)	277	108			
Money supply (% of GDP)	133	102			
Trade (% of GDP)	268	47			
Ease of doing business (World Bank)	85	72			
Legal structure (Fraser Institute)	8.3	6.5			
Freedom to trade (Fraser Institute)	8.8	7.3			

TRANSACTION ATTRACTIVENESS INDICATOR*

Money supply				
GDP per capita			OVERALL	
Size of stock market			SCORE	
Legal structure			8.8	
Ease of doing business				
Openness to trade				
Business regulation				
Freedom to trade				
Government effectiveness				
Sovereign credit risk				
		1	1	
0 1 2 3 4	5 6	7	8 9	10



Baker McKenzie.

Growing political risk and a sluggish economy contributed to South Africa's M&A activity dropping by half in 2017 from 2016. The economy should improve in 2018 with monetary policy easing and stronger commodity prices. But we forecast M&A activity to peak at US\$9 billion in 2019, less than one-third of the level seen in 2015.

M&A AND IPO TRANSACTIONS							
2014 2015 2016 2017 2018 2019 2020							
TOTAL M&A TRANSACTIONS (US\$B)	4.1	29.7	10.7	4.5	8.5	9.2	4.1
% of Global M&A transactions	0.2	0.9	0.4	0.2	0.3	0.3	0.2
Domestic (US\$B)	3.0	8.2	1.0	2.5	6.5	7.2	3.1
Cross-border, inbound (US\$B)	1.1	21.5	9.7	2.1	1.9	2.0	1.0
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	181	211	115	172	273	295	186
Domestic (Number of deals)	111	126	70	111	171	184	106
Cross-border, inbound (Number of deals)	70	85	45	61	103	111	80
TOTAL IPO TRANSACTIONS (US\$M)	822.6	476.8	718.6	539.1	672.0	806.9	179.5
% Global IPO transactions	0.3	0.2	0.5	0.3	0.2	0.3	0.1
Domestic (US\$M)	822.6	476.8	718.6	539.1	672.0	806.9	179.5
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS		 	1	! ! !	 		
Real GDP growth (% yoy)	1.7	1.3	0.3	0.5	1.4	1.7	2.0
CPI (% yoy)	6.1	4.6	6.3	5.4	5.1	5.7	5.6
Merchandise trade (% of GDP)	50	52	50	50	50	50	50
FINANCIAL DRIVERS	1		1 1 1 1	! ! ! !		1	
10-year government bond yield (%)	8.1	8.1	9.0	8.7	8.8	9.2	9.5
Equity prices (LCU, end of year % change)	7.6	1.9	-1.0	3.9	9.9	6.0	-6.7
Stock market capitalization (US\$B)	972	736	951	667	692	704	632

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
South	Africa	Global			
GDP growth (% annual)	1.2	2.7			
Stock market capitalization (% of GDP)	178	108			
Money supply (% of GDP)	58	102			
Trade (% of GDP)	50	47			
Ease of doing business (World Bank)	65	72			
Legal structure (Fraser Institute) 5.8					
Freedom to trade (Fraser Institute)	7.0	7.3			

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita
Money supply

Freedom to trade

Openness to trade

Legal structure

Business regulation

Sovereign credit risk

Government effectiveness

Ease of doing business

Size of stock market

	312		SLUCKI	IIaikei	L						
-				- 1							
()	1	2	3	4	5	6	7	8	9	10

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional activity in the future.





Deal activity In South Korea rebounded in 2017, but a range of factors seem likely to constrain further acceleration. Political and military tensions will remain a major worry for companies, and the government is planning to increase the corporate tax rate to pay for a boost in welfare payments. We forecast total M&A to peak at US\$68 billion in 2019.

M&A AND IPO TRANSACTIONS							
2014 2015 2016 2017 2018 2019 2020							
TOTAL M&A TRANSACTIONS (US\$B)	56.3	65.3	32.7	53.9	64.0	67.6	45.3
% of Global M&A transactions	2.3	1.9	1.2	2.1	2.0	2.3	1.9
Domestic (US\$B)	39.6	57.1	30.3	49.9	51.8	55.4	37.6
Cross-border, inbound (US\$B)	16.7	8.2	2.4	4.0	12.2	12.2	7.8
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	900	988	834	877	855	940	689
Domestic (Number of deals)	755	843	750	789	757	836	600
Cross-border, inbound (Number of deals)	145	145	84	88	98	105	90
TOTAL IPO TRANSACTIONS (US\$M)	1,013.0	1,781.2	1,896.6	2,154.5	1,860.6	1,488.9	986.1
% Global IPO transactions	0.4	0.9	1.4	1.2	0.6	0.5	0.5
Domestic (US\$M)	994.5	1,781.2	1,575.6	2,080.3	1,766.2	1,384.1	949.3
Cross-border (US\$M)	18.6	0.0	321.0	74.2	94.4	104.8	36.8

FORECAST FOR THE ECONOMY							
	2014	2015	2016	2017	2018	2019	2020
MACROECONOMIC DRIVERS	1 1 1	1 1 1	i ! !	1 1 1	! !		i ! !
Real GDP growth (% yoy)	3.3	2.6	2.8	2.8	2.6	2.6	2.5
CPI (% yoy)	1.3	0.7	1.0	1.9	1.7	2.0	2.0
Merchandise trade (% of GDP)	91	88	88	91	91	91	91
FINANCIAL DRIVERS		1 1 1 1	1 1 1 1	! ! ! !	! ! ! !	! ! !	1 1 1 1
10-year government bond yield (%)	3.2	2.3	1.7	2.2	2.4	2.7	3.2
Equity prices (LCU, end of year % change)	-4.8	2.4	3.3	20.4	1.5	2.5	-5.6
Stock market capitalization (US\$B)	1,283	1,231	1,255	1,579	1,631	1,672	1,578

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
South	Korea	Global			
GDP growth (% annual)	2.7	2.7			
Stock market capitalization (% of GDP)	86	108			
Money supply (% of GDP)	140	102			
Trade (% of GDP)	90	47			
Ease of doing business (World Bank)	84	72			
Legal structure (Fraser Institute) 5.8 6					
Freedom to trade (Fraser Institute)	7.0	7.3			

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market
Freedom to trade
Legal structure
GDP per capita
Business regulation

Money supply

Openness to trade

Government effectiveness

Sovereign credit risk

Ease of doing business

0 1 2 3 4 5 6 7 8 9 10

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Spain's economy grew by more than 3% for the third consecutive year in 2017, with M&A and IPO activity rising higher than expected. We forecast total M&A to rise to a peak of US\$52 billion in 2018, and IPOs to top US\$7.5 billion, with both easing in 2019 and 2020 in line with the wider Eurozone economy and dealmaking slowdown.

M&A AND IPO TRANSACTIONS								
	2014	2015	2016	2017	2018	2019	2020	
TOTAL M&A TRANSACTIONS (US\$B)	42.4	37.4	29.6	37.7	51.7	47.0	41.1	
% of Global M&A transactions	1.7	1.1	1.1	1.4	1.6	1.6	1.7	
Domestic (US\$B)	12.9	14.2	8.9	18.6	21.2	19.6	15.4	
Cross-border, inbound (US\$B)	29.5	23.2	20.7	19.1	30.6	27.5	25.7	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	853	890	509	689	895	868	770	
Domestic (Number of deals)	451	475	234	354	523	513	422	
Cross-border, inbound (Number of deals)	402	415	275	335	372	355	348	
TOTAL IPO TRANSACTIONS (US\$M)	6,520.0	9,528.7	957.6	5,517.6	7,519.1	4,842.8	2,718.9	
% Global IPO transactions	2.4	4.6	0.7	3.0	2.6	1.8	1.5	
Domestic (US\$M)	3,577.5	8,882.4	192.9	5,517.6	7,519.1	4,842.8	2,718.9	
Cross-border (US\$M)	2,942.6	646.4	764.7	0.0	0.0	0.0	0.0	

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS	i ! !	1 1 1	1 1 1	 	1 1 1		! ! !	
Real GDP growth (% yoy)	1.4	3.2	3.3	3.2	2.7	2.4	2.1	
CPI (% yoy)	-0.1	-0.5	-0.2	1.8	1.3	1.8	1.8	
Merchandise trade (% of GDP)	45	46	46	48	49	49	50	
FINANCIAL DRIVERS	! ! !	1 1 1 1	! ! ! !		! ! ! !	! ! !	1 1 1 1	
10-year government bond yield (%)	2.7	1.7	1.4	1.7	2.3	2.6	2.9	
Equity prices (LCU, end of year % change)	3.0	-7.4	-2.2	15.3	-0.4	-8.5	-2.8	
Stock market capitalization (US\$B)	942	787	705	993	988	904	872	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
	Spain	Global			
GDP growth (% annual)	2.7	2.7			
Stock market capitalization (% of GDP)	72	108			
Money supply (% of GDP)	95	102			
Trade (% of GDP)	48	47			
Ease of doing business (World Bank)	76	72			
Legal structure (Fraser Institute)	6.5	6.5			
Freedom to trade (Fraser Institute)	7.6	7.3			

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market Business regulation Money supply GDP per capita Legal structure Freedom to trade Openness to trade

Sovereign credit risk Ease of doing business Government effectiveness **OVERALL** SCORE

GLOBAL TRANSACTIONS FORECAST | SWEDEN

Baker McKenzie.

The US\$20 bilion deal to split SCA into two separate firms caused deal values to spike in 2017, but even setting this transaction aside Sweden's deal landscape remained strong. Robust economic growth and the Riksbank keeping rates on hold at -0.5% should support M&A activity, with deal values rising to US\$17 billion in 2018 and easing thereafter.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	15.8	14.4	12.5	30.3	17.2	15.3	12.7		
% of Global M&A transactions	0.6	0.4	0.4	1.2	0.5	0.5	0.5		
Domestic (US\$B)	2.8	2.2	2.4	25.0	2.6	1.6	1.3		
Cross-border, inbound (US\$B)	13.0	12.2	10.1	5.3	14.6	13.6	11.4		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	437	435	388	426	529	401	423		
Domestic (Number of deals)	257	257	245	258	383	257	289		
Cross-border, inbound (Number of deals)	180	178	143	168	146	144	134		
TOTAL IPO TRANSACTIONS (US\$B)	3.8	5.9	2.7	2.7	3.5	2.2	1.4		
% Global IPO transactions	1.4	2.9	2.1	1.5	1.2	0.8	0.8		
Domestic (US\$B)	2.6	5.2	2.5	2.7	3.5	2.2	1.4		
Cross-border (US\$B)	1.2	0.7	0.3	0.0	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS		1 1 1	1					
Real GDP growth (% yoy)	2.7	3.8	3.0	3.5	2.5	1.8	1.5	
CPI (% yoy)	-0.2	0.0	1.0	1.7	1.8	2.5	2.9	
Merchandise trade (% of GDP)	57	57	57	57	58	59	60	
FINANCIAL DRIVERS		1 1 1 1	! ! ! !		! ! ! !	! ! !	1 1 1 1	
10-year government bond yield (%)	1.7	0.7	0.7	0.7	1.0	1.5	1.9	
Equity prices (LCU, end of year % change)	11.9	6.6	6.6	9.8	0.4	-8.9	-5.4	
Stock market capitalization (US\$B)	609	601	554	689	718	668	636	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)					
	Sweden	Global			
GDP growth (% annual)	2.5	2.7			
Stock market capitalization (% of GDP)	194	108			
Money supply (% of GDP)	66	102			
Trade (% of GDP)	58	47			
Ease of doing business (World Bank)	82	72			
Legal structure (Fraser Institute)	8.1	6.5			
Freedom to trade (Fraser Institute)	7.7	7.3			

	Money: Size of: Openne Freedon GDP per Legal st Busines Ease of Governr	stock ss to n to t r capi ructu s regu doing	market trade rade ta re ulation	ess					ERALL CORE 7.1	
	Sovereig									
0	1	2	3	4	5	6	7	8	9	10

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Baker McKenzie.

Dealmaking in 2017 was dominated by the US\$41.8 billion takeover of Syngenta and the US\$2.5 billion Landis IPO. Even putting these transactions aside, M&A and IPO activity was strong. Looking forward to 2018, a weaker Swiss Franc will curtail deal values in US dollars, but underlying conditions remain good, with a robust economic outlook and cheap borrowing expected for some time.

M&A AND IPO TRANSACTIONS								
	2014	2015	2016	2017	2018	2019	2020	
TOTAL M&A TRANSACTIONS (US\$B)	46.9	99.3	12.8	87.0	61.7	48.3	39.9	
% of Global M&A transactions	1.9	2.9	0.5	3.3	1.9	1.7	1.7	
Domestic (US\$B)	24.0	67.9	2.2	7.0	29.8	20.9	17.4	
Cross-border, inbound (US\$B)	22.9	31.4	10.6	80.0	31.9	27.4	22.4	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	301	290	228	255	333	267	234	
Domestic (Number of deals)	186	158	123	125	230	176	159	
Cross-border, inbound (Number of deals)	115	132	105	130	102	91	76	
TOTAL IPO TRANSACTIONS (US\$M)	1,712.4	2,654.4	916.4	4,729.4	1,095.3	730.7	346.5	
% Global IPO transactions	0.6	1.3	0.7	2.6	0.4	0.3	0.2	
Domestic (US\$M)	1,712.4	0.0	916.4	4,729.4	1,095.3	730.7	346.5	
Cross-border (US\$M)	0.0	2,654.4	0.0	0.0	0.0	0.0	0.0	

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS		 	1 1 1	 	1 1 1	1 1 1	1 1 1	
Real GDP growth (% yoy)	2.0	0.8	1.3	1.5	2.1	1.8	1.6	
CPI (% yoy)	0.0	-1.1	-0.4	0.3	0.4	0.9	1.1	
Merchandise trade (% of GDP)	66	66	68	70	72	73	75	
FINANCIAL DRIVERS	1	! ! ! !	! ! ! !	! ! ! !	! ! ! !	! ! ! !		
10-year government bond yield (%)	0.7	-0.1	-0.3	0.0	0.3	0.6	0.9	
Equity prices (LCU, end of year % change)	13.0	2.7	-1.4	15.8	1.6	-7.5	-3.9	
Stock market capitalization (US\$B)	1,482	1,519	1,403	1,708	1,721	1,598	1,566	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)				
Switzerland Global				
GDP growth (% annual)	1.6	2.7		
Stock market capitalization (% of GDP)	247	108		
Money supply (% of GDP)	140	102		
Trade (% of GDP)	71	47		
Ease of doing business (World Bank)	76	72		
Legal structure (Fraser Institute)	8.5	6.5		
Freedom to trade (Fraser Institute)	7.1	7.3		

Freedom to trade	
Money supply	OVERALL \
Openness to trade	SCORE
Ease of doing business	7.6
Size of stock market	
Business regulation	
Legal structure	
Government effectiveness	
Sovereign credit risk	
GDP per capita	
+	
0 1 2 3 4 5	6 7 8 9 10

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Dealmaking held up well in 2017 against an uncertain political backdrop and tight credit conditions. Thailand's economy remains in good shape, with the global trade upturn supporting manufacturing and tourism. We forecast a gradual pickup in M&A activity to about US\$10 billion in both 2018 and 2019.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	3.9	5.3	7.5	6.4	9.9	10.6	6.0		
% of Global M&A transactions	0.2	0.2	0.3	0.2	0.3	0.4	0.3		
Domestic (US\$B)	2.1	4.4	5.5	3.6	6.4	7.1	3.6		
Cross-border, inbound (US\$B)	1.8	0.9	2.0	2.8	3.5	3.6	2.5		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	113	80	84	106	129	143	85		
Domestic (Number of deals)	67	47	41	60	69	79	40		
Cross-border, inbound (Number of deals)	46	33	43	47	60	64	45		
TOTAL IPO TRANSACTIONS (US\$B)	2.7	3.9	1.2	2.3	4.6	5.0	2.2		
% Global IPO transactions	1.0	1.9	0.9	1.3	1.6	1.8	1.2		
Domestic (US\$B)	2.7	3.5	1.1	2.3	4.6	5.0	2.2		
Cross-border (US\$B)	0.0	0.4	0.2	0.0	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY									
	2014	2015	2016	2017	2018	2019	2020		
MACROECONOMIC DRIVERS									
Real GDP growth (% yoy)	0.9	2.9	3.2	3.4	3.4	3.1	3.1		
CPI (% yoy)	1.9	-0.9	0.2	0.7	1.8	2.1	2.1		
Merchandise trade (% of GDP)	120	115	110	111	112	113	115		
FINANCIAL DRIVERS				1			ļ		
10-year government bond yield (%)	3.5	2.8	2.2	2.6	3.0	3.5	4.0		
Equity prices (LCU, end of year % change)	15.3	-14.0	19.8	3.5	-1.7	3.4	-10.5		
Stock market capitalization (US\$B)	444	349	433	450	437	452	404		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
Th	Global					
GDP growth (% annual)	3.3	2.7				
Stock market capitalization (% of GDP)	105	108				
Money supply (% of GDP)	96	102				
Trade (% of GDP)	113	47				
Ease of doing business (World Bank)	73	72				
Legal structure (Fraser Institute)	5.0	6.5				
Freedom to trade (Fraser Institute)	6.8	7.3				

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita Freedom to trade Legal structure Business regulation Government effectiveness Size of stock market Money supply Sovereign credit risk

Ease of doing business

Openness to trade

Political risk remains a key concern for businesses in Turkey both domestically and in their relations with European partners. The domestic economy continues to perform strongly, however, with GDP growth of 4.1% in 2017. Dealmaking has performed well, and we forecast M&A to rise to US\$13.4 billion in 2018 and US\$15.3 billion in 2019.

M&A AND IPO TRANSACTIONS									
2014 2015 2016 2017 2018 2019									
TOTAL M&A TRANSACTIONS (US\$B)	11.3	9.9	6.0	8.6	13.4	15.3	10.4		
% of Global M&A transactions	0.5	0.3	0.2	0.3	0.4	0.5	0.4		
Domestic (US\$B)	7.6	3.6	1.0	3.3	6.8	7.5	3.9		
Cross-border, inbound (US\$B)	3.7	6.3	5.0	5.2	6.6	7.9	6.6		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)		254	109	110	260	286	192		
Domestic (Number of deals)	167	166	60	49	157	174	94		
Cross-border, inbound (Number of deals)	97	88	49	61	103	112	97		
TOTAL IPO TRANSACTIONS (US\$M)	310.0	45.0	119.9	477.5	1,482.6	2,035.2	1,258.9		
% Global IPO transactions	0.1	0.0	0.1	0.3	0.5	0.7	0.7		
Domestic (US\$M)		45.0	119.9	477.5	1,482.6	2,035.2	1,258.9		
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY									
	2014	2015	2016	2017	2018	2019	2020		
MACROECONOMIC DRIVERS									
Real GDP growth (% yoy)	5.3	6.0	3.0	4.1	3.4	3.6	3.2		
CPI (% yoy)	8.9	7.7	7.8	10.3	8.2	6.6	5.8		
Merchandise trade (% of GDP)	39	38	38	39	38	38	38		
FINANCIAL DRIVERS				1			į.		
10-year government bond yield (%)	9.3	9.5	10.1	10.7	9.6	8.6	8.1		
Equity prices (LCU, end of year % change)	26.4	-16.3	8.9	15.8	1.6	3.7	-6.8		
Stock market capitalization (US\$B)	283	189	172	169	169	173	158		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	Turkey	Global				
GDP growth (% annual)	3.5	2.7				
Stock market capitalization (% of GDP)	21	108				
Money supply (% of GDP)	59	102				
Trade (% of GDP)	38	47				
Ease of doing business (World Bank)	67	72				
Legal structure (Fraser Institute)	5.0	6.5				
Freedom to trade (Fraser Institute)	6.9	7.3				

TRANSACTION ATTRACTIVENESS INDICATOR*

Size of stock market Government effectiveness Business regulation GDP per capita

Freedom to trade Legal structure

Money supply

Openness to trade

Sovereign credit risk

Ease of doing business



UAE has been one of the best-performing economies and deal markets in the Middle East in 2017, partly because of the First Gulf Bank and National Bank of Abu Dhabi megadeal, but also because of Dubai's diversified economy. Deal values will fall sharply in 2018 assuming no further megadeals, totaling US\$5 billion in both 2018 and 2019, which is still robust by regional standards.

M&A AND IPO TRANSACTIONS									
2014 2015 2016 2017 2018 2019 2									
TOTAL M&A TRANSACTIONS (US\$B)	2.2	9.2	2.4	19.9	3.9	4.2	3.2		
% of Global M&A transactions	0.1	0.3	0.1	0.8	0.1	0.1	0.1		
Domestic (US\$B)	1.4	7.0	0.6	16.0	3.2	3.3	2.5		
Cross-border, inbound (US\$B)	0.8	2.2	1.8	3.9	0.8	0.9	0.7		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	76	82	70	85	70	74	65		
Domestic (Number of deals)	29	27	32	41	22	24	21		
Cross-border, inbound (Number of deals)	47	55	38	44	48	50	44		
TOTAL IPO TRANSACTIONS (US\$M)	2,908.6	0.0	0.0	0.0	559.9	1,061.7	130.2		
% Global IPO transactions	1.1	0.0	0.0	0.0	0.2	0.4	0.1		
Domestic (US\$M)	2,908.6	0.0	0.0	0.0	559.9	1,061.7	130.2		
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0		

FORECAST FOR THE ECONOMY									
	2014	2015	2016	2017	2018	2019	2020		
MACROECONOMIC DRIVERS									
Real GDP growth (% yoy)	3.3	3.8	3.0	1.7	3.3	3.6	3.3		
CPI (% yoy)	2.3	4.1	1.8	2.7	4.0	4.0	3.1		
Merchandise trade (% of GDP)	143	146	152	153	157	165	172		
FINANCIAL DRIVERS		1		1	1				
10-year government bond yield (%)	-	-	-	-	-	-	-		
Equity prices (LCU, end of year % change)	5.6	-4.9	5.4	6.5	9.4	8.0	-6.0		
Stock market capitalization (US\$B)	202	196	213	186	204	220	207		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	UAE	Global				
GDP growth (% annual)	3.0	2.7				
Stock market capitalization (% of GDP)	43	108				
Money supply (% of GDP)	71	102				
Trade (% of GDP)	158	47				
Ease of doing business (World Bank)	77	72				
Legal structure (Fraser Institute)	7.8	6.5				
Freedom to trade (Fraser Institute)	8.3	7.3				



^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional



Baker McKenzie.

UK markets seem to have shrugged off last year's Brexit referendum, with equities making continued gains into 2017 despite an inconclusive general election and ongoing political uncertainty. M&A values fell sharply in 2017, but this reflects a natural correction after a record year of megadeals in 2016. With the economy set for slow but stable growth, we forecast M&A activity to rebound in 2018, but cool thereafter in line with other major European economies.

M&A AND IPO TRANSACTIONS									
	2014	2015	2016	2017	2018	2019	2020		
TOTAL M&A TRANSACTIONS (US\$B)	126.9	141.3	340.3	101.6	161.9	152.2	138.9		
% of Global M&A transactions	5.1	4.2	12.1	3.8	5.0	5.2	5.9		
Domestic (US\$B)	61.9	33.2	48.3	31.5	52.7	48.8	45.0		
Cross-border, inbound (US\$B)	65.0	108.1	292.0	70.1	109.2	103.5	93.9		
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)		2,284	1,607	2,297	1,741	1,686	1,675		
Domestic (Number of deals)	1,382	1,358	859	1,383	1,177	1,104	942		
Cross-border, inbound (Number of deals)	831	926	748	914	564	582	733		
TOTAL IPO TRANSACTIONS (US\$B)	26.1	19.8	6.9	12.6	17.1	15.7	11.5		
% Global IPO transactions	9.4	9.7	5.3	6.7	5.9	5.7	6.1		
Domestic (US\$B)		14.6	5.3	8.3	10.7	9.8	6.8		
Cross-border (US\$B)	8.6	5.2	1.6	4.2	6.4	5.9	4.7		

FORECAST FOR THE ECONOMY									
2014 2015 2016 2017 2018 2019 202									
MACROECONOMIC DRIVERS									
Real GDP growth (% yoy)	3.1	2.2	1.8	1.7	1.5	1.6	2.1		
CPI (% yoy)	1.5	0.1	0.6	2.7	2.0	1.7	1.9		
Merchandise Trade (% of GDP)	41	43	43	44	44	44	44		
FINANCIAL DRIVERS									
10-year government bond yield (%)	2.6	1.9	1.3	1.3	1.7	2.1	2.5		
Equity prices (LCU, end of year % change)	-2.1	-2.5	12.5	5.6	-0.6	-6.8	-4.2		
Stock market capitalization (US\$B)	3,730	3,448	3,186	3,296	3,348	3,143	3,032		

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
United Kin	gdom	Global				
GDP growth (% annual)	1.7	2.7				
Stock market capitalization (% of GDP)	140	108				
Money supply (% of GDP)	119	102				
Trade (% of GDP)	44	47				
Ease of doing business (World Bank)	83	72				
Legal structure (Fraser Institute)	7.8	6.5				
Freedom to trade (Fraser Institute)	8.1	7.3				

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+		-		1		-		1	1	
0	1	2	3	4	5	6	7	8	9	10

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional activity in the future



GLOBAL TRANSACTIONS FORECAST | UNITED STATES

M&A activity cooled in 2017 while the rebound in IPO transactions fell short of 2015 values, reflecting the impact of political uncertainty in the first half of the year as the new adminstration took office. GDP growth in 2017 will drop slightly because of business disruptions caused by extreme weather, but rebound in 2018, along with deal activity.

M&A AND IPO TRANSACTIONS								
	2014	2015	2016	2017	2018	2019	2020	
TOTAL M&A TRANSACTIONS (US\$B)	1,113.0	1,525.9	1,309.1	1,254.0	1,441.0	1,147.3	928.2	
% of Global M&A transactions	44.9	45.1	46.6	47.4	44.5	39.3	39.1	
Domestic (US\$B)	903.2	1,251.5	916.3	814.5	1,084.9	902.5	774.2	
Cross-border, inbound (US\$B)	209.8	274.4	392.7	439.5	356.1	244.8	154.0	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	8,680	8,978	7,228	10,983	10,749	8,817	7,613	
Domestic (Number of deals)	7,253	7,452	5,947	8,894	8,959	7,316	6,377	
Cross-border, inbound (Number of deals)	1,427	1,526	1,281	2,089	1,790	1,500	1,237	
TOTAL IPO TRANSACTIONS (US\$B)	100.7	40.5	23.0	48.3	92.5	75.1	60.3	
% Global IPO transactions	36.9	19.8	17.6	25.9	31.9	27.4	32.3	
Domestic (US\$B)	56.0	35.3	16.2	39.7	70.9	57.1	50.8	
Cross-border (US\$B)	44.7	5.1	6.8	8.7	21.6	18.0	9.4	

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS								
Real GDP growth (% yoy)	2.6	2.9	1.5	2.1	2.4	1.8	1.5	
CPI (% yoy)	1.6	0.1	1.3	1.9	1.7	1.9	1.9	
Merchandise Trade (% of GDP)	22	22	22	22	23	23	23	
FINANCIAL DRIVERS								
10-year government bond yield (%)	2.5	2.1	1.8	2.3	2.4	2.7	3.1	
Equity prices (LCU, end of year % change)	10.0	-2.3	10.6	7.4	1.5	-5.4	-0.7	
Stock market capitalization (US\$B)	25,659	25,068	27,352	30,923	31,398	29,702	29,504	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)							
United States Glob							
GDP growth (% annual)	1.8	2.7					
Stock market capitalization (% of GDP)	146	108					
Money supply (% of GDP)	66	102					
Trade (% of GDP)	23	47					
Ease of doing business (World Bank)	82	72					
Legal structure (Fraser Institute)	7.1	6.5					
Freedom to trade (Fraser Institute)	7.4	7.3					

TRANSACTION ATTRACTIVENESS*

	Openne Money Freedor Size of Legal st GDP pe Ease of Govern Busines Soverei	suppl m to t stock tructu r capi doing ment s regu	y rade marke re ta g busin effecti ulation	ess veness				S	ZERALL CORE	
+	I				-					
0	1	2	3	4	5	6	/	8	9	10

^{*}The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional activity in the future.

Dealmaking in Vietnam has suffered from a number of knocks to confidence in its economy, including weaker oil prices and the new US administration's rejection of the TPP. But domestic drivers are solid, and the program of economic liberalization, privatization of state enterprises, and new investment in the energy sector should support a recovery in M&A activity to US\$2 billion in 2018, and slightly higher in 2019.

M&A AND IPO TRANSACTIONS								
	2014	2015	2016	2017	2018	2019	2020	
TOTAL M&A TRANSACTIONS (US\$M)	741.0	2,185.4	4,585.5	723.3	2,022.4	2,188.7	1,371.7	
% of Global M&A transactions	0.0	0.2	0.2	0.0	0.1	0.1	0.1	
Domestic (US\$M)	592.5	1,140.1	1,166.3	250.5	1,430.4	1,509.9	814.8	
Cross-border, inbound (US\$M)	148.5	1,045.3	3,419.2	472.8	592.0	678.8	557.0	
TOTAL VOLUME OF M&A TRANSACTIONS (Number of deals)	236	372	373	293	331	338	204	
Domestic (Number of deals)	183	303	289	221	263	267	144	
Cross-border, inbound (Number of deals)	53	69	84	72	68	71	60	
TOTAL IPO TRANSACTIONS (US\$M)	427.5	50.2	172.0	271.1	578.0	766.5	264.9	
% Global IPO transactions	0.2	0.0	0.1	0.1	0.2	0.3	0.1	
Domestic (US\$M)	427.5	50.2	172.0	271.1	578.0	766.5	264.9	
Cross-border (US\$M)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	

FORECAST FOR THE ECONOMY								
	2014	2015	2016	2017	2018	2019	2020	
MACROECONOMIC DRIVERS		1 1 1		 	! ! !			
Real GDP growth (% yoy)	6.0	6.7	6.2	6.7	6.7	6.5	6.2	
CPI (% yoy)	4.1	0.6	2.7	3.9	4.0	4.0	4.0	
Merchandise trade (% of GDP)	177	193	198	204	211	219	227	
FINANCIAL DRIVERS	1	! ! ! !	! ! ! !		! ! ! !	! ! !	1 1 1 1	
10-year government bond yield (%)	1.9	1.1	1.8	1.8	1.8	1.8	1.8	
Equity prices (LCU, end of year % change)	18.2	0.0	7.7	11.1	10.6	10.9	10.5	
Stock market capitalization (US\$B)	54	52	66	60	65	71	76	

KEY DRIVER SUMMARY (AVERAGE 2016-2020)						
	Vietnam	Global				
GDP growth (% annual)	6.4	2.7				
Stock market capitalization (% of GDP)	26	108				
Money supply (% of GDP)	127	102				
Trade (% of GDP)	209	47				
Ease of doing business (World Bank)	64	72				
Legal structure (Fraser Institute)	5.5	6.5				
Freedom to trade (Fraser Institute)	6.5	7.3				

TRANSACTION ATTRACTIVENESS INDICATOR*

GDP per capita Size of stock market

Freedom to trade

Business regulation

Legal structure

Sovereign credit risk

Ease of doing business

Money supply

Government effectiveness

Openness to trade

