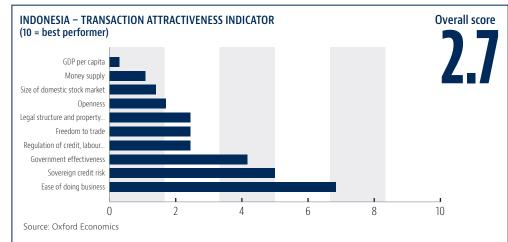


Global Transactions Forecast 2020 | INDONESIA

Total M&A is expected to reach \$11.6bn in 2019 (mainly as a result of two large financial sector deals by Japanese companies) and decline to \$7.8bn in 2020. A rebound in deal making is foreseen in 2021-22, thanks to more favourable stock market trends and stronger economic growth prospects. The push for further infrastructure development will also continue with state-owned entities leading the way; the need for funding may push these SOEs to sell some of their assets, providing further impetus to M&A transactions. And the Government is expected to issue the much-anticipated new Negative List, which is predicted to open up more sectors for foreign investment.

| SUMMARY OF KEY DRIVERS (AVERAGE 2019-2022) | | | | | | | |
|---|-----------|--------|--|--|--|--|--|
| | Indonesia | Global | | | | | |
| GDP growth (% annual) | 5.2 | 2.8 | | | | | |
| Stock market capitalization (% of GDP) | 40 | 97 | | | | | |
| Money supply (% of GDP) | 38 | 111 | | | | | |
| Trade (% of GDP) | 35 | 45 | | | | | |
| Ease of doing business (World Bank, DTF score, higher=better) | 68 | 77 | | | | | |
| Legal structure (Fraser Institute) | 2.4 | 6.6 | | | | | |
| Freedom to trade (Fraser Institute) | 2.4 | 7.4 | | | | | |

Source: Oxford Economics



The Transaction Attractiveness Indicator is an overall score calculated using a weighted average of the 10 factors included in the chart above. The score reflects the attractiveness of a country's current environment for M&A and IPO activity on a scale from 0 to 10. It's based on past transaction activity in that country and data on key economic, financial and regulatory factors that drive M&A and IPO activity, such as a country's sovereign credit risk, level of trade restrictions and ease of doing business rating by the World Bank. Because many of these factors change slowly over time, a country's current score is a strong indicator of whether it will have the right features to attract transactional activity in the future.

| INDONESIA – M&A AND IPO TRANSACTIONS | | | | | | | | |
|--|---------|-------|---------|---------|-------|---------|---------|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | |
| Total M&A transactions (US\$bn) | 8.2 | 6.9 | 9.0 | 11.6 | 7.8 | 11.3 | 12.0 | |
| % of Global M&A transactions | 0.2 | 0.2 | 0.3 | 0.4 | 0.4 | 0.4 | 0.4 | |
| Domestic (US\$bn) | 4.6 | 1.9 | 4.4 | 3.4 | 2.3 | 3.8 | 4.3 | |
| Cross-border, inbound (US\$bn) | 3.6 | 5.0 | 4.6 | 8.2 | 5.5 | 7.5 | 7.7 | |
| Total volume of M&A transactions (Number of deals) | 109 | 126 | 123 | 146 | 126 | 147 | 157 | |
| Domestic (Number of deals) | 40 | 45 | 41 | 62 | 57 | 68 | 77 | |
| Cross-border, inbound (Number of deals) | 69 | 81 | 82 | 84 | 69 | 79 | 80 | |
| Total IPO transactions (US\$mn) | 1,037.6 | 766.8 | 1,294.2 | 1,082.1 | 913.0 | 1,206.3 | 1,362.5 | |
| % Global IPO transactions | 0.8 | 0.4 | 0.6 | 0.7 | 0.4 | 0.6 | 0.6 | |
| Domestic (US\$mn) | 952.8 | 711.0 | 1,294.2 | 1,082.1 | 913.0 | 1,139.3 | 1,293.4 | |
| Cross-border (US\$mn) | 84.8 | 55.9 | 0.0 | 0.0 | 0.0 | 67.0 | 69.2 | |

Source: Oxford Economics, Reuters

| INDONESIA – FORECAST FOR THE ECONOMY | | | | | | | | | |
|---|-------|-------|-------|-------|-------|-------|-------|--|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | | |
| Macroeconomic drivers | | | | | | | | | |
| Real GDP growth (% yoy) | 5.0 | 5.1 | 5.2 | 5.0 | 5.1 | 5.3 | 5.3 | | |
| CPI (% yoy) | 3.5 | 3.8 | 3.2 | 3.2 | 3.4 | 3.4 | 3.3 | | |
| Merchandise trade (% of GDP) | 35% | 36% | 38% | 34% | 35% | 36% | 37% | | |
| Financial drivers | | | | | | | | | |
| 10-year government bond yield (%) | 7.6 | 6.9 | 7.4 | 7.6 | 7.5 | 7.5 | 7.6 | | |
| Equity prices (LCU, end of year % change) | 15.3 | 20.0 | -2.5 | 4.4 | -6.7 | 5.3 | 4.5 | | |
| Stock market capitalisation (US\$bn) | 425.8 | 520.7 | 486.8 | 521.9 | 492.6 | 522.0 | 548.6 | | |

Source: Oxford Economics

IPO calculations account for the tentative Aramco listing in 2020 that has the potential to raise up to US 100 billion.