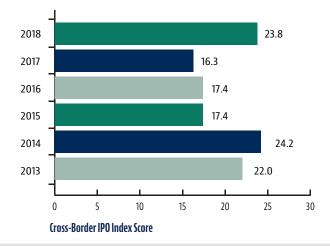
CROSS-BORDER IPO INDEX: GLOBAL 2018





"It's been another year of strong geopolitical headwinds protectionism, Brexit and general uncertainty caused by elections around the world - all of which have done little to dampen capital market activity amongst certain issuers. In particular, we've seen an increase in cross-border IPO value in 2018, largely as a result of an increase in listings and capital raising by Chinese companies tapping deep investor pools in Hong Kong and the U.S. While domestic listings were down slightly from where we expected them to be, we expect an uptick in 2019 as new governments settle and certainty increases once more."

Koen Vanhaerents

Global Head of Capital Markets at Baker McKenzie

TOP EXCHANGES FOR CROSS-BORDER IPOS





TOP CROSS-BORDER IPOs 2018

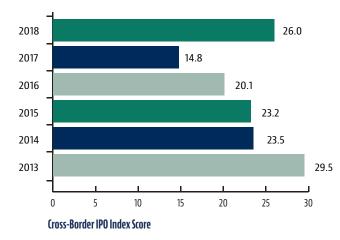
TOP CROSS-BORDER SECTORS 2018

lssuer	Capital Raised (USD Billion)	Home Jurisdiction and Exchange		(\bigcirc)	
China Tower Corp Ltd	6.9	China - HKSE			
Xiaomi Corp	5.4	China - HKSE	High Technology	Telecommunications	Financials
Meituan Dianping	4.9	China - HKSE	43 ISSUES	3 ISSUES	39 ISSUES
Shandong Gold Mining Co Ltd	3.4	China - HKSE	USD 13.7	USD 12.0	USD 8.(
iQIYI Inc	2.4	China - Nasdaq	BILLION	BILLION	BILLIO

KEY GLOBAL DATA POINTS



CROSS-BORDER IPO INDEX: ASIA PACIFIC 2018





"Overall activity in Asia Pacific has slowed this year, driven primarily by a sharp dip in domestic listings as a number of regional elections impact on investor confidence - something we expect to run into Q1 2019. While interest and exchange rates continue to affect cross-border activity, the value of listings has shot up as a result of Chinese issuers seeking foreign investment and to take advantage of positive market sentiment in some sectors, such as financial services and technology, particularly in Hong Kong."

David Holland

Asia Pacific Head of Capital Markets at Baker McKenzie



TOP EXCHANGES FOR CROSS-BORDER IPOs



TOP CROSS-BORDER IPOs 2018

lssuer	Capital Raised (USD Billion)	Home Jurisdiction and Exchange
China Tower Corp Ltd	6.9	China/HKEx
Xiaomi Corp	5.4	China/HKEx
Meituan Dianping	4.9	China/HKEx
Shandong Gold Mining Co Ltd	3.5	China/HKEx
Ping An Healthcare & Tech Co	1.1	China/HKEx

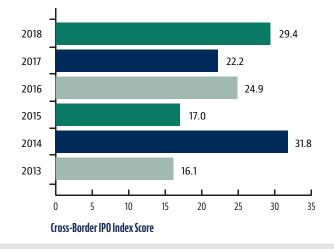
TOP CROSS-BORDER SECTORS 2018

1	Telecommunications	Retail	Materials
	3 ISSUES	8 ISSUES	10 ISSUES
	USD 12.0 Billion	USD 6.2 Billion	USD 4.2 Billion

KEY ASIA PACIFIC DATA POINTS



CROSS-BORDER IPO INDEX: NORTH AMERICA 2018





"Tax reforms and regulation changes have provided a favorable environment for growth in North America capital markets activity for the second year running. Despite recent market disruption and volatility, given the effect of tax reform and an overall more favorable regulatory environment, we expect 2019 to be another strong year with anticipated listings that had deferred up to now, coming into play."

Chris Bartoli

North America Head of Capital Markets at Baker McKenzie

TOP EXCHANGES FOR CROSS-BORDER IPOs





TOP CROSS-BORDER IPOs 2018

lssuer	Capital Raised (USD Billion)	Home Jurisdiction and Exchange	
iQIYI Inc	2.4	China - Nasdaq	
Pagseguro Digital Ltd.	2.3	Brazil - NYSE	
Pinduoduo Inc	1.6	China - Nasdaq	
Stoneco Ltd	1.4	Brazil - Nasdaq	
Tencent Music Ent Group	1.2	China - NYSE	

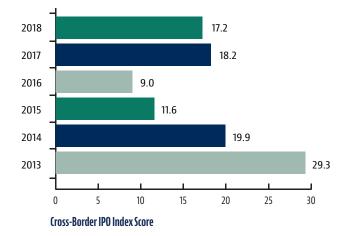
TOP CROSS-BORDER SECTORS 2018

High Technology	Industrials	Financials
24 ISSUES	5 ISSUES	19 ISSUES
USD 11.9 Billion	USD 2.2 Billion	USD 1.9 Billion

KEY NORTH AMERICA DATA POINTS



CROSS-BORDER IPO INDEX: EMEA 2018





"As the strength of the U.S. market continues to grow and Brexit continues to generate uncertainty for investors, we are seeing strong competition to the London Stock Exchange for cross-border listings. This uncertainty will carry over into next year as we reach the UK's departure date from the EU."

Adam Farlow EMEA Head of Capital Markets at Baker McKenzie

TOP EXCHANGES FOR CROSS-BORDER IPOs





TOP CROSS-BORDER IPOs 2018

TOP CROSS-BORDER SECTORS 2018

Issuer	Capital Raised (USD Billion)	Home Jurisdiction and Exchange			
Vivo Energy PLC	0.82	UK – JSE & LSE			
Nova Ljubljanska Bka Dd	0.70	Slovenia – LJSE & LSE	Financials	Energy & Power	Industrials
Shurgard Self Storage Europe	0.58	Luxembourg - Euronext Brussels	8 ISSUES	5 ISSUES	2 ISSUES
B&S Grp Sarl	0.47	Luxembourg - Euronext Amsterdam	USD 2.5	USD 1.2	USD 89
NAC Kazatomprom JSC	0.40	Kazakhstan - LSE	BILLION	BILLION	MILLIO

KEY EMEA DATA POINTS

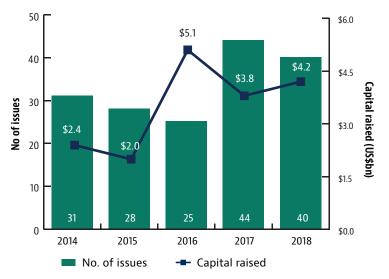


-45% CHANGE IN CAPITAL RAISED CROSS-BORDER IPOS











"Strong investor appetite is fuelling the number of listings and valuations as the high risk versus high reward model makes the biotech sector an attractive area for both big pharma looking to accelerate R&D and innovation, along with VC/PE funds looking for the promise of rich exits down the line. While Nasdaq continues to be the most popular choice for listings, it now faces competition for cross-border IPOs as the burgeoning growth of Chinese biotech means issuers will choose to take advantage of regulation changes in Hong Kong and list there instead."

Ben McLaughlin

Global Chair of the Healthcare Group

