



# One stop shop for your legal needs

Our aerospace industry legal services in Mexico

**Baker  
McKenzie.**

PRIVATE AND CONFIDENTIAL

# 1 Our Aerospace Industry Group





# Aerospace Industry Group in Mexico



*We have encouraged a solid aerospace industry practice in Mexico and North America.*

We advise and support our clients on the compliance with Aerospace Law and its Regulations, including all areas of law related to the design, manufacture, operation, and maintenance of aircrafts, as well as to advice and support our clients involved in domestic or international aerospace industry projects and transactions.

Leveraging experience gained from over two decades of active participation in the development of the export manufacturing and services industry, we serve as trusted advisers to multinationals in complex, high-value manufacturing projects providing financing, mergers, planning, implementation, restructuring, labor, environmental and construction advice.

Our thorough understanding of people, culture and business practices lets us connect inbound multinationals with the largest Mexican and North America industry promoters and government agencies in mutually beneficial business partnerships.

Both our Aerospace and our Manufacturing industry groups are constantly praised by our clients for the specialized and practical advice our attorneys provide, especially in aspects related to start ups, transactions, planning, prevention, operation and regulation.



# Other legal services

## Practice groups

- Antitrust & Competition
- Banking & Finance
- Corporate / Mergers & Acquisitions
- Dispute Resolution
- Environmental & Climate Change
- Intellectual Property / Information Technology & Communications
- International Commercial & Trade
- Real Estate
- Tax

## Industries

- Automotive
- Compliance
- Energy, Mining & Infrastructure
- Healthcare & Life Science
- Maquila
- Tourism & Entertainment
- Wealth Management

# 2 About Baker McKenzie



# Firm overview

## CORE PRACTICES

- Antitrust & Competition
- Banking & Finance
- Capital Markets
- Compliance & Investigations
- Consumer & Retail
- Dispute Resolution
- Employment
- Energy, Mining & Infrastructure
- Environment & Climate Change
- Financial Institutions
- Healthcare
- Intellectual Property
- IT/Communications
- Mergers & Acquisitions
- Private Equity
- Real Estate
- Tax
- Technology, Media & Telecommunications
- Trade & Commerce

Our network of 77 offices in 47 countries and over 6,000 lawyers, is unrivalled. Added to mere numbers is our fluency in working across borders. This allows us to simplify legal complexity and foresee risks others may overlook. This makes us advisers of choice to some of the world's leading multinational corporations.



**47** countries, including  
**36** of the world's  
**40** largest economies

The Firm speaks **80+** languages

Admitted to practice in **250+** jurisdictions



# Our presence in Mexico

Strength and depth where you need it



## 517 PROFESSIONALS IN MEXICO

(Lawyers, partners, associates and legal business professionals)

**226** Lawyers

**67** Partners

**159** Associates

**73** Legal business professionals

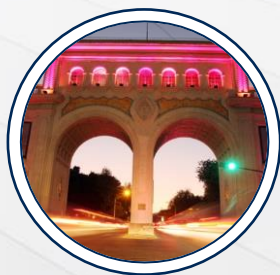
**218** Business professionals



**Mexico City**

Partners: 33

Associates: 80



**Guadalajara**

Partners: 8

Associates: 21



**Monterrey**

Partners: 16

Associates: 26



**Tijuana**

Partners: 4

Associates: 9



**Juarez**

Partners: 6

Associates: 21

# Awards & recognition in Mexico

The Firm is well known for the high level of specialization of its professionals. Partners and other members of the Firm are recognized as the top experts in their respective practice areas. It is the only firm in Mexico that has an integral highly specialized professional team in a wide variety of legal practices which includes: attorneys, accountants and economists, all of them focused on a variety of legal specializations.

Chambers Latin America / Mexico	Legal 500 Mexico	IFLR 1000
<b>Leading Firm</b> <ul style="list-style-type: none"> <li>Environment &amp; Climate Change</li> <li>International Commercial &amp; Trade</li> <li>Life Sciences</li> <li>IT/Communications</li> <li>General Business Law: Monterrey</li> </ul>	<b>Leading Firm</b> <ul style="list-style-type: none"> <li>Environmental</li> <li>Energy &amp; Natural Resources</li> <li>International Commercial &amp; Trade</li> <li>Employment &amp; Compensation</li> </ul>	<b>Recommended Firm</b> <ul style="list-style-type: none"> <li>Banking and Finance</li> <li>Corporate / M&amp;A</li> <li>Energy &amp; Natural Resources</li> </ul>
<b>Highly Recommended Firm</b> <ul style="list-style-type: none"> <li>Corporate/M&amp;A</li> <li>Energy and Natural Resources</li> <li>Employment &amp; Compensation</li> <li>Real Estate</li> <li>General Business Law: Guadalajara</li> </ul>	<b>Highly Recommended firm</b> <ul style="list-style-type: none"> <li>Corporate / M&amp;A</li> <li>Dispute Resolution</li> <li>Intellectual Property</li> <li>Real Estate</li> <li>Tax</li> <li>Telecommunications &amp; IT</li> </ul>	<b>Others</b> <ul style="list-style-type: none"> <li>Managing IP, trademarks leader</li> <li>World Trademark Review, Recommended Firm</li> <li>Elite Firm by Latin Lawyer 250</li> </ul>
<b>Recommended Firm</b> <ul style="list-style-type: none"> <li>Tax</li> <li>Dispute Resolution: Litigation</li> <li>Dispute Resolution: Arbitration</li> <li>Compliance</li> </ul>	<b>Recommended Firm</b> <ul style="list-style-type: none"> <li>Competition and Antitrust</li> <li>Projects &amp; Infrastructure</li> </ul>	
<b>Recognized Firm</b> <ul style="list-style-type: none"> <li>Banking and Finance</li> <li>Intellectual Property</li> </ul>	<b>Recognized Firm</b> <ul style="list-style-type: none"> <li>Banking and Finance</li> </ul>	



# Corporate Social Responsibility

First truly global law firm...

Ours is an inclusive and diverse global firm. We are committed to acting in a caring, socially responsible manner in the way we treat each other, our clients, our communities and the planet we all share.



Our global reach, practical perspective, and collaborative culture — a fluency unique among global law firms — allow us to follow through on CSR mandates with unparalleled dedication and impact.

More information, including our annual global CSR report is available at [www.bakermckenzie.com/globalcsr](http://www.bakermckenzie.com/globalcsr)

Our global CSR program is composed of three pillars. While distinct in vision, all three pillars often overlap as we team with clients and other key stakeholders to address some of today's most pressing social problems with truly sustainable solutions.



## Pro Bono

We apply our legal knowledge and passion to advance fundamental rights and opportunities for persons in need throughout the world. We do this in collaboration with our clients and non-profit organizations dedicated to promoting justice and compassion in our global community. Our lawyers around the world provide pro bono support on a wide variety of issues, from helping rebuild nations after periods of civil conflict, promoting the rule of law and safeguarding the rights of vulnerable children to supporting disaster relief efforts, combatting human trafficking, representing asylum seekers and promoting access to healthcare.



## Diversity and inclusion

We establish policies and practices that promote the active recruitment, retention and advancement of a diverse workforce. Baker McKenzie lawyers also provide pro bono legal assistance to a number of organizations dedicated to women, underrepresented minorities and the LGBT community.

A Firm client, Starbucks, recognized us with its Excellence in Diversity Award for our work within the firm and throughout the legal profession to foster diversity and inclusion.

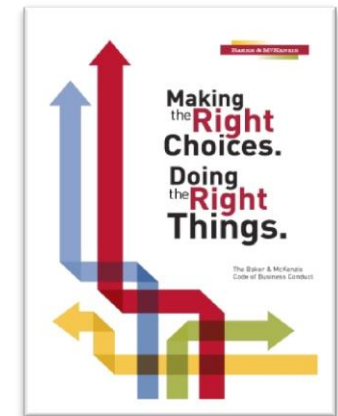


## Sustainability

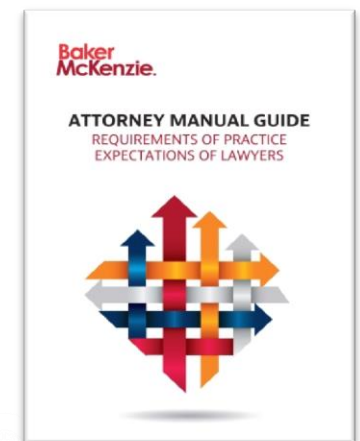
We recognize the importance of environmental sustainability. We contribute to sustainability not only through our work as global leaders in our environmental and climate change practices, but also through our efforts to monitor and mitigate the environmental impact and risk of our operations. We seek to reduce, reuse and recycle the energy and natural resources necessary for our business, and we collaborate with our clients on sustainability initiatives.

# Compliance at Baker McKenzie

In México, Baker McKenzie is the first Firm to have an integral and sturdy Compliance program, which complies with the highest standards of integrity and compliance, focusing on accordance with our *Code of Conduct*, *Attorney Manual Guide*, *internal policies*, *applicable regulations* and *development of maturity programs* for the detection, analysis and mitigation of risks that support the practice of our day-to-day professional procedures.

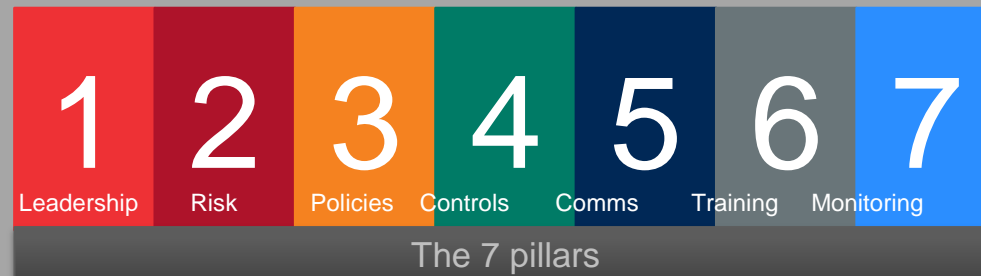


The Code of Business Conduct is intended to help everyone comply with all applicable laws, rules and regulations as well as the Firm's policies and standards.



The Attorney Manual sets out the Firm's policies and practices with regard to a broad range of professional, practice and ethical issues.

## Compliance Plan:



## Risk Mitigation Programs



### Money Laundering Prevention

We conduct business only with reputable clients involved in legitimate business activities using funds derived from legitimate sources. We are committed to compliance with all anti-money laundering and anti-terrorism laws. We do not participate in, or help clients participate in, money-laundering activities.



### Data Privacy

We are privy to sensitive confidential information. Our clients' trust in us is based in large measure on their confidence that we can and will maintain confidences they share with us. It is our responsibility to keep such client and Firm information confidential and protected, permitted under rules of professional responsibility to which we are subject, or required by law.



### Anticorruption

We, as a global enterprise, must comply with a variety of anti-corruption laws. These laws apply to our interactions with governments and government officials. They also cover our dealings with clients and suppliers, as well as the dealings of third parties acting on our behalf.



### Professional Responsibility

We are accountable to each other for what we do and what we fail to do. For the quality of our advice and service; the integrity of our decisions and actions.



### Ethics Line

The Line allows anyone in the Firm to ask questions, seek guidance or report concerns confidentially.

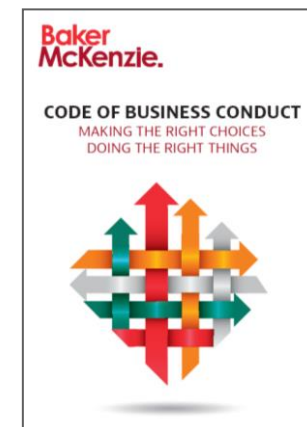
*Our reputation is our most valuable asset, and we are all responsible for making the right choices to safeguard the Firm's respected reputation.*

# The Baker McKenzie Code of Business Conduct

Our Code of Business Conduct is intended to help all our personnel to comply with all applicable laws, rules and regulations as well as the Firm's policies and standards. The Code reflects our commitment as a signatory to the UN Global Compact to align our policies and operations with the Compact's principles in the areas of human rights, fair labor, the environment and anti-corruption. Because no code can address every situation, these Guiding Principles serve as touchstones for decisions and behavior across our Firm.

We need to protect our good name and maintain our clients' trust. We continue to take important steps in this direction - we have recently launched the Code of Business Conduct Hotline, a new resource for sharing ethics concerns. The Hotline allows anyone in the Firm to ask questions, seek guidance or report concerns confidentially by phone or through a dedicated web portal.

These tools – The Code of Business Conduct and the Hotline – are for our teams to make right choices and do the right things.



**We honor and obey the law.**

We are a law firm. We have a personal and professional duty to know the law, and to apply and obey it. We always advise our clients to do the same.



**We are one firm.**

What one of us does, all of us do. We act with integrity and honor in all of our dealings, everywhere, every day. Because what we do reflects upon Baker McKenzie.



**We are responsible for what we do.**

We are accountable to each other for what we do and what we fail to do. For the quality of our advice and service; the integrity of our decisions and actions.



**We take our professional responsibilities seriously.**

As a law firm, it is our duty to understand and abide by the ethical standards of the courts and the bar/law societies where we practice.



**We treat everyone fairly and with dignity.**

We have embraced diversity, inclusiveness and the ideal of equal opportunity since our founding. There is no place for prejudice, discrimination, bias or abuse in our culture of friendship.



**We are competitive, but compete fairly.**

We deal honestly with clients, suppliers, competitors and each other. We don't engage in bribery or permit anyone to do so on our behalf. We don't direct business to family, friends or businesses in which we have a personal stake.



**We protect the information entrusted to us.**

We are privy to sensitive, confidential information. We must keep these confidences, using both our discretion and our technologies to protect them. We absolutely do not act on or share insider information.



**We don't do business with disreputable characters.**

We have legal and professional obligations to know our clients and to refuse to do business with those involved in illegal or corrupt activities or whose source of funds is suspect. We must conduct due diligence before beginning work for a client. If we decline to represent someone, we must do so in writing.



**We are truthful and transparent.**

Our word is our bond. We are honest in our dealings with clients, each other — everyone we deal with. We keep accurate and timely records of our work and time. We bill in accordance with the standards and agreements to which we are subject.



**We owe thanks and service to our communities.**

We embrace our obligations as responsible corporate citizens to use resources wisely and to give back to the communities that support us.



Our difference is the way we think, work and behave – we combine an instinctively global perspective with a genuinely multicultural approach, enabled by collaborative relationships and yielding practical, innovative advice. Serving our clients with more than 6,000 lawyers in over 45 countries, we have a deep understanding of the culture of business the world over and are able to bring the talent and experience needed to navigate complexity across practices and borders with ease.

Baker & McKenzie International is a Swiss Verein with member law firms around the world. In accordance with the common terminology used in professional service organizations, reference to a “partner” means a person who is a partner, or equivalent, in such a law firm. Similarly, reference to an “office” means an office of any such law firm.

www.bakermckenzie.com

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