

US Debt and Equity Offers by Australian and New Zealand Companies – 2016

Issuer or Parent (selling shareholder)	Type of Securities Offered	Amount of Global Offering	Method of Distribution in the United States	Lead Manager
Westpac	Debt	US\$5.0 billion	SEC-registered	BoA Merrill Lynch / Citigroup / HSBC / Morgan Stanley
Westpac	Debt	US\$4.0 billion	SEC-registered	BoA Merrill Lynch / Citigroup / Goldman Sachs / J.P. Morgan
Boral	Equity ("low doc")	A\$2.1 billion	Private Placement	Citigroup / J.P. Morgan / Macquarie
Westpac	Debt	US\$1.5 billion	SEC-registered	BoA Merrill Lynch / Citigroup / J.P. Morgan / Morgan Stanley
Santos	Equity ("low doc")	A\$1.5 billion	Rule 144A	Deutsche Bank / Morgan Stanley
ANZ	Debt (hybrid)	US\$1.0 billion	Rule 144A	ANZ / Citigroup / Deutsche Bank / Goldman Sachs / Morgan Stanley
Sydney Airport	Debt	US\$900 million	Rule 144A	BoA Merrill Lynch / J.P. Morgan
Woodside Petroleum	Debt	US\$800 million	Rule 144A	Citigroup / Credit Suisse / J.P. Morgan / UBS
TransGrid	Debt (secured)	US\$700 million A\$75 million	Private Placement	J.P. Morgan / MUFG / RBC
Reliance Worldwide	Equity (large US tranche)	A\$919 million	Rule 144A	J.P. Morgan / Macquarie
Viva Energy REIT	Equity (large US tranche)	A\$911 million	Rule 144A	Deutsche Bank / Merrill Lynch
Amcor	Debt	US\$600 million	Rule 144A	BoA Merrill Lynch / Citigroup / J.P. Morgan
Goodman Australia	Debt	US\$600 million	Rule 144A	J.P. Morgan / HSBC
Vocus Communications	Equity ("low doc")	A\$652 million	Private Placement	Credit Suisse
Transurban Queensland	Debt (secured)	US\$433 million A\$210 million	Private Placement	BoA Merrill Lynch / J.P. Morgan
Mayne Pharma	Equity ("low doc")	A\$634 million	Private Placement	Credit Suisse / UBS
CSL	Debt	US\$550 million	Private Placement	Citigroup

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Transurban	Debt (secured)	US\$550 million	Rule 144A	Goldman Sachs / J.P. Morgan / Morgan Stanley
SA Power Networks	Debt	US\$520 million	Private Placement	J.P. Morgan / NAB
BlueScope Steel	Debt (high yield)	US\$500 million	Rule 144A	Credit Suisse / HSBC
Victoria Power Networks	Debt	US\$400 million A\$130 million	Private Placement	J.P. Morgan / NAB
Ingham's	Equity (large US tranche)	A\$596 million	Rule 144A	Credit Suisse / Macquarie / UBS / Citigroup / Goldman Sachs / Morgan Stanley
AGL Energy	Debt	US\$395 million A\$50 million	Private Placement	CBA
Mirvac	Debt	US\$288 million A\$150 million	Private Placement	BoA Merrill Lynch / NAB
Virgin Australia	Debt (high yield)	US\$350 million	Rule 144A	UBS / Goldman Sachs
Fletcher Building	Debt	US\$251 million €41 million £10 million C\$15 million	Private Placement	BoA Merrill Lynch / Westpac
Crown Resorts (CPH)	Equity (block trade)	A\$448 million	Rule 144A	UBS
Evolution Mining	Equity ("low doc")	A\$401 million	Private Placement	Credit Suisse / RBC
Stockland	Debt	US\$265 million A\$50 million	Private Placement	BoA Merrill Lynch / J.P. Morgan
Healthscope	Debt	US\$300 million	Private Placement	BoA Merrill Lynch / J.P. Morgan
Charter Hall Group (John Gandel)	Equity (block trade)	A\$396 million	Rule 144A	Macquarie

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JB Hi-Fi	Equity ("low doc")	A\$394 million	Private Placement	Macquarie
TFS	Debt (secured high yield)	US\$250 million	Rule 144A	J.P. Morgan
Sonic Healthcare	Debt	€200 million	Private Placement	CBA
SKYCITY	Equity ("low doc")	NZ\$263 million	Private Placement	Credit Suisse / First NZ Capital
National Storage REIT	Equity ("low doc")	A\$260 million	Private Placement	J.P. Morgan / Morgan Stanley
Spark Infrastructure (CKI)	Equity (block trade)	A\$252 million	Rule 144A	J.P. Morgan
Independence Group	Equity ("low doc")	A\$250 million	Rule 144A	Macquarie
Monash University	Debt	US\$87 million A\$100 million	Private Placement	CBA
Investa Commercial Property Fund	Debt	US\$150 million	Private Placement	NAB
Transpower	Debt	US\$150 million	Private Placement	BoA Merrill Lynch
DUET	Equity ("low doc")	A\$200 million	Rule 144A	Macquarie
Charter Hall Retail REIT	Debt	US\$125 million	Private Placement	BoA Merrill Lynch
WiseTech	Equity (large US tranche)	A\$168 million	Rule 144A	Credit Suisse / Morgan Stanley
Bapcor	Equity ("low doc")	A\$165 million	Rule 144A	Morgan Stanley
Resolute Mining	Equity ("low doc")	A\$150 million	Rule 144A	UBS
Southern Cross Media (Macquarie Group)	Equity (block trade)	A\$130 million	Rule 144A	Macquarie
Gateway Lifestyle	Equity ("low doc")	A\$120 million	Private Placement	Macquarie / UBS
Tox Free Solutions	Equity ("low doc")	A\$114 million	Private Placement	Morgan Stanley

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Mantra	Equity ("low doc")	A\$107 million	Rule 144A	Macquarie / UBS
Perseus Mining	Equity ("low doc")	A\$102 million	Private Placement	Macquarie
Synlait Milk	Equity ("low doc")	NZ\$98 million	Private Placement	First NZ Capital
Restaurant Brands	Equity ("low doc")	NZ\$94 million	Private Placement	Macquarie
Cardno	Equity (small US tranche)	A\$93 million	Private Placement	Credit Suisse
Charter Hall Retail REIT (John Gandel)	Equity (block trade)	A\$92 million	Rule 144A	Macquarie
Southern Cross Media (Macquarie Group)	Equity (block trade)	A\$88 million	Rule 144A	Macquarie
Orocobre	Equity ("low doc")	A\$85 million	Private Placement	Canaccord
Pilbara Minerals	Equity ("low doc")	A\$85 million	Private Placement	Blue Ocean Equities
Sundance Energy	Equity ("low doc")	A\$80 million	Rule 144A	Canaccord / Euroz
Gold Road Resources	Equity ("low doc")	A\$74 million	Private Placement	Macquarie / Argonaut
FAR	Equity ("low doc")	A\$60 million	Private Placement	RBC / Bell Potter
oOh!media	Equity ("low doc")	A\$60 million	Rule 144A	Macquarie
GTN	Equity ("low doc")	A\$60 million	Private Placement	Macquarie
TFS	Equity ("low doc")	A\$60 million	Private Placement	Canaccord / Moelis
Western Areas	Equity ("low doc")	A\$60 million	Rule 144A	Macquarie / Morgan Stanley
CBL Corporation	Equity ("low doc")	NZ\$60 million	Rule 144A	UBS
Troy Resources	Equity ("low doc")	A\$41 million	Private Placement	Macquarie / Euroz
Osprey Medical	Equity ("low doc")	A\$28 million	Private Placement	Canaccord / Bell Potter

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Dacian Gold	Equity ("low doc")	A\$26 million	Private Placement	Canaccord / Euroz
Ramelius Resources	Equity ("low doc")	A\$25 million	Private Placement	Jett Capital
AirXpanders	Equity ("low doc")	A\$20 million	Private Placement	Canaccord
Tox Free Solutions	Equity ("low doc")	A\$20 million	Rule 144A	Morgan Stanley / Evans & Partners
Genetic Technologies	Equity (large US tranche)	US\$6 million	SEC-registered	Maxim
Panoramic Resources	Equity ("low doc")	A\$8 million	Private Placement	GMP
LBT Innovations	Equity ("low doc")	A\$7 million	Private Placement	Bell Potter / Roth Capital
Antipa Minerals	Equity ("low doc")	A\$6 million	Private Placement	Argonaut / Sprott
Intermin Resources	Equity ("low doc")	A\$5 million	Private Placement	Jett Capital / CPS Capital
Benitec Biopharma	Equity ("low doc")	A\$3 million	Private Placement	none
Mustang Resources	Equity ("low doc")	A\$3 million	Private Placement	Jett Capital