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Annual Compliance Conference 2024



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Sanctions and export controls

7 – 9 May 2024



# **Annual Compliance Conference 2024**

- **01** Antitrust compliance 30 April 1 May 2024
- **02** Sanctions and export controls 7 9 May 2024
- O3 Customs and key compliance developments
  14 16 May 2024
- O4 Anti-bribery and corruption and economic crime 22 23 May 2024
- **05** ESG, supply chain and product compliance 3, 5 and 6 June 2024



Global strategies for handling sanctions regulators and enforcement

Wednesday 8 May 2024



## **Speakers**



Sven Bates Of Counsel (Chair) London



**Terry Gilroy**Partner
New York



Olof Konig Partner Stockholm



**Meera Rolaz** Senior Associate Zurich

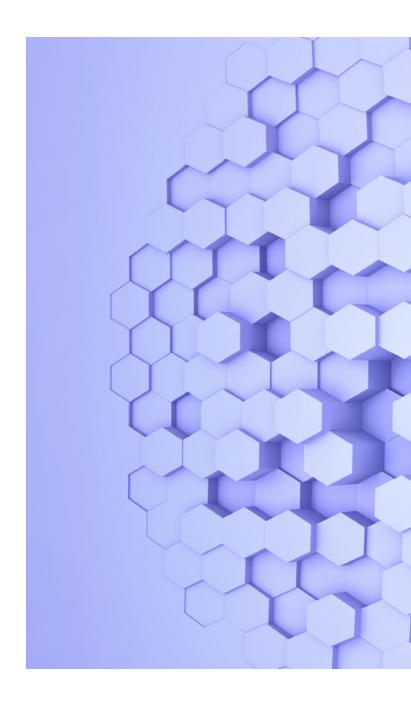


Courtney Mackness Associate London



### **Discussion Topics**

- Introductions
- Dialogues with Sanctions Authorities
- 03 Licensing
- Investigations and Enforcement
- Other Engagement Considerations



### **Dialogues with Sanctions Authorities**

Enquiry Licences Responding to RFI

Disclosure Reporting Industry forums / lobbying

### **Licensing & Notifications**

### Professional Services & Software



- Mapping business activities to identify relevant authorities
- Engagement with authorities to understand approach to licensing:
  - Entity level licences
  - Individual employee licences
- Different approaches across jurisdictions

### **Divestment**



- Diverging approach re controlled goods in context of share sale
- Exit tax approvals
- Timing of completing divestment

### **Investigations & Enforcement**











### Seeds of Investigations

- Voluntary selfdisclosures
- SARs
- Bank reporting
- Seizures of goods
- Journalist pieces

### Russia: Learnings from First Wave

- Pushing boundaries of jurisdiction
- Increase in investigations
- Manpower increase
- Approach to level of fines

### Cascading Investigations

- Cross-border collaboration
- Crossgovernmental collaboration
- Investigations from other regulatory authorities

### Process Considerations

- Privilege
- Data custody
- Staffing
- Co-operation with authorities
- Data protection
- Employment

### Penalties & Remediation

- Civil / criminal Liability
- DPAs
- ComplianceProgram Uplifts
- Termination of contracts

### Other Engagement Points with Regulators

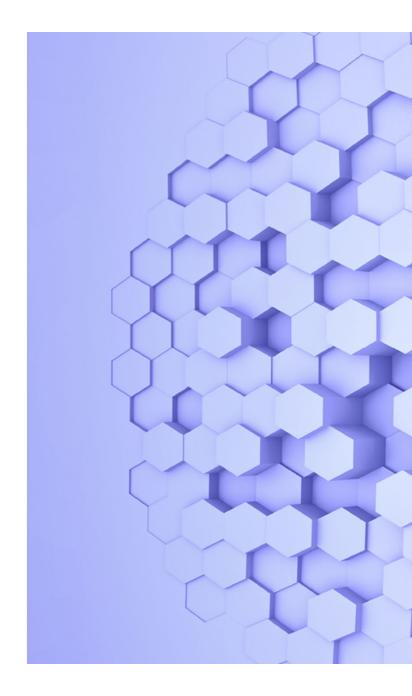


- Product classification enquiries
- Determinations of ownership & control
- Frozen asset reporting
- Exhausting licensing avenues (including to preserve litigation position)
- Wind down of business and settlement of disputes

# Questions

### Tomorrow's session

Global sanctions and export controls update
Thursday 9 May, 3.00 - 4.30 pm BST | 4.00 - 5.30 pm CEST | 10.00 - 11.30 am EDT



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