## **TEI Tax Summit**





BAKER & MCKENZIE

## Agenda

## Navigating the Current International Tax World: Major BEPS and important country updates, and how they affect your business

Time	Meeting	Speaker
08:30 am - 09:00 am	Registration	
09:00 am - 09:15 am	Welcome and introduction	Steven Sieker Hong Kong  Teena Ingram Director Tax Asia, Philip Morris International
09:15 am - 10:15 am	Session 1: Raising the Bar: Obtaining Tax Treaty Relief in the BEPS Era.	Chair: Brendan Kelly China
	The benefits of double tax treaties are becoming more difficult to secure. We start today's conference looking at some of the key areas of focus of the OECD (and local countries) that have the potential to erode the scope of DTA application.  These include: the growing focus on beneficial ownership of passive income (and to some extent) capital gains; the increased use (and OECD recommendations) regarding LOB provisions to deal with DTA abuse; and the potential adoption of a general anti-abuse rule within the DTA (with a subjective principal purpose test).	John Walker Australia  Amy Ling Hong Kong  Steven Sieker Hong Kong  Edwin Whatley Japan  Peter Tan Singapore  Dennis Lee Taiwan  Teena Ingram Director Tax Asia, Philip Marris International
10:15 am - 11:15 am	Session 2: You Can Go Your Own Way: The Growth of Unilateralism	Philip Morris International  Chair: Thomas Brennan Sydney
	Aside from the OECD's efforts to limit the application of double tax treaties, countries in Asia are introducing unilateral measures overriding the application of DTAs. Australia did this in 2015 with the introduction of the MAAL and has followed this extraordinary law change with an announcement in this year's Federal Budget that it intends to introduce a DPT – modeled on the UK version of this tax. India has introduced a 6% equalization levy on services provided by foreign companies via the internet. Various countries are looking at local country enhancements to, or introducing,	Amy Ling Hong Kong  Shih Hui Lee Singapore  John Walker Sydney  Dennis Lee

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	domestic anti - abuse rules. This session looks at the these new rules, and the likelihood that companies will be	Taiwan
	able to resist their application by reference to principles of	Karen Koh
	international law.	Senior Manager,
		International Tax
		EMC
11:15 am - 11:30 am	Coffee break	
11:30 am - 12:30 pm	Session 3: I Get No Credit: The New Initiatives in the Context of Home Country Credit Regimes	Chair: Richard Weisman Hong Kong
	One the of key issues facing clients is that many of the measures discussed above do not fall neatly with the scope of home country foreign tax credit regimes. We	Brendan Kelly China
	complete this session with a focus on double taxation, and in particular the ability to claim credits for the measures discussed above in the US.	Steven Sieker Hong Kong
		Shih Hui Lee Singapore
		<b>Dennis Lee</b> Taiwan
12:30 pm - 01:30 pm	Lunch	
01:30 pm - 02:30 pm	Session 4: What Do You Mean? The Evolution of the Definitions of IP and Royalties in Asia	Chair: Allen Tan Singapore
	Local country use of trade marks, brand names and other forms of intellectual property held offshore continues to be an area of focus for most Asian taxing authorities.	Thomas Brennan Australia
	This session takes a fresh look at the definition of a royalty, taking into account local country developments around the region and the general rules applicable to the attribution of royalties to local country sales and marketing operations.	Jane Tang Hong Kong
		Pierre Chan
		Hong Kong
		latas Obash
		Istee Cheah Malaysia
02:30 pm - 03:30 pm	Session 5: Just When You Thought You Were OK: Indirect Taxes	Chair: Allen Tan Singapore
	Many countries in Asia think that their indirect taxing regimes are better suited than their traditional income taxes to tax certain kinds of cross-border transactions,	Edwin Whatley Japan
	and this session focuses on the broadening scope of GST/VAT in Asia Pacific on cross border supplies. In particular, Australia, Japan and Korea now require foreign	<b>Tan Yi Lyn</b> Malaysia
	companies making digital supplies to their residents to collect and remit indirect taxes and this session looks at these changes and other developments in the region.	<b>Dennis Lee</b> Taiwan
		Wayne Lau Associate Director, Taxes Asia Pacific, TimeWarner
03:30 pm - 03:45 pm	Coffee Break	

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03:45 pm - 05:00 pm	Session 6: Three Topical TP Issues	Chair: Peter Tan
		Singapore
	We close today's conference with a discussion of three topical transfer pricing issues relevant to the region:  1. the movement away from the arm's length standard and the focus on economic ownership;	<b>Thomas Brennan</b> Australia
	<ol> <li>the adoption of ex post or "look back" valuation methodologies by tax authorities; and</li> <li>the implementation of master file / local file / CbC reporting with a focus on the effects of differing reporting requirements and implementation dates.</li> </ol>	<b>Glenn DeSouza</b> China
05:00 pm	Conference concludes	

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