

Develop Successfully

At Baker McKenzie, we know how critical career development is to our lawyers' success. Our Development Framework aims to help inform, guide and inspire you at every stage of your career development.

We recognize that the skills you need to be an excellent lawyer are complex and broad based. And we help you develop them through world-class career and development opportunities. This is made possible by our coordinated approach to talent management and the integrated way we link the recruitment, professional career development and performance management of our people.

The Development Framework paints a comprehensive picture of what high performance looks like in our Firm. It takes into account all the complexities, challenges and opportunities of a dynamic legal career. And it provides everyone in our Firm with a common language for discussing performance.

How does The Development Framework help you?

- Clarity on what is expected of lawyers at all levels
- Specific skills and behaviors needed to demonstrate progress
- Common language and reference points for discussing performance, achievements and progress
- Clearly explained performance expectations on which associate and partner performance reviews are based
- Guidance and inspiration for learning and development

We will help you develop as far and as fast your talents and drive will take you.

Harvard Business School selected our talent management approach for two of its best practice case studies, based in large measure on our Development Framework.

Two Main Components:

Key Performance Areas (KPA's)

The five KPAs articulate the skills that we expect our lawyers to demonstrate at each job level: Business Development, Client Service, Legal Knowledge & Expertise, Matter Management and People Management.

Personal Qualities (PQ's)

The PQs describe the behaviors that Baker & McKenzie's high performers bring to the job.

The 14 PQs apply to all levels of seniority and are grouped into 4 categories: intellect, dedication, humanity and gravitas.

©2016 Baker McKenzie. All rights reserved. Baker & McKenzie International (Baker McKenzie) is a Swiss Verein with member law firms around the world. In accordance with the common terminology used in professional services organizations, reference to a "partner" means a person who is a partner, or equivalent, in such a law firm. Similarly, reference to an "office" means an office of any such law firm.

This may qualify as "Attorney Advertising" requiring notice in some jurisdictions. Prior results do not guarantee a similar outcome.