



We have a strong track record of working successfully with global companies to structure and implement complex cross-border reorganizations and restructurings.

In fact, we are one of only a handful of law or accounting firms with a global practice devoted to providing sound and commercial advice for domestic and multijurisdictional solvent reorganizations.

Whether driven by customer demand, regulatory or tax issues, or related to transactional activity, we take into account our clients' commercial objectives and needs while facilitating compliance with local laws, tax requirements, and business and cultural practices. And by strategically addressing all legal implications, we help our clients manage change more effectively and deliver better value with less business risk.

Reflecting the nature of the multi-faceted advice required, our Global Reorganizations Group comprises experienced practitioners principally from our global corporate, employment and tax practices.

Coordinating closely with our industry specialists, we bring in the right expertise and far-reaching experience to anticipate and resolve all regulatory and other industry-specific issues.

What others say about us:

*Middle East Regulatory and Investigations Law Firm of the Year
Corporate Counsel Middle East
Awards 2016*

"Baker McKenzie is known for key presence internationally in banking and finance matters, with particular recognition for its work in Islamic finance. Considered among the leading firms in the Gulf region, as well as maintaining a consistent platform across Europe and Asia. Expertise in this field spans acquisition and project finance, restructurings and securitisations."

Chambers Global 2016

- Tier 1 - Middle East-wide
Legal 500, 2015
- Tier 1 - Banking & Finance, KSA
Legal 500, 2016

The experience gained by the team in working together on a day-to-day basis gives us the unique ability to combine practical advice on local requirements with implementation strategies and solutions at the local, regional and global levels.

We utilize an extensive global precedent and know-how base, including checklists, step lists and other project management tools, to ensure that all the right issues are covered, the right steps are taken — in the right sequence and at the right time — and the project is completed efficiently and by all deadlines, however tight.

Here are areas where we can help:

- Packaging businesses prior to an IPO, spin-off or disposal;
- Post-acquisition integrations of acquired groups of companies;
- Supply chain restructurings;
- Holding company structures;
- Restructuring a group's arrangements for the ownership, development and exploitation of intellectual property;
- Recapitalization or refinancing-related restructurings;

- Redomiciliations and other reorganizations designed to reduce a group's worldwide effective tax rate;
- Accessing cash locked up in overseas subsidiaries; and
- Corporate clean-ups and group simplifications.

Representative Deals

✦ **Al-Ittefaq Steel Products Company (ISPC)**

- Advising on its corporate and financial restructuring.

✦ **LVMH Group**

- Advising on the restructuring of its Middle East operations.

✦ **Major Saudi Group**

- Restructuring joint venture manufacturing and distribution operations in Saudi Arabia and the Arabian Gulf involving a leading Saudi Group and leading foreign consumer products companies.

✦ **Alessa Industries**

- Advising on the reorganization and consolidation of the Alessa Group of companies under the umbrella of a single holding company and the initial public offering of the shares in the company.

✦ **Major International TMT Groups**

- Advising on the structuring or restructuring of the Saudi Arabian operations of leading international IT and telecoms companies such as Cisco, Hewlett Packard, Intel, Nortel, and NCR.

✦ **Patchi Group**

- Advising on the restructuring of its operations in Saudi Arabia and the UAE.

✦ **Fendi**

- Advising on the restructuring of its distribution operations across Saudi Arabia, Qatar and the UAE.

✦ **Sephora**

- Advising on the restructuring of its distribution operations across Saudi Arabia, Qatar, Bahrain and the UAE.

✦ **Prime Healthcare Group**

- Advising on the restructuring of its operations across the UAE.

✦ **Nalco**

- Advising on global structuring issues, including Qatar-related matters.

Key Contacts



Zahi Younes

Partner, Dubai / Riyadh
+971 4 423 0070
zahi.younes
@bakermckenzie.com



Jayshree Gupta

Partner, Dubai
+9771 4 423 0040
jayshree.gupta
@bakermckenzie.com



Omar Momany

Partner, Dubai
+971 4 423 0019
omar.momany
@bakermckenzie.com



Pietro de Libero

Partner, Dubai / Milan
+971 4 423 0053
pietro.delibero
@bakermckenzie.com



Rony Eid

Senior Associate, Dubai
+971 4 423 0018
rony.eid
@bakermckenzie.com



Hani Naja

Senior Associate, Abu Dhabi
+971 2 696 1200
hani.naja
@bakermckenzie.com



Melissa Forbes

Senior Associate, Dubai
+971 4 423 0079
melissa.forbes
@bakermckenzie.com